

# Paola Minini

Born in Brescia in 1966

Degree in Business Administration from Bocconi University in Milan

Registered with the Register of Insurance Agents

A professional with experience in the insurance sector, she began her career in the marketing division dedicated to insurance and financial products at the Mediolanum Group.

In 1997, she joined the family business, active since 1970 as an insurance agency for La Fondiaria Assicurazioni, where she has served as an agent since 1999. Since 2003, she has been involved in the activities of the La Fondiaria Agents Group (GALF), joining the board and taking on operational responsibilities in IT management and training.

In 2005, she was appointed to GALF's Executive Committee, later becoming Vice President in 2013 and President in 2016.

Since 2021, she has been part of the co-management project of the AUA Group (Unipol Insurance Agents), where she currently serves as Deputy Chairman.

She is currently:

- Since 2015, Chairman of MAC S.r.l.;
- Since 2022, Director of Integra Broker S.r.l.;
- Since 2025, Director of **Unipol Assicurazioni S.p.A.**