



Unipol Gruppo Finanziario  
**Consolidated Interim  
Financial Report**  
at June 30<sup>th</sup> 2015

**Unipol**  
GRUPPO





# UNIPOL GRUPPO FINANZIARIO S.P.A.

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*Registered and Head Offices at Via Stalingrado 45, Bologna*

*Share capital €3,365,292,408.03 fully paid-up*

*Bologna Register of Companies, Tax and VAT No. 00284160371 - R.E.A. No. 160304*

*Parent of the Unipol Insurance Group entered in the Register of Insurance Groups - No. 046*

[www.unipol.it](http://www.unipol.it)

## Consolidated Half-Yearly Financial Report at 30 June 2015

Bologna, 6 August 2015



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## Company bodies

Honorary Chairman	Enea Mazzoli																						
<b>Board of Directors</b>																							
Chairman	Pierluigi Stefanini																						
Vice Chairman	Giovanni Antonelli																						
Chief Executive Officer and General Manager	Carlo Cimbri																						
Directors	<table> <tr> <td>Giovanni Battista Baratta</td> <td>Paola Manes</td> </tr> <tr> <td>Francesco Berardini</td> <td>Pier Luigi Morara</td> </tr> <tr> <td>Paolo Cattabiani</td> <td>Milo Pacchioni</td> </tr> <tr> <td>Piero Collina</td> <td>Maria Antonietta Pasquariello</td> </tr> <tr> <td>Sergio Costalli</td> <td>Elisabetta Righini</td> </tr> <tr> <td>Ernesto Dalle Rive</td> <td>Francesco Saporito</td> </tr> <tr> <td>Massimo Di Menna</td> <td>Adriano Turrini</td> </tr> <tr> <td>Guido Galardi</td> <td>Marco Giuseppe Venturi</td> </tr> <tr> <td>Giuseppina Gualtieri</td> <td>Rossana Zambelli</td> </tr> <tr> <td>Claudio Levorato</td> <td>Carlo Zini</td> </tr> <tr> <td>Ivan Malvasi</td> <td>Mario Zucchelli</td> </tr> </table>	Giovanni Battista Baratta	Paola Manes	Francesco Berardini	Pier Luigi Morara	Paolo Cattabiani	Milo Pacchioni	Piero Collina	Maria Antonietta Pasquariello	Sergio Costalli	Elisabetta Righini	Ernesto Dalle Rive	Francesco Saporito	Massimo Di Menna	Adriano Turrini	Guido Galardi	Marco Giuseppe Venturi	Giuseppina Gualtieri	Rossana Zambelli	Claudio Levorato	Carlo Zini	Ivan Malvasi	Mario Zucchelli
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Claudio Levorato	Carlo Zini																						
Ivan Malvasi	Mario Zucchelli																						
Secretary of the Board of Directors	Roberto Giay																						
<b>Board of Statutory Auditors</b>																							
Chairman	Roberto Chiusoli																						
Statutory Auditors	<table> <tr> <td>Silvia Bocci</td> </tr> <tr> <td>Domenico Livio Trombone</td> </tr> </table>	Silvia Bocci	Domenico Livio Trombone																				
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Domenico Livio Trombone																							
Alternate Auditors	<table> <tr> <td>Carlo Cassamagnaghi</td> </tr> <tr> <td>Chiara Ragazzi</td> </tr> </table>	Carlo Cassamagnaghi	Chiara Ragazzi																				
Carlo Cassamagnaghi																							
Chiara Ragazzi																							
Manager in charge of financial reporting	Maurizio Castellina																						
Independent auditors	PricewaterhouseCoopers SpA																						



# Interim Management Report

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# Consolidation Scope at 30 June 2015

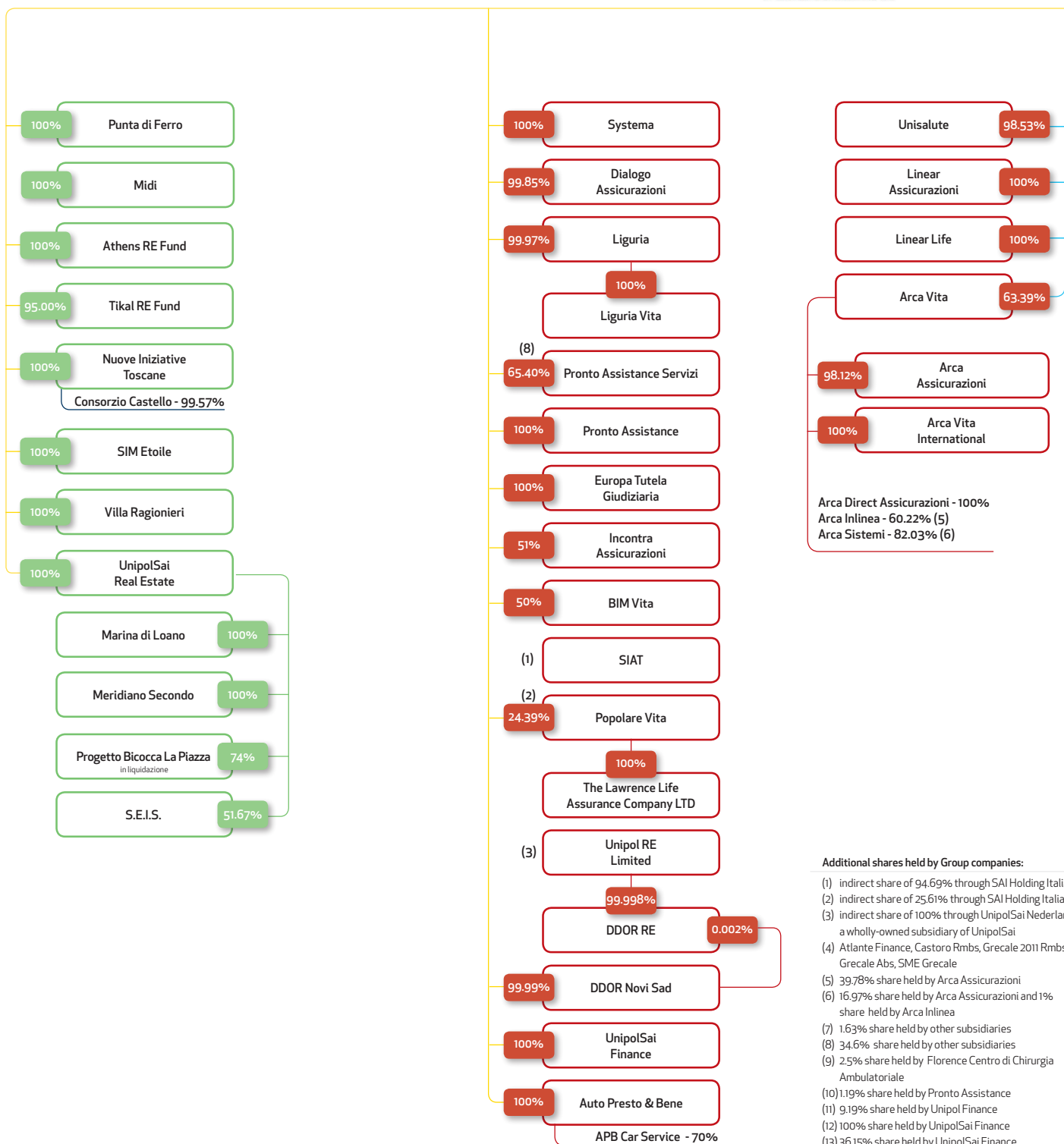
(line-by-line method - direct holding out of total share capital)



REAL ESTATE  
SECTOR

INSURANCE  
SECTOR

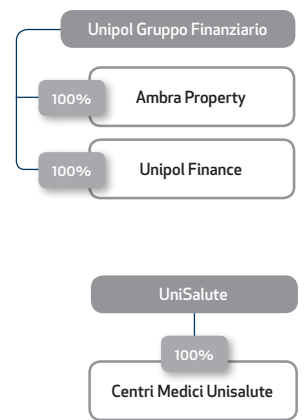
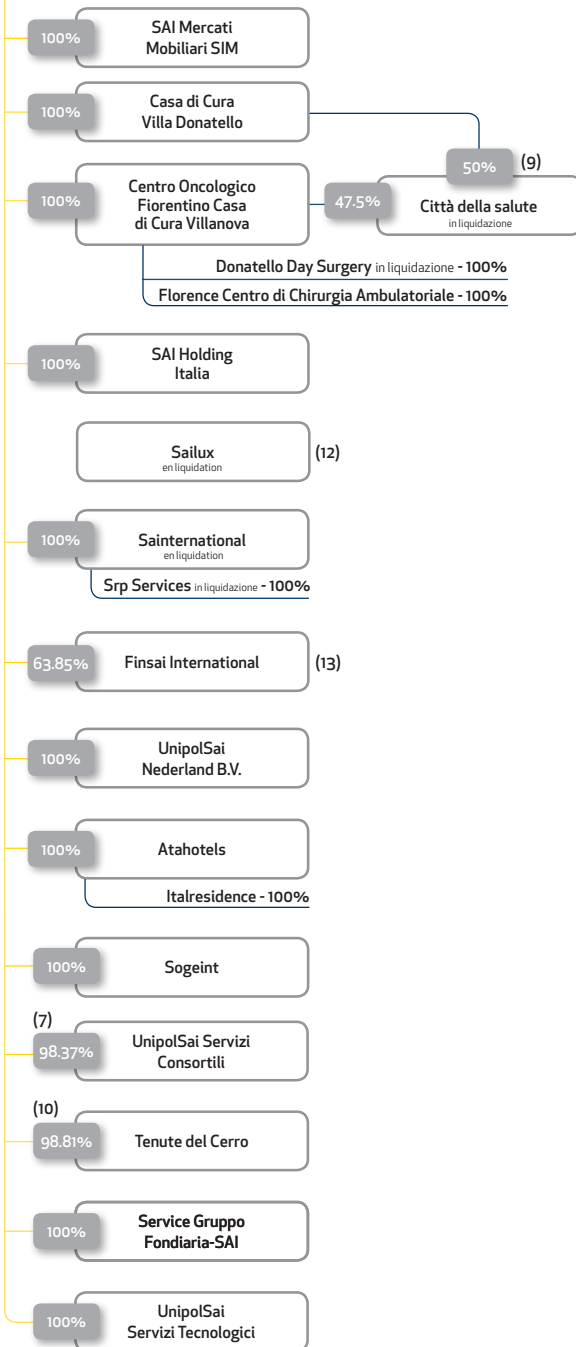
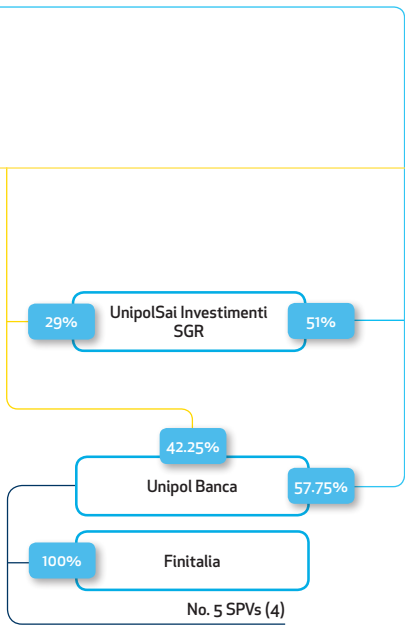
(11) 51.91%



For more details see the table appended to the Notes "Consolidation Scope"

**BANKING SECTOR**

**OTHER ACTIVITIES SECTOR**



## Macroeconomic background and market performance

### *Macroeconomic background*

The first six months of 2015 have seen some crisis hotspots within a scenario of uneven economic growth: contested negotiations between Greece and its creditors, with the risk of the Mediterranean country leaving the European Monetary Union; the sharp fall of the Chinese Stock Exchange; the recession in Brazil and the widespread geo-political tensions (Libya, Syria, Ukraine, Yemen, etc.). In the United States, the GDP showed, in the first quarter, a 0.2% contraction due to extreme climate conditions, some labour disputes and a stronger dollar. However, the second six months may experience a sustained pace of economic growth thanks to an upturn in domestic demand. In particular, an increase in consumer spending, tied to an improvement in the labour market (5.3% unemployment rate in June) and to the first significant increases in wages, is expected. Within this framework, the Federal Reserve, while maintaining interest rates close to zero, has suggested that the cycle for rising interest rates could start by the end of 2015, provided that there will be further improvement in the labour market and a “reasonable confidence” that inflation will reach again the 2% objective in the medium term.

In Europe, the first quarter registered a 0.4% economic growth on a quarterly basis (+1% trend). This trend appears to be linked more to the internal demand (especially to consumer spending) than to exports: the slow-down in international trade more than offset the effect of the Euro depreciation. A significant contribution in support of the economic cycle has come from the expansionary monetary policy implemented by the European Central Bank. However, inflation (+0.2% in June) continues to remain dangerously around zero.

Italy has shown a return to a positive growth of the GDP (a +0.3% economic increase in the first quarter of 2015) thanks, primarily, to solid internal demand. The employment rate seemed to have fluctuated without any precise direction during the first few months of 2015, while waiting for the steps taken by the Government to provide more stability with respect to these fluctuations. At the end of May, the public deficit-GDP ratio reached a peak standing at 135.1% with a three point increase compared with the end of 2014; in absolute terms, in May, public liabilities amounted to €2,218bn, a €83bn growth in the first five months of the year.

Oil prices, also thanks to the expected nuclear program agreement with Iran, started to decline again in the first week of May. In general, the fragility of the global economic growth is leading to a widespread drop in prices for most raw materials.

### *Financial markets*

During the first six months of 2015, the money market interest rates showed an increase in the slope of the curve which resulted from a decrease in the maturities of less than three years and an increase in long-term nodes. A similar phenomenon has characterised the German government rates, while the Italian rates have shown an increase with almost all maturities. Consequently the spread showed an increase on most of the curve nodes, with a partial exception in the tranche from fifteen years and up.

In the second quarter of 2015, the European Stock Exchanges were affected by the worsening of the Greek crisis which led to a decline in the excellent results achieved in the first quarter of the year. The Eurostoxx 50 index, representative of the Eurozone securities with the highest level of capitalisation, registered, in the period in question, a 7.4% decline (+8.8% in the six months period). The German Dax trend was also negative with -8.5% (+11.6% since the beginning of the year), while the Italian Stock Exchange contained its losses with a -3% (+18.1% for the six month period). Finally, the Madrid Ibex lost, in the same period of time, 6.5% (+4.8% since the beginning of 2015).

In the United States, Standard & Poor's 500 index, representative of the main listed companies, showed, in the second quarter, a 0.2% decline (+0.2% since the beginning of the year), whereas in Japan, the Nikkei showed a 5.4% positive performance (+16% in the six month period). Lastly, in relation to the emerging market indices,

the most representative index, the Morgan Stanley Emerging Markets lost 0.2% (+4.3% since the beginning of the year) in the second quarter of the year.

The Itraxx Senior Financial index, representing the average spread of financial sector companies with a high credit rating, rose by 10.8 basis points, from 66.2 to 77 at the end of the second quarter (in the six month period, an increase by 9.6 basis points from 67.4 to 77 was registered). This marginal decline is primarily due to an increase in risk aversion following the intensifying of the Greek crisis.

### *Insurance*

The data available on the Italian insurance market showed a further contraction in the Non-Life premiums (-1.8% in the first quarter) associated with a strong increase in the new Life business (+20.8% in May).

The main Non-Life business, the MV TPL, showed a significant decline (-6.7% in the first quarter). This decline is primarily attributable to reduced tariffs applied to customers. The significant competitive tension means that the improvement in the loss ratio translates in lower costs to be borne by the customers: according to IVASS data, the average cost of an MV TPL policy, in the first quarter, was down by 7.8% compared with the previous year. In the first six months of 2015, vehicle registrations rose by 15.6%, compared with the same period of 2014. The renewal of the vehicle fleet is benefiting the Vehicle Hulls class which is no longer contracting and it actually did show a modest growth in the first three months of 2015 (+0.6%). All remaining Non-MV Non-Life business showed a rebound in premiums (+2.5% in the first quarter). Among the most important segments, to be noted is the development of the Goods in Transit class (+6.3%) which reflects, most probably, an improvement in the overall Italian economy. Also positive was the trend of Credit insurance (+6.5%) which is affected by the strong pressure of the demand concerning especially the coverage of trade receivables. In the second quarter, the expected rebound in production should benefit the Non-Life business.

In the first five months of 2015, the new Life business for individuals showed a 20.8% increase, the result of a 20% growth recorded by Italian companies and 25.9% in cross border operations. However, it should be noted that in the month of May, the increase reached only 1.9%, a sign of a slow-down in the development rate. This provides a framework where the development seems to have been transferred to the financial advisers (+82.4% since the beginning of the year, +39.3% in May). The other distribution networks appear to have definitely slowed down. From the perspective of products trend, the class I products showed also a decline (-3.4% in the first five months) with a contextual increase in unit linked policies (+128.9%) and a decisive growth in the class V (+33.7%).

### *Banking and assets under management market*

In May, the volume of loans to non-financial companies was still contracting by 0.6% compared with the end of 2014. Conversely, direct loans to families showed a 0.5% growth. Overall, the loans granted by the Italian banking system were down by €4bn since the beginning of the year. The securities portfolio showed also a decline (-3.2%). Direct premiums from residents were down by 0.6% due to a continuing decrease in bond volume (-8.6%) whereas deposits showed a modest increase (+0.5%). Funding from overseas was also up (+9.1% compared with December 2014).

These numbers reflect the difficulties of a still fragile recovery. On the other hand, credit risk remains still at a high level: in May the ratio between doubtful loans and loans was 4.55%, in line with the 4.60% of December 2014. As regards families, some positive signs seem to have emerged in terms of increased credit demand for home purchases, supported by less negative expectation about developments in the real estate market.

In May, the interest rate applied to new loans to non-financial companies has declined compared with the end of 2014: -31 cents for loans below €1m, -54 cents for those above. This trend shows the effect of the quantitative easing introduced by the European Central Bank. The remuneration on new deposits, with a pre-set term for families and companies, showed a marginal decline.

The decline in the net interest income should be more than offset by the increase in income from services and trading of securities. Overall, profits related to the banking system are showing a growth trend due to fewer receivable adjustments and containment in operating expenses.

### *Pension fund market*

At the end of March 2015, the total number of members of the supplementary pension schemes was 6,760,000. Compared with December 2014, this represented a 3.4% increase. This change is entirely due to occupational pension funds which have gained about 142,000 members (+7.3%) for a total of 2.1 million at the end of the quarter. This increase is due to the launch of the mechanism for automatic participation in Prevedi, the fund reserved for the building industry: in the first quarter of 2015, net of the outflows, Prevedi added 143,000 members, thus reaching 182,000 out of the total population of 480,000 workers. The participants in open funds were up by 1.7% whereas a stronger trend was registered in the subscription of the “new” Personal Pension Funds (+2.6%). In positive ground were also the managed volumes: at the end of the first quarter of 2015, the amount of funds assigned to services exceeded €135bn, a 3.5% increase compared with December 2014.

In the first three months of 2015, the average returns, net of operating expenses and taxes, were positive for all types of pensions and their respective segments. Occupational and open pension funds earned, on average, 4.3% and 5.7% respectively, while the results of “new” Class III Personal Pension Funds were 8.8% on average. In the same period, post-employment benefits saw a 0.3% revaluation, net of taxes.

### *Real Estate market*

In the first quarter of 2015, according to Tax Authorities data, the number of real estate transactions showed a 3.4% decline compared with the same period of 2014 (-3.3% in the residential segment and -5.8% in the non-residential segment). However, the comparison with the first three months of the previous year is affected by a more favourable tax regime, effective since the beginning of 2014, which contributed to an increase in the number of purchases and sales in that period. The Tax Authorities have reconstructed data in order to take into account such discontinuity: the change in residential sales is +0.8% (-2.6% for non-residential properties). The demand for mortgages showed a significant increase (+84.5% in the month of May compared with the same month of 2014). During the first quarter of 2015, according to an Assofin-Crif-Prometeia survey, purchase mortgages registered an increase (+4.7%) while the “other mortgages” peaked at +129.1%. This trend is the result of a boom in subrogations (+710.7% in the first quarter of 2015), which are again convenient thanks to the low levels of interest rates applied to new transactions. The unit prices showed, in the first six months of the year, another downward trend: -1.3% for homes, -1.8% for offices and -1.2% for commercial real estate. The economic survey on the Italian housing market, carried out by the Bank of Italy on a sample of real estate agents and regarding the status of the housing market, reported, for the second quarter of 2015, an improvement in the expectations: the real estate agencies that expected a worsening in the general context, were down from 31.5% in the fourth quarter of 2014 to 16.4% in the first quarter of 2015.

## GROUP HIGHLIGHTS

<i>Amounts in €m</i>	30/6/2015	30/6/2014	31/12/2014
Non-Life direct insurance premiums	4,082	4,753	8,969
<i>% variation</i>	-14.1	-6.8	-8.7
Life direct insurance premiums	4,619	5,318	8,915
<i>% variation</i>	-13.1	33.0	27.7
<i>of which Life investment products</i>	340	78	141
<i>% variation</i>	339.1	-30.8	-16.2
Direct insurance premiums	8,701	10,070	17,883
<i>% variation</i>	-13.6	10.7	6.4
Banking business - direct customer deposits	10,308	11,407	10,261
<i>% variation</i>	0.5	5.5	-5.0
Annual Premium Equivalent (APE) Life Business - Group Share	248	285	493
<i>% variation</i>	-13.0	23.9	14.7
Net gains on financial instruments (*)	1,415	1,037	1,697
<i>% variation</i>	36.5	33.7	2.2
Consolidated profit (loss)	446	240	505
<i>% variation</i>	86.1	18.7	
Balance on the statement of comprehensive income	12	897	1,260
Investments and cash and cash equivalents	80,889	79,376	79,985
<i>% variation</i>	1.1	7.1	7.9
Technical provisions	62,212	60,128	61,895
<i>% variation</i>	0.5	5.7	8.8
Financial liabilities	15,973	16,305	15,459
<i>% variation</i>	3.3	1.6	-3.6
Shareholders' Equity attributable to the owners of the Parent	5,368	5,560	5,691
<i>% variation</i>	-5.7	2.7	5.1
Group solvency margin (Solvency I ratio)	166%	156%	166%
No. staff	14,374	15,490	14,223

(\*) excluding net gains and losses on financial instruments at fair value through profit or loss for which investment risk is borne by customers (index- and unit-linked) and arising from pension fund management

## Alternative performance indicators <sup>1</sup>

	Business	30/06/2015	30/06/2014	31/12/2014
Loss ratio - direct business (including OTI ratio)	Non-Life	68.7%	67.7%	68.0%
Expense ratio (calculated on written premiums) - direct business	Non-Life	26.6%	25.7%	26.7%
Combined ratio - direct business (including OTI ratio)	Non-Life	95.3%	93.4%	94.7%
Loss ratio - net of reinsurance	Non-Life	70.3%	68.6%	68.6%
Expense ratio (calculated on premiums earned) - net of reins.	Non-Life	26.9%	25.2%	25.4%
Combined ratio - net of reinsurance (*)	Non-Life	97.2%	93.8%	94.0%
Premium retention ratio	Non-Life	94.5%	95.1%	95.4%
Premium retention ratio	Life	99.8%	99.7%	99.8%
Premium retention ratio	Total	97.2%	97.5%	97.6%
Group pro-rata APE (amounts in €m)	Life	248	285	493
Expense ratio - direct business	Life	4.0%	3.8%	4.0%
Expense ratio - direct and indirect business	Life	4.0%	3.8%	4.0%
Expense ratio - net of reinsurance	Life	4.0%	3.8%	3.9%

(\*) with expense ratio calculated on premiums earned

<sup>1</sup> Alternative performance indicators are not defined by accounting rules; rather, they are calculated based on economic-financial procedures used in the sector.

**Loss ratio:** primary indicator of the cost-effectiveness of operations of an insurance company in the Non-Life sector. This is the ratio of the cost of claims for the period to earned premiums.

**OTI (Other Technical Items) ratio:** ratio of the sum of the balance of other technical charges/income and the change in other technical provisions to net earned premiums.

**Expense Ratio:** percentage indicator of the ratio of operating expenses to premiums written.

**Combined ratio:** indicator that measures the balance of Non-Life technical management, represented by the sum of the loss ratio and the expense ratio.

**APE – Annual Premium Equivalent:** the new Life business expressed in APE is a measurement of the volume of business relating to new policies and corresponds to the sum of periodic premiums of new products and one tenth of single premiums. This indicator is used to assess the business along with the in force value and the Life new business value of the Group.

**Premium retention ratio** is the ratio of premiums retained (total direct and indirect premiums net of premiums ceded) to total direct and indirect premiums. Investment products are not included in calculating this ratio.

# Management Report

## Operating performance

The reorganisation and streamlining process within the Unipol Group continued in the current period aimed at streamlining operations and achieving cost synergies as outlined in the Industrial Plan 2013-2015. In particular, the Group is fully engaged in completing the integration and reorganisation of the sales networks, unification of the IT systems and completion of the logistic set-up. By the end of the year and upon prior authorisation from the competent authorities, additional corporate rationalisation activities are being planned in order to streamline and make the Group structure even more efficient.

Over the month of June 2015, the process for the conversion of Unipol Preference Shares and UnipolSai Savings shares into ordinary shares of the two companies, was completed. These operations, by streamlining the structure of the share capital of the two listed companies, in addition to reducing corporate obligations, facilitate the liquidity and the interest of the Group's securities on the stock market while also contributing to the improvement in the qualitative composition of the regulatory capital.

From a business perspective, in the first six months of 2015, the Unipol Group had a positive operating performance in terms of the income statement and financial position, due, in particular, to the finalisation of some financial transactions that were initiated in the last few months of 2014, the financial effects of which were recognised in the first quarter of 2015, as well as to the substantial stability of the financial markets despite the intensifying, at the end of June, of the tensions regarding the Greek debt. Within the insurance segment, the claims trend still appeared to be favourable although during the period in question, an increase in claims resulting from natural disasters was recorded while competitive pressure on MV TPL tariffs continued.

More specifically, in the **Non-Life segment**, premiums declined in the first six months of 2015, as expected also for the entire period, being adversely impacted by the transfer of the former Milano Assicurazioni business units to Allianz, along with the portfolio outstanding at the end of 2014.

Premium volumes also continue to be affected by a steady competitive trend reflected in the gradual decline of the average premiums of the MV TPL business. Within this scenario, the Group's Non-Life premiums stood at €4,082m (-14.1% compared with the data of the first six months of 2014). Based on management assessments, the overall decline in the Non-Life direct premiums, estimated by excluding the effects resulting from the aforementioned transfer of the portfolio (hereinafter "*estimated operating figure*") stood at approximately -5.9%. Premiums in the MV TPL business stood at €2,009m, down by 20% compared with the first six months of 2014 (*estimated operating figure -9.6%*). A decline was also recorded in the Land Vehicle Hulls business with premiums totalling €322m, -13.4% (*estimated operating figure -3.5%*). The Non-MV segment, affected by a still weak macroeconomic scenario, although recovering slightly, showed more resilience with premiums amounting to €1,751m, down by 6.3% (*estimated operating figure -1.8%*).

During the first six months, the Group intensified its sales activities aiming at relaunching its product lines, such as the development of new network and customer relationship models, and the launch, in February, of the new UnipolSai advertising campaign aimed at consolidating its success in the sale of policies with zero-interest monthly payments, in synergy with the Group's banking segment. Based on its new business proposal for the year 2015, UnipolSai aims to offer additional services within the health segment thanks to the network of private health facilities partnered with Unisalute, and to expand its business proposal with the offering of other insurance policies at zero-interest monthly payments, covering family's needs.

Analysing the results obtained in the Non-Life segment of the main companies of the Group, UnipolSai contributed a total of €3,583m to the consolidated premiums (-14.9%, *estimated operating figure -5.6%*), whereas Unisalute, which this year celebrates its 20 year anniversary, recorded premiums amounting to €177m (+8.4% versus the first six months of 2014). A decline was registered in the other main companies of the Group, operating especially in the MV business, such as Linear, Arca Assicurazioni and Liguria Assicurazioni, due to the competitive trend within the sector.

With regard to Non-Life claims, in the MV TPL class the technical indicators remain positive thanks to the constant control of average costs and to the stability achieved after the decline of the last few years in the provisions for previous year claims as well as claim frequency. The Non-MV classes were impacted by significant damages caused by an exceptionally severe weather event (wind storm) which hit Tuscany in early March.

In this context, at 30 June 2015, the Unipol Group showed a loss ratio for direct business (including the balance of other technical items) of 68.7% against 67.7% at 30 June 2014.

The direct business expense ratio, despite the drop in operating costs expressed in absolute values, was 26.6% due to the impact of the decline in premiums and the shift of the sales mix towards a type of premiums that was characterised by high commissions in addition to the greater impact of variable commissions directly related to technical upgrades.

Overall, the Group's combined ratio (direct business) stood, at the end of the first six months of 2015, at 95.3% versus 93.4% at 30 June 2014.

Within the Life segment, the context of the market characterised by low interest rates continues to favour the offering of traditional insurance products with returns related to segregated funds. During the first six months of 2015, a significant amount of premiums, equal to €4,619m, is recorded although with a 13.1% decline when compared with the strong performance of the first six months of the previous year (+33%). In particular, as regards the main companies of the Group operating in the Life business, the production of the Popolare Vita Group showed a contraction due to a different scheduling of the sales campaigns. In fact, with €1,597m, it registered a 35.4% drop when measured against a 55% growth registered in the first six months of 2014. A strong growth was registered in the premiums collected by the companies Arca Vita and Arca Vita International, a total of €1,107m (+30.7% compared with the first six months of 2014). UnipolSai collected premiums for a total of €1,799m (-5.6%) aiming, with the launch during the six month period of the new product list, at a higher quality production and contained financial risks also in compliance with Solvency II.

As a result of the above, the volume of new business in terms of pro-quota APE stood, in the first six months of 2015, at €248m (€285m at 30/06/2014), of which €122m was contributed by the traditional companies and €126m by the bancassurance companies.

As regards the management of financial investments related to the insurance segment, the Group's securities portfolio, characterised by a significant presence of Italian government securities, maintained a substantial increase in value, due to anti-deflation activities carried out by ECB with the launch of Quantitative Easing, despite the tensions about the Greek debt that emerged in the last part of the six month period. In order to preserve the risk/return profile of the assets and consistency between assets and liabilities towards the insured, the portfolio profitability showed, over the period considered, a significant return, equal to about 5.9% of the invested assets. The harvesting policy adopted by the Group, following activities aimed at an increased diversification profile of financial assets, contributed to the achievement of these results. In addition, in the first part of the period, sales transactions for the forward sale of some securities maturing in 2014 were finalised, thus allowing for the acquisition of significant gains (€206m) which were considered non-repeatable during the period. In the first six months of the year, simplification activities of the portfolio continued, with the reduction of Level 2 and 3 structured bonds for a total of €529m.

The improvement of the macro-economic scenario favoured also the **Banking segment** where, during the first six months of 2015, the trend of impaired loans was kept at the same stock level registered at the end of 2014. However, a prudent lending policy has been adopted as evidenced also by a slight decrease in loans, which favours retail customers and SMEs seeking to increase the insurance customer base through the financing of insurance premiums and the sale of banking products through the agency channel.

Consequently, the banking segment in the first six months of 2015 brought to the Group positive results.

Within the real estate area, still affected by the difficult situation of the real estate market, operations remained focused on the recovery and optimisation of some properties in the portfolio, among which, worthy of mention for their relevance, are the Torri Velasca and Galfa sites in Milan which are necessary in order to seek opportunities for value enhancement or income generation. Renovation activities will be self-financed through some planned property sales which, in the first six months of 2015, concerned mostly the Porta Nuova area in Milan.

The results from the accounting real estate segment, which includes only real estate companies and their subsidiaries, were affected, at 30 June 2015, by write-downs of approximately €69m (pre-tax), pertaining to some assets, pending value enhancement in the medium term.

As regards the results of the **other sectors** where the Group operated during the first six months of 2015, activities for cost streamlining and commercial development continued thus allowing the achievement of increasingly better results as shown by the first substantially break-even results obtained by Atahotels.

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The Unipol Group ended the first six months of 2015 with a consolidated profit of €446m, a significant growth compared with the €240m of the first six months of 2014, due mainly to the concentration in these first few months of the year, as previously described, of the majority of the gains from the sale of securities expected for the entire period.

The estimated consolidated solvency position at 30 June 2015 showed a ratio between available capital and required capital of 1.66 times, in line with the final figures at 31 December 2014. Bearing in mind the convertible loan issued by UnipolSai, with mandatory conversion into UnipolSai ordinary shares by 31 December 2015, the estimated solvency I ratio rises to 1.69.

To be noted is that, at the level of the Unipol Banking Group, the CET 1, at 30 June 2015, was 17.2%.

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## Information on significant events during the first six months

### Mandatory conversion of the Preference Shares into Ordinary Shares of the Unipol Gruppo Finanziario

On 25 February 2015, the Extraordinary Shareholders' Meeting of the Unipol Gruppo Finanziario approved the mandatory conversion ("Conversion") of Preference Shares ("Preference Shares") into ordinary Unipol shares ("Ordinary Shares"), based on the following conversion ratio:

- 1 Ordinary Share, with normal dividend rights, for each Preference Share, without equalisation payment.
- On 26 February 2015, the Special Shareholders' Meeting of the holders of Preference Shares approved the above resolution passed by the Extraordinary Shareholders' Meeting regarding the Conversion.
- On 17 April 2015 the period for exercising the right of withdrawal, which was effectively exercised for 3,524 Preference Shares, for a value of €13,077.56, ended. The shares subject to withdrawal were entirely purchased by the shareholders of the Unipol Gruppo Finanziario participating in the rights issue and right of pre-emption offer, to be settled on 12 June 2015.

In implementing the aforementioned shareholders' meeting resolutions and after the ex-dividend (22/06/2015) and payment (24/06/2015) dates related to the 2014 period, on 29 June 2015 all of the 273,479,517 preference shares were converted into 273,479,517 ordinary shares, with the same characteristics as the ordinary shares that were outstanding as at the effective conversion date.

Following the conversion, the share capital of Unipol, equal to €3,365,292,408.03, was divided into 717,473,508 ordinary shares, all with no nominal value.

### Mandatory conversion of Class A and Class B savings shares into ordinary UnipolSai shares

On 26 January 2015, the UnipolSai Extraordinary Shareholders' Meeting, and on 27 January 2015 the Special Shareholders' Meetings of UnipolSai Shareholders of Class A and Class B savings shares, approved, each to the extent of their area of competence, the mandatory conversion ("Conversion") of Class A savings shares ("Class A Savings Shares") and Class B savings shares ("Class B Savings Shares") into ordinary UnipolSai shares, in accordance with the following conversion ratio:

- 100 ordinary shares, with normal dividend rights, for each Class A Savings Share, without equalisation payment;
- 1 ordinary share, with normal dividend rights, for each Class B Savings Share, without equalisation payment.

On 27 March 2015, the period for exercising the right of withdrawal, which was effectively exercised for no. 67 Class A Savings Shares for a value of €15,294.22 and for no. 5,490 Class B Savings Shares, for a value of €12,286.62, ended. The shares subject to withdrawal were entirely purchased by the shareholders of the UnipolSai participating in the rights issue and right of pre-emption offer, to be settled on 29 May 2015.

In implementing the aforementioned shareholders' meeting resolutions and after the ex-dividend (22/06/2015) and payment (24/06/2015) dates of the dividend related to the 2014 period, on 29 June 2015, all of the 1,276,836 Class A Savings Shares and all of the outstanding 377,193,155 Class B Savings Shares were converted respectively into 127,683,600 and 377,193,155 ordinary shares, with the same characteristics as the outstanding ordinary shares.

Following the conversion, the share capital of UnipolSai amounted to €1,996,129,451.62 divided into 2,780,508,781 ordinary shares, all with no nominal value.

## Exchange offers targeting the holders of notes representing the 2017 Notes and 2021 Notes issued by Unipol

On 9 March 2015, Unipol announced the launch of two exchange offers, proposing:

- (i) to holders of outstanding notes representing the non-convertible Unsecured Senior Note known as “€750,000,000 5.00 per cent. *Notes due 11 January 2017*” issued by Unipol on 11 December 2009 and listed on the regulated market of the Luxembourg Stock Exchange (ISIN Code XS0472940617) (the “2017 Notes”) and
- (ii) to holders of notes representing the non-convertible Unsecured Senior Note known as “€500,000,000 4.375 per cent. *Notes due 5 March 2021*” issued by Unipol on 5 March 2014 and listed on the regulated market of the Luxembourg Stock Exchange (ISIN Code XS1041042828) (the “2021 Notes” and together with the 2017 Notes the “Existing Notes”),

to exchange their Existing Notes with securities representing a new non-convertible Unsecured Senior Note, with a fixed interest rate and due in 2025, to be issued by Unipol for listing on the regulated market of the Luxembourg Stock Exchange, in accordance with the terms and conditions of the Exchange Offer Memorandum dated 9 March 2015.

On the settlement date, 18 March 2015, Unipol issued the new non-convertible Unsecured Senior Note for the total nominal value of €1bn, listed on the Luxembourg Stock Exchange, with a ten-year duration (maturing March 2025) and a fixed interest rate of 3%. A portion of the new loan, in the amount of €314,437,000, was given in exchange to the holders of Existing Notes.

The total nominal value of the 2017 Notes accepted in exchange pursuant to the relevant Exchange Offer and the final acceptance amount of the 2021 Notes are respectively €99m and €182.6m. Therefore, the outstanding amount after the settlement date of these notes is €298.6m for the 2017 Notes and €317.4m for the 2021 Notes.

## Porta Nuova Project

With reference to the investment in the real estate project to develop the area called “Porta Nuova” (the “Project”), in the first quarter of 2015 all of the shares related to the real estate funds in which the UnipolSai Group had invested through related companies and other subsidiaries subject to the Luxembourg law, were sold to Qatar Holding (“QIA”).

On 27 February 2015, Hines Sgr, a closed type of speculative real estate investment mutual funds management company (the “Funds”), which owns the areas and relevant properties forming the Project, announced that the institutional investor QIA would purchase 100% of the shares of the Funds that it did not already own and that in June 2013, QIA had already subscribed newly issued shares of the Garibaldi and Isola Funds for an amount equal to about 40% of them. The closing of the transaction, subject to the approval of some banks financing the Funds which was later obtained, was concluded on 25 March 2015.

Following the afore described sale, the seller companies used the first portion of the sales price to repay part of the loans received from the participants in the initiative. As of the date of this report, the UnipolSai Group received partial repayment for a total of €125m of the loans granted in the form of Profit Participating Bonds. It is anticipated that the income generated from the sale will allow for the return of the total investment of the Group and, eventually, a capital gain, the quantification of which has not been determined to date pending the assessments and analyses on the possible risks associated with the guarantees issued by the purchaser. The outstanding receivables are expected in three further tranches, in October 2016, July 2023 and March 2025.

## Agreements for the acquisition of the “Una” hotel business

On 22 May 2015, UnipolSai Assicurazioni, the subsidiaries Atahotels and UnipolSai Investimenti SGR (the latter on behalf of Investment Fund Immobiliare Athens R.E. Fund) signed with Una Spa (“Una”) some agreements regarding the acquisition, through two different transactions, of respectively:

- (i) the business unit concerning the hotel management of Una;
- (ii) the related hotel real estate portfolio.

The acquisition of the business unit involves a payment of €27.6m, while the price for the acquisition of the real estate portfolio totals €259m.

These transactions will be executed, among other things, after obtaining approval by the competent authorities and after completing the Una debt restructuring procedures.

From the merger between Atahotels and Una, a national leader in the Italian hotel sector will be created, with more than 50 facilities (both business and leisure), about 8,600 rooms and with an aggregate turnover of more than €170m.

The new subject will be able, also with the help of a partner, to seek opportunities for optimisation and development, while increasing its own competitiveness in a strategic sector of the Italian economy, like the tourism sector.

## Issue of catastrophe bonds tied to the risk of “Italian earthquakes”

UnipolSai has successfully held the role of Sponsor for the issuance of catastrophe bonds tied to the risk of “Italian earthquakes”. The bond “Azzurro 1” was issued on 17 June 2015 by the Special Reinsurance Vehicle Ltd Azzurro 1 - subject to Irish laws - in the amount of €200m, a coupon at 2.15% on an annual basis and a final maturity at 31 December 2018. The bond replaces, to all effects, a reinsurance treaty and protects the company starting from claims in an amount above €500m until a maximum limit of €700m. For claims below €500m, and above €700m, the traditional reinsurance coverage applies. In fact the structure of the transaction is such that the coverage is activated through the “indemnity trigger per event”, a mechanism that reflects the functioning of the traditional reinsurance treaties.

This represents the first transaction that transfers the Italian earthquake risk to the capital market. Its launch has been successful, given the high impact of diversification that it involves and has gained participation from all of the main investors in the sector.

## Main corporate operations

### Projects for the mergers by incorporation into UnipolSai of companies under its control

On 30 June 2015, the following projects for merger by incorporation into UnipolSai, were filed with the offices of UnipolSai:

- Liguria - Società di Assicurazioni and Liguria Vita;
- Europa Tutela Giudiziaria, SAI Holding Italia, Systema Compagnia di Assicurazioni, UnipolSai Real Estate and UnipolSai Servizi Tecnologici,

approved by the Shareholders’ Meeting of UnipolSai on 7 May 2015, as well as by the corporate bodies of the merging companies. Details on these merger projects are available on the website of the Company ([www.unipolsai.com](http://www.unipolsai.com)) in the section *governance/merger with subsidiaries projects*.

The registration of the merger projects in the appropriate Register of Companies is subject to authorisation by IVASS, pursuant to Art. 201 of Legislative Decree no. 209 of 7 September 2005.

#### Transfer of the insurance business of Dialogo Assicurazioni to Linear Assicurazioni

On 29 June 2015, implementing the Shareholders' Meeting resolutions approved on 24 June 2015 by Dialogo Assicurazioni and Linear Assicurazioni, an agreement for the transfer of the insurance business was signed between Dialogo and Linear, the finalisation of which requires the issuing of the necessary authorisation by IVASS, pursuant to the provisions of Art. 198 of Legislative Decree no. 209/2005 and Art. 14 et seq. of the ISVAP Regulation 14/2008.

The transfer was approved, within its area of competence, also by the Board of Directors of UnipolSai at the Shareholders' Meeting of 17 June 2015.

#### Transfer of the insurance business of Linear Life to UnipolSai

On 29 June 2015, implementing the Shareholders' Meeting resolutions approved by UnipolSai and Linear Life respectively on 17 and 24 June 2015, an agreement for the transfer of the insurance business was signed between UnipolSai and Linear Life, the finalisation of which requires the issuing of the necessary authorisation by IVASS, pursuant to the provisions of Art. 198 of Legislative Decree no. 209/2005 and Art. 14 et seq. of the ISVAP Regulation 14/2008.

The above transactions were approved within the scope of the corporate streamlining project of the Unipol Group with the objective of streamlining business management and the administrative, equity and financial organisation of the companies that are part of the Group as well as of removing all duplications in structures and areas of competence.

#### UnipolSai Investimenti SGR

On 28 January 2015 the transfer, authorised by the Bank of Italy with a provision of 2 December 2014, of a share equal to 20% of the share capital of UnipolSai Investimenti SGR (100% held by UnipolSai) in favour of Immobiliare Grande Distribuzione - Società di Investimento Immobiliare Quotata SpA, ("IGD"), already set out in the investment agreement signed on 7 August 2014, by UnipolSai and IGD, with the objective of a partnership project for the achievement of common business objectives, was finalised.

In addition, on 17 June 2015, fulfilling the request by the Bank of Italy aimed at making the set-up of the Unipol Banking Group compliant with the new regulations applicable to banking groups pursuant to Circular no. 285 issued by the Bank of Italy on 17 December 2013, after obtaining the authorisations required by law, UnipolSai transferred to the parent company Unipol a share equal to 51% of the share capital of UnipolSai Investimenti SGR.

**Establishment by the Parent company Unipol of the tax regime for the group taxation of income (so called "tax consolidation") for the three year period of 2015-2017, in its capacity as consolidating company.**

Starting from 2015 and for the three year period 2015-2017, a single tax consolidation was established with the consolidating Unipol and all the companies belonging to the Unipol Group in their capacity as consolidated companies, thus discontinuing the current tax consolidation pertaining to the holding company Finsoe, which, at the conclusion of the conversion of the preference shares of Unipol into ordinary shares, had reduced its shareholding in the ordinary share capital of Unipol to under 50%, as well as the other two independent tax consolidations pertaining to UnipolSai and Arca Vita.

## Salient aspects of business operations

The **Consolidated Profit of the Unipol Group** at 30 June 2015, amounted to **€446m** (€240m at 30/06/2014) to which the Insurance sector contributed €553m (€384m at 30/06/2014), of which €374m relating to Non-Life business (€307m at 30/06/2014) and €179m to Life business (€77m at 30/06/2014).

The other sectors in which the Group operated, recorded, at 30 June 2015, the following results:

- The Banking sector recorded a positive €4m (€6m at 30/06/2014);
- the Holding and Other Businesses sector recorded a negative result of €52m (-€127m at 30/06/2014), which showed however an improvement, in particular thanks to lower costs borne by the Parent in relation to the Indemnity Agreement for the credit risk with the subsidiary Unipol Banca;
- the Real estate sector recorded a negative result of €59m (-€23m at 30/06/2014), after carrying out write-downs for €69m (€21m at 30/06/2014).

The important factors that marked the performance of the Group included the following:

- **direct insurance premiums**, gross of reinsurance, were €8,701m (€10,070m at 30/06/2014, -13.6%). Non-Life direct premiums amounted to €4,082m (€4,753m at 30/06/2014 -14.1%) affected in particular by the transfer of the business to Allianz which was carried out in the previous year. Not considering the effects of this transfer, the decline in the Non-Life premiums was estimated to be -5.9% (*estimated operating figure*) Life direct premiums amounted to €4,619m (€5,318m at 30/06/2014, -13.1%), of which €340m related to investment products in the Life business (€78m at 30/06/2014);
- **premiums earned**, net of reinsurance transfers, amounted to €8,090m (€9,851m at 30/06/2014), of which €3,820m in the Non-Life business (€4,624m at 30/06/2014) and €4,269m in the Life business (€5,227m at 30/06/2014);
- **bank direct customer deposits** amounted to €10,308m (€10,261m at 31/12/2014, +0.5%);
- **net charges relating to claims**, net of reinsurance, amounted to €7,335m (€8,710m at 30/06/2014), of which €2,597m from Non-Life business (€3,119m at 30/06/2014) and €4,737m from Life business (€5,591m at 30/06/2014), including €135m in net gains on financial assets and liabilities at fair value (€272m at 30/06/2014);
- **loss ratio** of direct Non-Life business was 68.7%, (67.7% at 30/06/2014);
- **operating expenses** amounted to €1,400m (€1,593m at 30/06/2014). In the Non-Life business, operating expenses amounted to €1,057m (€1,188m at 30/06/2014), €194m in the Life business (€217m at 30/06/2014), €148m in the Banking sector (€157m at 30/06/2014), €56m in the Holding and Other Businesses sector (€65m at 30/06/2014) and €14m in the Real Estate sector (€7m at 30/06/2014);
- **combined ratio** of direct Non-Life business was 95.3%, (93.4% at 30/06/2014);
- **net gains on investments and financial income** from financial assets and liabilities (excluding net gains on financial assets and liabilities at fair value relating to Life business) amounted to €1,415m (€1,037m at 30/06/2014);
- **Pre-tax Profit (Loss)** amounted to €647m (€417m at 30/06/2014);
- **taxation** represented, for the period, a net expense of €202m (€176m at 30/06/2014) with a tax rate of 31.1% (42.2% at 30/06/2014);

- net of the €191m profit attributable to non-controlling interests, the **profit attributable to the owners of the Parent** at 30 June 2015 was a positive €255m (€103m at 30/06/2014);
- the **Comprehensive Income Statement** result was a profit of €12m (€897m at 30/06/2014), mostly due to the increase in the reserve for gains or losses on available-for-sale financial assets (-€408m);
- **investments and cash and cash equivalents** amounted to €80,889m (€79,985m at 31/12/2014);
- **technical provisions and financial liabilities** amounted to €78,185m (€77,354m at 31/12/2014).

Following is a summary of the Consolidated Income Statement at 30 June 2015, divided by business segment: insurance (Non-Life and Life), banking, holding and other businesses and real estate, compared with the figures at 30 June 2014.

**Condensed Consolidated Operating Income Statement broken down by business segment**

Amounts in €m	NON-LIFE BUSINESS		LIFE BUSINESS		INSURANCE SECTOR		BANKING SECTOR		HOLDING AND OTHER BUSINESSES		REAL ESTATE (*) SECTOR		Intersegment eliminations		TOTAL CONSOLIDATED				
	Jun-15	Jun-14	Jun-15	Jun-14	Jun-15	Jun-14	Jun-15	Jun-14	Jun-15	Jun-14	Jun-15	Jun-14	Jun-15	Jun-14	Jun-15	Jun-14			
	% var.		% var.		% var.		% var.		% var.		% var.		% var.		% var.				
Net premiums	3,820	4,624	-17.4	4,269	5,227	-18.3	8,090	9,851	-17.9	14	8	77.8	0	0	0	0	8,090	9,851	-17.9
Net commission income	0	0	-129.8	5	4	32.0	5	4	40.8	48	53	-9.9	0	0	0	0	61	44	38.0
Financial income/expense (excl. assets/liabilities at fair value)	504	320	57.8	945	755	25.1	1,450	1,075	34.8	101	113	-11.2	-48	-13	-262.8	-61	1,415	1,037	36.5
Net interest income	184	215		609	611		792	826		124	130		-1	-1		-20	871	937	
Other gains and losses	40	32		35	-7		76	25		0	0		20	19		-21	71	25	
Realised gains and losses	246	112		258	145		504	257		8	40		-1	0		0	514	297	
Unrealised gains and losses	34	-39		44	7		78	-33		-32	-57		-67	-32		-20	-41	-222	
Net charges relating to claims	-2,597	-3,119	-16.7	-4,737	-5,591	-15.3	-7,335	-8,710	-15.8	-148	-157	-5.6	-14	-7	92.3	0	-7,335	-8,710	-15.8
Operating expenses	-1,057	-1,188	-11.0	-194	-217	-10.5	-1,252	-1,405	-10.9	-148	-157	-5.6	-14	-7	92.3	70	-1,400	-1,593	-12.1
Commissions and other acquisition costs	-840	-946	-11.3	-106	-132	-19.7	-945	-1,078	-12.3	-148	-157	-5.6	-14	-7	92.3	21	-925	-1,077	-14.2
Other expenses	-218	-242	-10.2	-89	-86	3.8	-306	-328	-6.5	-56	-65	-13.9	-14	-7	92.3	49	-475	-516	-7.9
Other gains and losses	-136	-175	-22.4	-38	-50	-23.7	-174	-225	-22.7	5	10	-47.1	-19	-9	110.0	-4	-184	-213	-13.5
Pre-tax profit (loss)	534	461	15.9	250	128	94.8	784	589	33.1	6	20	-70.3	-81	-30	-174.0	0	647	417	55.4
Income tax	-160	-154	3.9	-70	-51	37.8	-230	-205	12.3	-2	-13	-84.7	22	7	238.0	0	-202	-176	14.6
Profit (loss) from discontinued operations	0	0		0	0		0	0		0	-1		0	0		0	0	-1	
Consolidated profit (loss)	374	307	21.9	179	77	132.4	553	384	44.1	4	6	-34.5	-59	-23	-155.9	0	446	240	86.1
Profit (loss) attributable to the owners of the Parent																	255	103	
Profit (loss) attributable to non-controlling interests																	191	136	

(\*) The real estate sector only includes Group real estate companies

## Insurance Sector

The Group's insurance business closed the period with a total pre-tax profit of €784m (€589m at 30/06/2014), of which €534m relating to the Non-Life sector (€461m at 30/06/2014) and €250m relating to the Life sector (€128m at 30/06/2014).

Total premiums (direct and indirect premiums and investment products) at 30 June 2015 amounted to €8,727m (€10,095m at 30/06/2014, -13.6%). Premiums of the second quarter of 2015 alone amounted to €4,200m (€5,314m in the second quarter of 2014).

Non-Life premiums amounted to €4,107m (€4,776m at 30/06/2014), marking a fall of 14%, which reflected, specifically, the transfer of a business unit to Allianz last year. Excluding the effect of this transfer, Non-Life premiums are estimated to have fallen by -5.9% (*estimated operating figure*).

Life premiums amounted to €4,620m (€5,319m at 30/06/2014), down 13.1% due, mainly, to the downturn reported by bancassurance companies Popolare Vita and The Lawrence Life (-35.4%), only partially offset by the higher premiums recorded by the life insurance companies of the Arca Vita Group, which recorded an increase of 30.7%. Overall, the bancassurance channel recorded a decrease of 18.5% compared to the corresponding period of the previous year, when a rise of 51.4% was recorded.

All Non-Life premiums of Group insurance companies are classified under insurance premiums, as they meet the requirements of IFRS 4 (presence of significant insurance risk).

As regards Life premiums, investment products at 30 June 2015 worth €340m related to Class III (Unit- and Index-Linked policies) and Class VI (pension funds).

Consolidated premiums						
	Amounts in €m	30/6/2015	% comp.	30/6/2014	% comp.	% var.
Non-Life direct premiums		4,082		4,753		-14.1
Non-Life indirect premiums		25		23		7.0
<b>Total Non-Life premiums</b>		<b>4,107</b>	<b>47.1</b>	<b>4,776</b>	<b>47.3</b>	<b>-14.0</b>
Life direct premiums		4,279		5,240		-18.3
Life indirect premiums		1		1		-26.3
<b>Total Life business premium income</b>		<b>4,280</b>	<b>49.0</b>	<b>5,241</b>	<b>51.9</b>	<b>-18.3</b>
Total Life investment products		340	3.9	78	0.8	339.1
<b>Total Life business premium income</b>		<b>4,620</b>	<b>52.9</b>	<b>5,319</b>	<b>52.7</b>	<b>-13.1</b>
<b>Overall total</b>		<b>8,727</b>	<b>100.0</b>	<b>10,095</b>	<b>100.0</b>	<b>-13.6</b>

Direct premiums amounted to €8,701m (€10,070m at 30/06/2014), of which Non-Life premiums totalled €4,082m and Life premiums €4,619m.

Direct premium income						
	Amounts in €m	30/6/2015	% comp.	30/6/2014	% comp.	% var.
Non-Life direct premiums		4,082	46.9	4,753	47.2	-14.1
Life direct premiums		4,619	53.1	5,318	52.8	-13.1
<b>Total direct premium income</b>		<b>8,701</b>	<b>100.0</b>	<b>10,070</b>	<b>100.0</b>	<b>-13.6</b>

With regard to Non-Life claims, in the MV TPL class, the technical indicators remained positive due to constant average cost control and to provisions for previous year claims as well as claim frequency, both showing improvements after the declines recorded in recent years. The Non-MV classes were impacted by significant material damages caused by an exceptionally severe weather event (wind storm) which hit Tuscany in early March.

The loss ratio for Non-Life direct business alone, including the OTI ratio, stood at 68.7% (67.7% at 30/06/2014).

The number of claims reported, without considering the MV TPL class, rose by 3.6% (-8.1% if the Health class is also excluded).

#### Number of claims reported (excluding MV TPL)

	30/6/2015	30/6/2014	% var.
Land Vehicle Hulls (class 3)	148,269	175,109	-15.3
Accident (class 1)	78,075	77,788	0.4
Health (class 2)	1,457,724	1,330,706	9.5
Fire and Other damage to property (classes 8 and 9)	156,524	164,802	-5.0
General TPL (class 13)	53,282	62,117	-14.2
Other classes	179,810	190,328	-5.5
<b>Total</b>	<b>2,073,684</b>	<b>2,000,850</b>	<b>3.6</b>

As regards the MV TPL class, where the Card agreement is applied<sup>2</sup>, at 30 June 2015, cases relating to “fault” claims (Non-Card, Debtor Card or Natural Card) reported totalled 346,292, down 15.6% (410,255 at June 2014). This difference was influenced by the exit of the policies transferred to Allianz from the portfolio, which took place gradually in 2014 from July onwards. On a like-for-like basis the variation was around -5.7%; Claims reported that present at least one Debtor Card claim numbered 205,292, down 17.1% (-6.9% on a like-for-like basis) compared to the same period of the previous year.

<sup>2</sup> Card - Convenzione tra Assicuratori per il Risarcimento Diretto - Agreement between Insurers for Direct Compensation: MV TPL claims may be classified as one of three cases of claims managed:

- Non-Card claims: claims governed by the ordinary regime, to which CARD is not applied;
- Debtor Card claims: claims governed by CARD where “our” policyholder is fully or partially liable, which are settled by the counterparty’s insurance companies, to which “our” insurance company must pay a flat rate pay-out (“Debtor Flat Rate”);
- Handler Card claims: claims governed by CARD where “our” policyholder is fully or partially not liable, which are settled by “our” insurance company, to which the counterparty’s insurance companies must pay a flat rate pay-out (“Handler Flat Rate”).

However, it must be noted that this classification is a simplified representation because, in reality, each individual claim may contain damages included in each of the three above-indicated cases.

Handler Card claims totalled 249,476 (including 57,032 Natural Card claims, claims between policyholders at the same company), down by 17.2% (-6.3% on a like-for-like basis). The settlement rate for the first half of 2015 was 66.9% as compared to 67.2% recorded last year.

The weight of cases to which the Card agreement may be applied (both Handler Card and Debtor Card claims) out of total cases (Non-Card + Handler Card + Debtor Card) at June 2015 came to 84.4% (84.8% at June 2014).

The expense ratio for Non-Life direct business was 26.6% (25.7% at 30/06/2014), despite the fall in operating costs in absolute terms; this figure was impacted by the decline in premiums and by the shift of the sales mix towards business that offers higher commissions, as well as the greater incidence of variable commissions directly linked to the improvement in technical business.

The combined ratio, based on direct business, was 95.3% at 30 June 2015 (93.4% at 30/06/2014).

The expense ratio for Life direct business stood at 4% (3.8% at 30/06/2014).

## Non-Life business performance

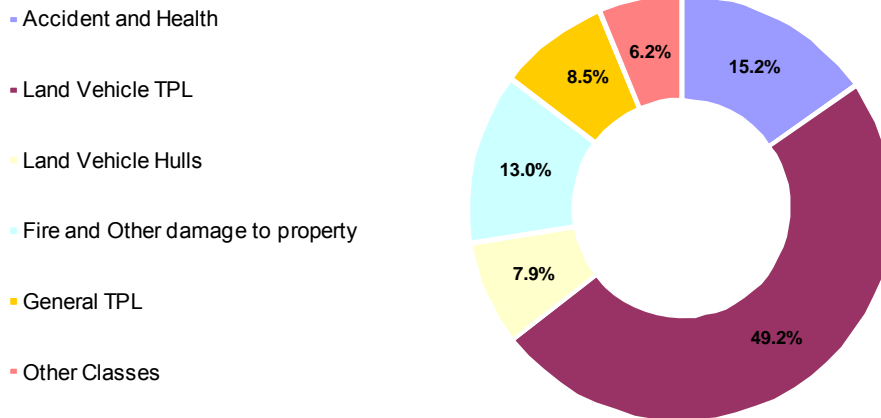
Total Non-Life premiums (direct and indirect) at 30 June 2015 amounted to €4,107m (€4,776m at 30/06/2014, -14% and *estimated operating figure* -5.8%).

Direct business premiums alone amounted to €4,082m (€4,753m at 30/06/2014, -14.1% and *estimated operating figure* -5.9%). Indirect business premiums amounted to €25m (€23m at 30/06/2014).

The breakdown of direct business relating to the main classes compared with 30 June 2014 is illustrated in the following table:

Non-Life business direct premium income						
	<i>Amounts in €m</i>	30/6/2015	% comp.	30/6/2014	% comp.	% var.
Land, sea, lake and river motor vehicles TPL (classes 10 and 12)		2,009		2,512		-20.0
Land Vehicle Hulls (class 3)		322		372		-13.4
<b>Total premiums - Motor vehicles</b>		<b>2,331</b>	<b>57.1</b>	<b>2,884</b>	<b>60.7</b>	<b>-19.2</b>
Accident and Health (classes 1 and 2)		621		664		-6.5
Fire and Other damage to property (classes 8 and 9)		532		577		-7.9
General TPL (class 13)		345		351		-1.5
Other classes		252		277		-8.8
<b>Total premiums - Non-Motor vehicles</b>		<b>1,751</b>	<b>42.9</b>	<b>1,869</b>	<b>39.3</b>	<b>-6.3</b>
<b>Total Non-Life direct premiums</b>		<b>4,082</b>	<b>100.0</b>	<b>4,753</b>	<b>100.0</b>	<b>-14.1</b>

**% breakdown of Non-Life direct business premiums**



In addition to fully reflecting the impact of the transfer of the business units of the former Milano Assicurazioni agencies to Allianz, premium volumes also continue to be affected by a strong competitive trend reflected by the decrease in the average premium of the MV TPL business, whose premiums amounted to €2,009m, down 20% compared to the first half of 2014 (*estimated operating figure -9.6%*). A decline was also recorded in the Land Vehicle Hulls business with premiums totalling €322m, -13.4% (*estimated operating figure -3.5%*).

The Non-MV segment, affected by a still weak macroeconomic scenario, despite a slight recovery, showed more resilience with premiums amounting to €1,751m, down by -6.3% (*estimated operating figure -1.8%*).

During the half-year, the Group intensified its sales activities aiming at relaunching its product lines, such as the development of new network and customer relationship models as well as the launch, in February, of the new UnipolSai advertising campaign aiming at consolidating the positive performance in the sale of policies with zero-interest monthly payments, in synergy with the Group's banking business. Based on its new business proposal for the year 2015, UnipolSai will offer additional services within the health segment thanks to the network of private health facilities partnered with Unisalute, and will expand its business proposal by offering other insurance policies at zero-interest monthly payments, covering household needs.

## Non-Life premiums of the main Group insurance companies

The Non-Life direct premiums of the UnipolSai Group totalled €3,772m (€4,437m at 30/06/2014, -15% and *estimated operating figure -6.2%*).

UnipolSai Group - Non-Life business direct premiums						
	<i>Amounts in €m</i>	30/6/2015	% comp.	30/6/2014	% comp.	% var.
Land, sea, lake and river motor vehicles TPL (classes 10 and 12)		1,926		2,410		-20.1
Land Vehicle Hulls (class 3)		313		361		-13.3
<b>Total premiums - Motor vehicles</b>		<b>2,240</b>	<b>59.4</b>	<b>2,772</b>	<b>62.5</b>	<b>-19.2</b>
Accident and Health (classes 1 and 2)		423		480		-11.7
Fire and Other damage to property (classes 8 and 9)		523		569		-8.1
General TPL (class 13)		342		347		-1.6
Other classes		245		269		-9.0
<b>Total premiums - Non-Motor vehicles</b>		<b>1,533</b>	<b>40.6</b>	<b>1,665</b>	<b>37.5</b>	<b>-7.9</b>
<b>Total Non-Life premiums</b>		<b>3,772</b>	<b>100.0</b>	<b>4,437</b>	<b>100.0</b>	<b>-15.0</b>

The direct premiums relating to UnipolSai, the Group's main insurance company, amounted to €3,583m (€4,211m at 30/06/2014, -14.9% and *estimated operating figure -5.6%*).

UnipolSai Assicurazioni Spa - Non-Life business direct premium income						
	<i>Amounts in €m</i>	30/6/2015	% comp.	30/6/2014	% comp.	% var.
Land, sea, lake and river motor vehicles TPL (classes 10 and 12)		1,869		2,338		-20.0
Land Vehicle Hulls (class 3)		305		352		-13.3
<b>Total premiums - Motor vehicles</b>		<b>2,174</b>	<b>60.7</b>	<b>2,689</b>	<b>63.9</b>	<b>-19.2</b>
Accident and Health (classes 1 and 2)		408		462		-11.8
Fire and Other damage to property (classes 8 and 9)		503		542		-7.1
General TPL (class 13)		335		339		-1.2
Other classes		162		178		-9.1
<b>Total premiums - Non-Motor vehicles</b>		<b>1,408</b>	<b>39.3</b>	<b>1,522</b>	<b>36.1</b>	<b>-7.4</b>
<b>Total Non-Life premiums</b>		<b>3,583</b>	<b>100.0</b>	<b>4,211</b>	<b>100.0</b>	<b>-14.9</b>

In the MV classes, premiums in the MV TPL class amounted to €1,869m (€2,338m at 30/06/2014, -20%, *estimated operating figure -8.7%*) and to €305m in the Land Vehicle Hulls class (€352m at 30/06/2014, -13.3%, *estimated operating figure -2.7%*).

The MV segment recorded a sharp decrease in premiums, especially in the MV TPL class, due to three main factors: the fall in the average premium (due to manoeuvres that were necessary in a particularly intense competitive arena), the transfer of the business unit to Allianz, and the fall in the number of contracts in the portfolio in the first quarter, which stopped in the second quarter. The drop in premiums of the Land Vehicle Hulls class, although not as sharp as that of the MV TPL class, was a direct consequence of the current trend for mandatory coverage, also conditioned by a reduction in expenditure for non-mandatory insurance and the ageing of the vehicle fleet on the road.

The market continued to be highly competitive, especially in the southern regions, and this led to the need to provide the agency network with new and additional instruments, enabling it to make our offer more competitive both in terms of new customers and renewals, particularly in the second quarter.

In 2015, we have continued to make considerable investments to support our range of products and services, in particular the communications campaign on leading national media, the Interest-Free Loan and the installation of Unibox and Smart Car black boxes, a segment in which the Company has confirmed its position as market leader.

The decrease in premiums in Non-MV classes (-7.4% and *estimated operating figure* -1.9%) regarded both businesses and individuals. No doubt, the economic situation had a decisive impact, as well as the effect of the transfer of the business unit to Allianz.

The Non-Life company in the Arca Vita Group recorded, with the company Arca Assicurazioni, direct premiums of €55m at 30 June 2015, down 4.6% compared to 30 June 2014.

The specialist companies (Linear and Unisalute) recorded direct premiums of €255m at 30 June 2015 (-1.6%).

Unisalute recorded direct premiums of €177m, marking an increase of 8.4%, which was better than market performance (direct premiums in the health class at 31/03/2015: +2.6% - *Source Ania*), due to continuous efforts both to rebuild existing policies and to acquire new business. More specifically, in the first half of the year, new policies acquired in the portfolio included: ICBPI (Istituto Centrale delle Banche Popolari - Central Institution for Cooperative Banks), Benetton, the Ministry for Foreign Affairs, Fondo Cassa Colf. The number of customers totalled over 4.6 million, of which around 3.6 million belong to the Health class and around 1 million to the Assistance class.

Linear recorded direct premiums of €78m, (-18.6%). In an unfavourable market situation in the MV TPL class, the relative incidence of other guarantees increased in relation to total premiums from 16.6% in June 2014 to the current 17.6%.

## Life business performance

Total Life premiums (direct and indirect premiums) amounted to €4,620m (€5,319m at 30/06/2014, -13.1%). Direct premiums, which comprise almost all premiums, break down as follows:

Life business direct premium income						
	<i>Amounts in €m</i>	<b>30/6/2015</b>	<i>% comp.</i>	<b>30/6/2014</b>	<i>% comp.</i>	<i>% var.</i>
<b>Premiums</b>						
I - Whole and term Life insurance		2,784	65.1	3,672	70.1	-24.2
III - Unit-linked/index-linked policies		903	21.1	1,125	21.5	-19.7
IV - Health		1	0.0	1	0.0	12.3
V - Capitalisation insurance		374	8.8	238	4.5	57.7
VI - Pension funds		217	5.1	206	3.9	5.3
<b>Total Life business premium income</b>		<b>4,279</b>	<b>100.0</b>	<b>5,240</b>	<b>100.0</b>	<b>-18.3</b>
<b>Investment products</b>						
III - Unit-linked/index-linked policies		318	93.5	58	74.6	450.2
VI - Pension funds		22	6.5	20	25.4	12.2
<b>Total Life investment products</b>		<b>340</b>	<b>100.0</b>	<b>78</b>	<b>100.0</b>	<b>339.1</b>
<b>Total premium income</b>						
I - Whole and term Life insurance		2,784	60.3	3,672	69.0	-24.2
III - Unit-linked/index-linked policies		1,222	26.4	1,183	22.2	3.3
IV - Health		1	0.0	1	0.0	12.3
V - Capitalisation insurance		374	8.1	238	4.5	57.7
VI - Pension funds		239	5.2	225	4.2	5.9
<b>Total Life business direct premium income</b>		<b>4,619</b>	<b>100.0</b>	<b>5,318</b>	<b>100.0</b>	<b>-13.1</b>

## Pension Funds

The Unipol Group retained its leading position in the supplementary pension market, despite a difficult competitive scenario. At 30 June 2015, UnipolSai managed a total of 20 Occupational Pension Fund mandates (12 of which for accounts “with guaranteed capital and/or minimum return”) and resources of €3,830m (of which €2,744m with guaranteed capital). At 31 December 2014, Occupational Pension Fund mandates totalled 21 (13 of which for accounts “with guaranteed capital and/or minimum return”) and resources of €3,719m (of which €2,671m with guaranteed capital).

At 30 June 2015, the assets of Open Pension Funds managed by the Group through UnipolSai, Popolare Vita and BIM Vita (Unipol Previdenza, Unipol Insieme, Conto Previdenza, Fondiaria Previdente, Fondo Pensione Aperto Sai, Fondo Pensione Aperto UnipolSai, Fondo Pensione Aperto Popolare Vita and Fondo Pensione Aperto BIM Vita) reached a total of €826m and 45,108 members.

At 31 December 2014, the same pension funds had recorded total assets of €802m and 45,157 members.

## Life premiums of the main Group insurance companies

The Life direct premiums of the UnipolSai Group totalled €3,512m (€4,471m at 30/06/2014), marking a fall of 21.5%, due mainly to the bancassurance channel. The breakdown by class, compared with 30 June 2014 is illustrated in the following table:

UnipolSai Group - Life business direct premium income						
	Amounts in €m	30/6/2015	comp. %	30/6/2014	comp. %	var. %
I Whole and term life insurance		1,995	56.8	2,883	64.5	-30.8
III Unit-linked/index-linked policies		906	25.8	1,129	25.2	-19.8
- of which investment products		2	0.1	4	0.1	-37.0
IV Health		1	0.0	1	0.0	12.3
V Capitalisation insurance		371	10.6	233	5.2	59.1
VI Pension funds		239	6.8	225	5.0	5.9
- of which investment products		22	0.6	20	0.4	12.2
<b>Total Life business</b>		<b>3,512</b>	<b>100.0</b>	<b>4,471</b>	<b>100.0</b>	<b>-21.5</b>
- of which investment products		24	0.7	23	0.5	4.2

The direct premiums of UnipolSai totalled €1,799m (€1,906m at 30/06/2014), marking a fall of 5.6%, which reflected the transfer of some of the former Milan Assicurazioni agencies to Allianz.

The increase recorded for class V (+55.3%) is of particular note, due to the additional payment of around €130m made in the first half of 2015 to the Sicily Region Employee Pension Fund.

UnipolSai Assicurazioni Spa - Life business direct premium income						
	Amounts in €m	30/6/2015	comp. %	30/6/2014	comp. %	var. %
I Whole and term life insurance		1,207	67.1	1,452	76.2	-16.9
III Unit-linked/index-linked policies		3	0.1	4	0.2	-35.8
- of which investment products		2	0.1	4	0.2	-38.7
IV Health		1	0.0	1	0.0	12.3
V Capitalisation insurance		353	19.6	227	11.9	55.3
VI Pension funds		236	13.1	223	11.7	5.8
- of which investment products		19	1.1	17	0.9	11.5
<b>Total Life business</b>		<b>1,799</b>	<b>100.0</b>	<b>1,906</b>	<b>100.0</b>	<b>-5.6</b>
- of which investment products		21	1.2	21	1.1	2.4

The bancassurance companies Popolare Vita and The Lawrence Life recorded premiums of €1,191m (€1,800m at 30/06/2014, -33.9%) and €406m (€672m at 30/06/2014, -39.5%), respectively, marking an overall decline of 35.4% due to the change in the timing of sales campaigns.

At 30 June 2015, the Life companies of the Arca Group (Arca Vita and Arca Vita International) recorded premiums of €1,107m, €301m of which related to Arca Vita International, marking an increase of 30.7% against the same period of 2014, the performance of which had already been considered exceptional. This significant growth in volumes was mainly due to class III products of Arca Vita International, which rose from €54m at 30 June 2014 to €316m at 30 June 2015.

Arca Vita Group - Life business direct premium income						
	<i>Amounts in €m</i>	30/6/2015	% comp.	30/6/2014	% comp.	% var.
I Whole and term life insurance		788	71.2	789	93.1	-0.1
III Unit-linked/index-linked policies		316	28.5	54	6.4	483.9
- of which investment products		316	28.5	54	6.4	484.5
V Capitalisation insurance		3	0.3	4	0.5	-24.5
<b>Total Life business</b>		<b>1,107</b>	<b>100.0</b>	<b>847</b>	<b>100.0</b>	<b>30.7</b>
- of which investment products		316	28.5	54	6.4	484.5

## Reinsurance

### Indirect business

Indirect Non-Life and Life premiums totalled €26m at 30 June 2015 (€24m at 30/06/2014), €25m of which referred to premiums from Non-Life business (€23m at 30/06/2014) and €1m from Life business (-26.3% compared to 30/06/2014).

Indirect business						
	<i>Amounts in €m</i>	30/6/2015	% comp.	30/6/2014	% comp.	% var.
Non-Life premiums		25	96.4	23	94.8	7.0
Life premiums		1	3.6	1	5.2	-26.3
<b>Total indirect premiums</b>		<b>26</b>	<b>100.0</b>	<b>24</b>	<b>100.0</b>	<b>5.3</b>

### Reinsurance ceded

Group premiums ceded totalled €236m (€250m at 30/06/2014), €226m of which from Non-Life premiums ceded (€236m at 30/06/2014) and €11m from Life premiums ceded (€14m at 30/06/2014).

Premiums ceded						
	<i>Amounts in €m</i>	30/6/2015	% comp.	30/6/2014	% comp.	% var.
Non-Life premiums		226	95.5	236	94.4	-4.5
<i>Retention ratio - Non-Life business (%)</i>		94.5%		95.1%		
Life premiums		11	4.5	14	5.6	-24.6
<i>Retention ratio - Life business (%)</i>		99.8%		99.7%		
<b>Total premiums ceded</b>		<b>236</b>	<b>100.0</b>	<b>250</b>	<b>100.0</b>	<b>-5.7</b>
<i>Overall retention ratio (%)</i>		97.2%		97.5%		

The retention ratio is the ratio of premiums retained (total direct and indirect premiums net of premiums ceded) to total direct and indirect premiums. Investment products are not included in calculating this ratio.

At 30 June 2015, the premiums ceded generated an overall positive result for reinsurers.

## Unipol Group reinsurance policy

As regards the risks underwritten in the Non-Life classes, from 2013 renewals, the reinsurance strategy of the new Group started to focus on developing synergies and economies of scales by acquiring standard insurance coverage for all Group companies. This process was further developed in 2014, and at the time of 2015 renewals, has obtained not only an increase in overall capacities, but also a reasonable cost saving.

In 2015, the following Group cover was negotiated and acquired:

- excess of loss treaties for the protection of MV TPL, General TPL, Fire (by risk and by event), Theft, Accident and Transport portfolios;
- stop loss treaty for the Hail class;
- proportional treaties for Technological risk and Bonds portfolios (the retention of which is then protected by a "risk attaching" excess of loss), Aviation portfolios (Accident, Aircraft and TPL, the retention of which is protected by a "loss attaching" excess of loss), Assistance, Legal Expenses, "D & O" TPL and "multi-risk" policies underwritten in the Hail class.

As regards the Life business, 2015 renewals entailed assigning Group covers to two proportional treaties (individual and collective groups) in excess of the risk premium, protecting retention with a non-proportional cover by event, which regarded the Life and/or Accident classes. At the moment, the Unipol Assicurazioni Division and the Fondiaria-SAI Divisions continue to have separate cover, solely for the specific, and quantitatively modest guarantees, LTC (long term care) and Weighted Risks (survival).

In order to minimise the counterparty risk, reinsurance continued to be fragmented and placed with leading professional reinsurers rated very sound financially by the main rating agencies, in order to provide a comprehensive and competitive service.

## Banking Sector

### Operating performance of Unipol Banca

Direct deposits at 30 June 2015, totalling €10,284m, were stable against the figure in December 2014 (+0.3%) as a result of the greater use of transactions with Cassa Compensazione & Garanzia (+€290m) to offset the fall in the volumes of ordinary customers. Net of volumes attributable to Unipol Group companies and to Cassa Compensazione e Garanzia, direct deposits attributable to ordinary customers decreased by 3.4%, with a significant fall in Business customers (-6.2%, corresponding to €230m) mainly as a result of measures to reduce transactions with institutional customers; the fall in the Retail market was more contained (-1.4%, corresponding to €73m). Deposits of Group companies rose by €49m (+4.3%), and at 30 June 2015 represented 11.5% of total deposits (11% at the end of 2014).

Indirect deposits in the first half of 2015 were €49.7bn, marking an increase of 1.1% (+€0.6bn), due mainly to the contribution of ordinary customers (+12.9%) and to a lesser extent to the rise in the volumes of the Unipol Group (+0.2%).

Overall, assets under management at 30 June 2015 amounted to €2bn (+8.9% compared to 31/12/2014), almost completely due to ordinary customers, and in particular to the Retail market (€1.8bn, +11.2% compared to 2014). Total investments break down into funds (€1,041m, +11.1%), life policies (€787m, +12.1%) and managed portfolios (€205m, -9.9%).

At 30 June 2015, funds under custody amounted to €47.6bn (+0.8% compared to 31/12/2014), with the Group recording deposits of securities of €45.6bn (+0.2%). The volumes of ordinary customers amounted to €2bn, up €286m (+16.4%), due, in particular, to the increase recorded on the Business market (+48.7%), while the Retail market recorded a fall of 11.6%, preferring to move its investments to assets under management products.

At 30 June 2015, receivables from customers were €9,584m, down from the figure at the end of 2014 (-2.5%). Disbursements of mortgage loans regarded almost exclusively Retail market counterparties (91.9% of the total amount disbursed), with new loans of €78m (up 7.3% against the first half of 2014), plus a further €49m in unsecured/personal loans (66.3% of new business). Nevertheless, the total amount of medium/long term loans (also including securitised loans and leasing) fell by 3.6%, bringing the relative share with respect to total loans to 75.3% (76.2% at 31/12/2014). Current account loans were also down (-€69m) despite the rise in the short-term exposure of the subsidiary Finitalia (+€42m). Net of this, current account loans fell by €111m. Looking at the trend of loans by market, the decrease regarded both the Retail market (-4.3%) and the Business market (-1.4%), while, as mentioned earlier, the exposure of Finitalia increased (+13.4%).

Commercial development activities made an increase by 6% possible (compared to 31/12/2014) in the number of ordinary current accounts, which at 30 June 2015 totalled around 336,600. Approximately 33,450 new accounts were opened (+21% against 30/06/2014), distributed among branches (around 17,200, +16.8%), authorised insurance agencies (around 14,300, +23.6%) and the *MyUnipol* channel (around 2,000, +45.4%).

Gross impaired loans at 30 June 2015 amounted to €3,893m, slightly down compared to 31 December 2014 (-0.1%), partially due to the review of loan processes, which started last year with the twofold objective of making credit collection activities more efficient and preventing exposures from deteriorating by setting in place a series of systematic measures to mitigate credit risk at the first signs of an irregularity. The first effects of the reorganisation of operating processes substantially contributed to stabilising the amount of gross and net impaired loans, changing the trend of previous years, which was characterised by constant and significant increases. The coverage ratio continued to be substantially stable, and stood at 29.2% (29.6% at 31/12/2014).

Note that by means of an Indemnity Agreement with the holding company Unipol, the Bank has mitigated its credit risk. Net impaired exposures at 30 June 2015 amounted to €902m, mostly relating to counterparties in the real estate sector. Taking into consideration the provisions set aside by the Parent Unipol for the Indemnity Agreement, the coverage ratio stood at 42.4%, in line with the previous year.

With regard to concentration risk in the statement of financial position at 30 June 2015, the item “receivables from customers” included exposures that were deemed to be major because of both the level of concentration of the risk and the sector of financial activity, which in almost all cases was real estate. This related, in particular, to 27 economic groups with a total gross exposure of €1,239m, of which €790m classified as bad or doubtful loans and around €450m as unlikely to pay; all exposures are covered by valuation reserves by event, the discounted value of which is around €110m. At 31 December 2014, this portfolio segment included 26 economic groups for a total exposure of €1,206m, with valuation reserves of around €100m.

Most of this portfolio is subject to the above-mentioned Indemnity Agreement, which includes a support to assess the properties used as securities in addition to a commitment to make a reimbursement.

At 30 June 2015, the net balance due to the banking system was a negative €169m, an improvement compared to the -€450m at the end of 2014. **Receivables from banks** recorded a decrease, compared to December 2014, in the Banks' Mandatory Provision (ROB) from €92m to €40m, while bank bonds remained stable at €8m. On the other hand, current accounts and deposits rose from €247m in 2014 to €260m at 30 June 2015.

In terms of payables to banks, current accounts and deposits rose from €31m to €61m; instead, as regards operations with the ECB, the Bank did not participate in the new auctions in 2015 and repaid €350m on the due date. At 30 June 2015, €415m from the TLTRO auction of December 2014 is still outstanding.

The first half of 2015 recorded a **net profit** of €7m (loss of €10m at 30/06/2014 and €1m on a like-for-like basis, also considering the individual result of BancaSai), despite **gross operating income** of €167m, down 6.8% (-15.8% on a like-for-like basis), due, in particular, to lower gains realised on disposals of securities from the Available-for-sale assets portfolio (€8m at 30/06/2015 against €27m in the first half of 2014).

A comparison of gross operating income for 2015, on a like-for-like basis, with 30/06/2014, shows net interest income down by 6.4% and **net commission income** down by 5.9%, while the other items of gross operating income fell by 62.5% (-€21m), despite the increase of dividends collected +€4m).

**Value adjustments to receivables** at 30 June 2015, amounting to €26m, were down by €19m compared to first half of 2014 (-41.3%), thanks to the stability of impaired loan volumes and to the reduction of performing loans. The annualised cost of risk was 55 basis points against 197.5 basis points in the 2014 financial statements. **Operating expenses** at 30 June 2015 amounted to €134m, up compared to 30 June 2014 by 3.3% (-3% on a like-for-like basis).

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The pre-tax result of the Banking Sector at 30 June 2015 was a profit of €6m (€20m at 30/06/2014).

The following table shows the main items in the income statement of the Banking sector, set out in accordance with the layout specified for banks.

<i>Amounts in €m</i>	30/6/2015	30/6/2014	<i>% var.</i>
Net interest income	124	132	-5.7
Net commission income	48	53	-9.9
Other net financial income	7	39	-83.0
<b>Gross operating income</b>	<b>179</b>	<b>224</b>	<b>-20.3</b>
Net reversals due to impairment of financial assets	-30	-57	-46.7
<b>Net financial income</b>	<b>148</b>	<b>167</b>	<b>-11.3</b>
Operating expenses	143	147	-3.1
<i>Cost/income</i>	<i>79.8%</i>	<i>65.7%</i>	<i>21.6</i>
Other income (charges)	0	0	
<b>Pre-tax profit (loss)</b>	<b>6</b>	<b>20</b>	<b>-70.2</b>

Investments and cash and cash equivalents of the Banking sector totalled €11,572m at 30 June 2015 (€11,814m at 31/12/2014).

Financial liabilities amounted to €10,871m (€11,152m at 31/12/2014) and were mainly comprised by:

- €589m in subordinated loans (€589m at 31/12/2014);
- €2,671m in debt securities issued (€2,754m at 31/12/2014);
- €7,048m in payables to customers (€6,917m at 31/12/2014);
- €476m in interbank payables (€796m at 31/12/2014).

As regards corporate transactions, note that the disposal of the subsidiary Nettuno Fiduciaria was finalised on 30 June 2015.

Furthermore, on 25 June 2015, Sai Mercati Mobiliari Sim received notification from Consob that the petition to revoke authorisation to render investment services submitted by the Company had been approved, with the consequent cancellation of the same from the register of SIM.

Following the above, the Unipol Banking Group notified the Bank of Italy of the change, which envisages the exclusion of SAI SIM from the Banking Group.

## Real Estate Sector

Work continues on the enhancement of the Group's real estate assets. Of the most important operations in this regard, we draw attention to the start-up of activities to renovate and enhance the property located in Milan, via Fara 41 "Torre Galfa", which has been totally vacant since 2001, and the redevelopment of the Torre Velasca property in Milan, the aim of this operation is to modernise the building, for both residential and office use.

It should also be noted that work has begun, and will be concluded in 2017, on the redevelopment of the property in Milan, via Pantano 26/Corso di Porta Romana 19, which will partially be used for residential purposes and partially as management offices.

With regard to the real estate project to develop the area known as "Porta Nuova", located in Milan, please refer to the section entitled "Management Report/Information on significant events during the first six months".

As regards the area in Milan in via Melchiorre Gioia at the corner of via Don Sturzo, owned by the Group, located in an urban redevelopment zone known as "Porta Nuova Garibaldi", preliminary design activities are underway for the construction of a new multi-storey building for its own use, the works for which should start before the end of the following year.

During the half-year, the process to dispose of a portion of the portfolio continued, by means of several transactions, which regarded, in particular, individual properties located throughout the country.

The key financial data for the Real Estate sector is summarised below:

Income Statement - Real Estate Sector				
	<i>Amounts in €m</i>	30/6/2015	30/6/2014	<i>% var.</i>
Gains (losses) on financial instruments at fair value through profit or loss		-1	0	543.0
Gains on other financial instruments and investment property		33	38	-12.1
Other revenue		11	11	-1.3
<b>Total revenue and income</b>		<b>43</b>	<b>48</b>	<b>-11.2</b>
Losses on investments in subsidiaries, associates and interests in joint ventures		-5	-2	192.3
Losses on other financial instruments and investment property		-75	-49	53.6
Operating expenses		-14	-7	92.3
Other costs		-29	-20	49.7
<b>Total costs and expenses</b>		<b>-124</b>	<b>-78</b>	<b>59.4</b>
<b>Pre-tax profit (loss) for the period</b>		<b>-81</b>	<b>-30</b>	<b>174.0</b>

The pre-tax result at 30 June 2015 was a loss of €81m (-€30m at 30/06/2014), by virtue, in particular, of write-downs of €69m relating to several properties (€21m at 30/06/2014) due to more updated disposal estimates over a medium-term time horizon.

Investments and cash and cash equivalents of the Real Estate sector (including instrumental properties for own use) totalled €1,767m at 30 June 2015 (€1,855m at 31/12/2014), consisting mainly of Investment property amounting to €1,045m (€1,157m at 31/12/2014) and Properties for own use totalling €514m (€481m at 31/12/2014).

Financial liabilities amounted to €163m at 30 June 2015 (€164m at 31/12/2014).

## Holding and Other Businesses Sector

Commercial development activities of the diversified companies continued in the second quarter of 2015. These activities, along with redevelopment actions implemented in previous years and still in progress, achieved results which, in some cases mark a decisive improvement on the previous year, despite continued weakness in the market environment.

In the hotels segment, Atahotels substantially broke even, with a significantly improved result in comparison with the same period of 2014 (-€8m).

This result was mostly due to a significant improvement in business operations, which saw an increase in revenues of around €6m, driven, among other things, by the performance of operations in the Milan area, involved in the 2015 Milan Expo, and a substantial improvement in operating costs compared to the first half of 2014, due to the full impact of rationalisation activities.

During the half year, the subsidiaries Atahotels and UnipolSai Investimenti Sgr signed agreements with Una regarding the acquisition, through two separate operations, of Una's business unit for hotel management activities, and the relative portfolio of real estate held for hotel development. The acquisition of the business unit envisages a fee of €28m, while the price for the acquisition of the real estate portfolio is €259m. For further details of this operation, please refer to the Management Report section.

As regards the Florentine hub of medical clinics, Centro Oncologico Fiorentino reported a €4m loss, which is an improvement on the -€5m recorded at 30 June 2014. The containment in the negative results of the clinics is due to measures set in place in recent years by the Unipol Group with a view to cutting costs and developing commercial activities. More specifically, as regards the Centro Oncologico Fiorentino, the loss is due to an imbalanced cost/revenue structure, which cannot be rectified in the short term.

As regards agricultural activities, Tenute del Cerro recorded a loss of €1.1m (a loss of €1.2m was recorded in the same period of 2014). The result reflects the commercial costs incurred to launch promotional campaigns to increase awareness of the Tenute del Cerro brand and its wines, which is expected to obtain positive returns during the second half of this year and in future years. The first signs of recovery have been shown by a 12% rise in sales and a 14% improvement of the industrial margin.

With regard to the Unipol holding, a profit of €331m was recorded at 30 June 2015 (€310m at 30/06/2014), particularly due to the collection of €376m in dividends from subsidiaries (€419m at 30/06/2014), eliminated in the consolidation process. As regards the Credit Indemnity Agreement with the subsidiary Unipol Banca, €20m was allocated to provisions for risks during the half year (€100m at 30/06/2014) and net commission income of €14m was collected (€8m at 30/06/2014). Interest expense on financial liabilities amounted to €26m (€20m at 30/06/2014).

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The main income statement figures of the Holding and Other Businesses sector are shown below:

<b>Income Statement - Holding and Other Businesses Sector</b>				
	<i>Amounts in €m</i>	<b>30/6/2015</b>	<b>30/6/2014</b>	<i>% var.</i>
Commission income		14	8	77.6
Gains (losses) on financial instruments at fair value through profit or loss		0	0	-147.2
Gains on other financial instruments and investment property		6	5	19.7
Other revenue		132	162	-18.4
<b>Total revenue and income</b>		<b>152</b>	<b>175</b>	<b>-13.3</b>
Losses on other financial instruments and investment property		-32	-26	22.6
Operating expenses		-56	-65	-13.9
Other costs		-125	-247	-49.4
<b>Total costs and expenses</b>		<b>-213</b>	<b>-338</b>	<b>-37.0</b>
<b>Pre-tax profit (loss) for the period</b>		<b>-61</b>	<b>-163</b>	<b>-62.5</b>

The pre-tax result at 30 June 2015 was a loss of €61m (-€163m at 30/06/2014).

At 30 June 2015, Investments and cash and cash equivalents of the Holding and Other Businesses sector (including properties for own use of €186m) totalled €2,040m (€1,220m at 31/12/2014).

Financial liabilities amounted to €1,892m (€1,280m at 31/12/2014) and were mainly comprised:

- for €1,565m, by three senior bond loans issued by Unipol with a total nominal value of €1,616m (€904m at 31/12/2014, with a nominal value of €898m). The increase compared to 31 December 2014 is attributable to the outcome of the Exchange Offer promoted by Unipol on two senior unsecured bond loans expiring in 2017 and 2021, and the simultaneous issue of a new bond loan expiring in 2025.
- for €268m, by loans payable in place with the subsidiary UnipolSai (€268m at 31/12/2014).

## Asset and financial management

### Investments and cash and cash equivalents

#### Operations in the first half of 2015

In the first half of 2015, in line with previous years, investment policies pursued, in terms of medium/long-term investments, the general criteria of prudence and of preserving asset quality in accordance with the Guidelines defined in the Group Investment Policy.

Operations were therefore geared towards reaching profitability targets consistent with the asset return profile and with the trend in liabilities over the long-term, and the maintenance of a high-quality portfolio through a process of selecting issuers on the basis of their diversification and strength, placing particular attention on the liquidity profile.

The bond segment was the main focus of operations, mainly affecting Italian government bonds and non-government bonds, applying a medium/long-term investment approach.

The exposure to government bonds during the half year recorded a marginal decrease of around €145m. During the period, the net balance of Government bonds was positive on the Life segment (+€890m), whereas it was negative on the Non-Life sector, where the decrease amounted to €1,390m. Purchases in the Unipol holding came to approximately €350m.

Purchases on the Life portfolio involved mainly fixed rate securities, and were used to meet the ALM requirements of the Segregated Funds, continuing the rationalisation of the maturity dates of liabilities with the relative hedging assets. This activity, carried out on the basis of the contractual commitments and the goals of the Business Plan, was also implemented by using zero coupon type government bonds, primarily Italian and Spanish, which allow the protection of minimum guaranteed returns and of the coupon reinvestment risk. Risk hedges were set in place for the Life portfolio to hedge the risk of a rise in interest rates, through derivative contracts focused on specific ALM requirements of several Segregated Funds.

Assets in Government bonds on the Non-Life segment was characterised by a sharp reduction in exposure in absolute value and by a remodulation of the due dates in the portfolio. Sales involved fixed rate securities with due dates in the area of 10 years or longer, repurchases focused on the very short-term portion (treasury bills and CTZ) or on variable rate securities (treasury credit certificates), index-linked to inflation. Operations in derivative financial instruments were also undertaken for the Non-Life portfolio to mitigate the risk of a rise in interest rates.

The non-government component of bonds saw an increase in overall exposure of around €1,375m during the half year. This increase affected both the Life segment (€562m) and Non-Life segment (€813m). Transactions mainly involved financial and industrial securities, both senior unsecured and subordinated.

Asset portfolio simplification activities continued during the half year. Level 2 and 3 structured bonds saw an overall reduction in exposure of €529m.

	30/06/2015			31/12/2014			variation	
	Carrying amount	Market value	Implied +/-	Carrying amount	Market value	Implied +/-	Carrying amount	Market value
<i>Amounts in €m</i>								
Structured securities - Level 1	4,709	4,786	77	3,576	3,750	174	1,133	1,036
Structured securities - Level 2	1,365	1,327	-38	1,442	1,410	-32	-77	-83
Structured securities - Level 3	510	464	-46	962	922	-40	-452	-458
<b>Total structured securities</b>	<b>6,584</b>	<b>6,577</b>	<b>-7</b>	<b>5,980</b>	<b>6,081</b>	<b>101</b>	<b>604</b>	<b>496</b>

In January 2015 the 'Willow' structured security was sold for a total of around €438m and a capital gain of over €9m.

Share exposure increased during the first half of 2015 by over €400m. Transactions were broken down based on individual shares and ETFs (Exchange Traded Funds), representing share indexes. More specifically, exposure rose by €240m in the Life segment, and by €180m in the Non-Life segment. To partially hedge this increase, put options on the Eurostoxx 50 index were purchased to maintain the value of the portfolio. The portfolio contained bonds with a good scope for future profits and a high profit flow: almost all equity instruments belong to the main European share indexes. During the second quarter, the investment in Sorin SpA was disposed of as retained no longer strategic. The countervalue of the transaction was €61m, and it generated capital gains of €34m.

Exposure to alternative funds, a category that includes Private Equity Funds and Hedge Funds, was stable at €397m.

Currency Operations were conducted exclusively to hedge the currency risk of outstanding equity and bond positions.

The overall Group duration stood at 5.24 years, substantially unchanged compared to 5.23 years recorded at the end of 2014. The Non-Life duration in the Group insurance portfolio was 3.15 years (3.13 at the end of 2014) and in Life business was 6.23 years (6.15 at the end of 2014). The Holding duration was 0.92 years, down compared to the end of last year (1.04 years) due to the liquidity suitably held in the portfolio.

The fixed rate and floating rate components of the bond portfolio remained stood at 78.5% and 21.5% respectively. The government component accounted for approximately 76.6% of the bond portfolio whilst the corporate component accounted for the remaining 23.4%, split into 17.4% financial and 6% industrial credit. Italian government bonds accounted for 70.6% of the total bond portfolio. 91.3% of the bond portfolio was invested in securities with ratings higher than BBB-. 2.6% of the total was positioned in classes AAA to AA-, while 4.5% of securities had an A rating. The exposure to securities in the BBB rating class was 84.2%.

At 30 June 2015, Group Investments and cash and cash equivalents totalled €80,889m (€79,985m at 31/12/2014), with the following breakdown by business segment:

<u>Investments and cash and cash equivalents -Breakdown by business segment</u>						
	<i>Amounts in €m</i>	<b>30/06/2015</b>	<i>% comp.</i>	<b>31/12/2014</b>	<i>% comp.</i>	<i>% var.</i>
Insurance		67,731	83.7	67,354	84.2	0.6
Banking		11,572	14.3	11,814	14.8	-2.0
Holding and Services		2,040	2.5	1,220	1.5	67.3
Real Estate		1,767	2.2	1,855	2.3	-4.8
Intersegment eliminations		-2,221	-2.7	-2,259	-2.8	-1.7
<b>Total investments and cash and cash equivalents</b>		<b>80,889</b>	<b>100.0</b>	<b>79,985</b>	<b>100.0</b>	<b>1.1</b>

The breakdown by investment category is as follows:

	<i>Amounts in €m</i>	<b>30/6/2015</b>	<i>% comp.</i>	<b>31/12/2014</b>	<i>% comp.</i>	<i>% var.</i>
Property (*)		3,903	4.8	4,010	5.0	-2.7
Investments in subsidiaries, associates and interests in joint ventures		95	0.1	178	0.2	-46.3
Held-to-maturity investments		1,895	2.3	2,238	2.8	-15.3
Loans and receivables		14,701	18.2	14,658	18.3	0.3
<i>Debt securities</i>		4,580	5.7	4,414	5.5	3.8
<i>Loans and receivables from bank customers</i>		8,706	10.8	9,006	11.3	-3.3
<i>Interbank loans and receivables</i>		300	0.4	338	0.4	-11.4
<i>Deposits with ceding companies</i>		29	0.0	31	0.0	-7.3
<i>Other loans and receivables</i>		1,086	1.3	868	1.1	25.1
Available-for-sale financial assets		48,755	60.3	48,378	60.5	0.8
Financial assets at fair value through profit or loss		10,519	13.0	9,849	12.3	6.8
<i>held for trading</i>		677	0.8	392	0.5	72.7
<i>at fair value through profit or loss</i>		9,843	12.2	9,457	11.8	4.1
Cash and cash equivalents		1,021	1.3	674	0.8	51.4
<b>Total investments and cash and cash equivalents</b>		<b>80,889</b>	<b>100.0</b>	<b>79,985</b>	<b>100.0</b>	<b>1.1</b>

(\*) including properties for own use

## Net gains on investments and financial income

The breakdown of net gains (losses) on investments and financial income is shown in the table below:

Net investment income						
	<i>Amounts in €</i>	<b>30/6/2015</b>	<i>% comp.</i>	<b>30/6/2014</b>	<i>% comp.</i>	<i>% var.</i>
Investment property		-47	-3.0	-45	-3.7	
Gains/losses on investments in subsidiaries and associates and interests in joint ventures		-4	-0.3	-6	-0.5	
Net gains on held-to-maturity investments		37	2.4	55	4.6	
Net gains on loans and receivables		200	12.8	70	5.9	
Net gains on available-for-sale financial assets		1,133	72.7	1,233	103.2	
Net gains on held-for-trading financial assets and at fair value through profit or loss (*)		239	15.3	-116	-9.7	
Balance on cash and cash equivalents		1	0.1	4	0.3	
<b>Total net gains on financial assets, cash and cash equivalents</b>		<b>1,559</b>	<b>100.0</b>	<b>1,195</b>	<b>100.0</b>	<b>30.4</b>
Net losses on held-for-trading financial liabilities and at fair value through profit or loss (*)		-2		14		
Net losses on other financial liabilities		-142		-172		
<b>Total net losses on financial liabilities</b>		<b>-144</b>		<b>-159</b>		<b>-9.2</b>
<b>Total net gains (*)</b>		<b>1,415</b>		<b>1,037</b>		<b>36.5</b>
Net gains on financial assets at fair value (**)		202		328		
Net losses on financial liabilities at fair value (**)		-67		-56		
<b>Total net gains on financial instruments at fair value (**)</b>		<b>135</b>		<b>272</b>		<b>-50.5</b>
<b>Total net gains on investments and net financial income</b>		<b>1,550</b>		<b>1,309</b>		<b>18.4</b>

(\*) excluding net gains and losses on financial instruments at fair value through profit or loss for which investment risk is borne by customers (index- and unit-linked) and arising from pension fund management

(\*\*) net gains and losses on financial instruments at fair value through profit or loss with investment risk is borne by customers (index- and unit-linked) and arising from pension fund management

At 30 June 2015, the following write-downs were booked to the income statement: write-downs of Loans and Receivables, attributable to banking activities, net of the relative write-backs, of €50m (€150m at 30/06/2014) and write-downs due to impairment on financial instruments classified in the Available-for-sale asset category of €7m (€15m at 30/06/2014).

Investment property included €21m in depreciation (€22m at 30/06/2014) and €51m in write-downs (€56m at 30/06/2014).

The increase in net financial income (+36.5%), as already mentioned, was affected by gains from non-recurring disposals at those levels in the remaining portion of 2015.

## Shareholders' equity

Shareholders' equity, excluding non-controlling interests, breaks down as follows:

<i>Amounts in €m</i>	30/6/2015	31/12/2014	<i>variation in amount</i>
	(a)	(b)	(a-b)
Share capital	3,365	3,365	0
Other equity instruments	0	0	0
Capital reserves	1,725	1,725	0
Income-related and other equity reserves	-430	-356	-74
(Treasury shares)	-36	-36	0
Reserve for foreign currency translation differences	2	2	0
Gains/losses on available-for-sale financial assets	484	777	-293
Other gains and losses recognised directly in equity	2	20	-18
Profit (loss) for the year	255	192	63
<b>Total shareholders' equity attributable to the owners of the Parent</b>	<b>5,368</b>	<b>5,691</b>	<b>-323</b>

The main changes in the period were as follows:

- a decrease of €126m due to dividend distribution;
- a decrease of €145m of the Income-related and other equity reserves due to the change in the share of participating interests in the UnipolSai Group after the conversion of category A savings shares;
- a decrease of €293m due to the decrease in the reserve for Gains and losses on available-for-sale financial assets, from €777m at 31 December 2014 to €484m at 30 June 2015. The decrease is due to a change in the participating interest of the UnipolSai Group for €34m and to a decrease in the fair value of assets pertaining to the Group for €259m ;
- a decrease of €18m owing to the decrease in the reserve for Other gains or losses recognised directly in equity;
- an increase of €255m as a result of the Group profit at 30 June 2015.

Shareholders' Equity attributable to non-controlling interests amounted to €2,738m (€2,749m at 31/12/2014). The decreases related to the change in the Gains or losses recognised directly in equity of €157m and to payments of dividends to third parties of €224m. The increases related, in particular, to the effect of the conversion of category A savings shares for a total of €180m and to the profit for the period attributable to non-controlling interests of €191m.

### Treasury shares

At 30 June 2015, the ordinary treasury shares held by Unipol and its subsidiaries totalled 9,874,831 (unchanged with respect to 31/12/2014), of which 6,529,907 shares were held directly.

On 1 July 2015, following the assignment of shares to the Executives of the Unipol Group in accordance with the Share-based agreements for the period 2010-2012, the treasury shares held by Unipol and its subsidiaries totalled 9,593,375, of which 6,319,814 shares were held directly.

## Technical provisions and financial liabilities

At 30 June 2015, Technical provisions amounted to €62,212m (€61,895m at 31/12/2014) and Financial liabilities totalled €15,973m (€15,459m at 31/12/2014).

Technical provisions and financial liabilities				
	<i>Amounts in €m</i>	30/6/2015	31/12/2014	<i>% var.</i>
Non-Life technical provisions		17,270	17,636	-2.1
Life technical provisions		44,942	44,259	1.5
<b>Total technical provisions</b>		<b>62,212</b>	<b>61,895</b>	<b>0.5</b>
Financial liabilities at fair value		2,316	2,277	1.7
<i>Investment contracts - insurance companies</i>		1,918	1,608	19.3
<i>Other</i>		398	670	-40.6
<b>Other financial liabilities</b>		<b>13,657</b>	<b>13,182</b>	<b>3.6</b>
<i>Investment contracts - insurance companies</i>		1	7	-89.2
<i>Subordinated liabilities</i>		2,596	2,623	-1.0
<i>Payables to bank customers</i>		5,946	5,717	4.0
<i>Interbank payables</i>		476	796	-40.2
<i>Other</i>		4,638	4,039	14.8
<b>Total financial liabilities</b>		<b>15,973</b>	<b>15,459</b>	<b>3.3</b>
<b>Total</b>		<b>78,185</b>	<b>77,354</b>	<b>1.1</b>

### Unipol Group Debt

For a correct representation of the accounts under examination, information is provided below of financial debt only, which is the total amount of the financial liabilities not strictly associated with normal business operations. Therefore liabilities constituting operating debt, i.e. liabilities directly or indirectly associated with assets, are excluded.

Group debt structure (excluding net interbank business)				
	<i>Amounts in €m</i>	30/6/2015	31/12/2014	<i>variation in amount</i>
Subordinated liabilities issued by UnipolSai		2,007	2,034	-27
Subordinated liabilities issued by Unipol Banca		589	589	0
Debt securities issued by Unipol Banca		2,671	2,714	-42
Debt securities issued by Unipol		1,559	896	663
Other UnipolSai Group loans		118	132	-14
<b>Total debt</b>		<b>6,944</b>	<b>6,365</b>	<b>579</b>

The increase of €663m in Debt securities issued by Unipol, compared to 31 December 2014, is attributable to the outcome of the Exchange Offer promoted by Unipol on two senior unsecured bond loans expiring in 2017 and 2021, and the simultaneous issue of a new bond loan expiring in 2025.

With regard to Other loans of the UnipolSai Group, totalling €118m (€132m at 31/12/2014), €112m refer to the loan stipulated by the Closed-End Real Estate Fund Tikal R.E. with Mediobanca acting as Agent Bank (amount substantially unchanged compared to 31/12/2014).

## Transactions with related parties

No transactions “of major relevance” with related parties took place in the first half of 2015 and neither did any transactions that, according to Art. 2427, paragraph 2 of the Civil Code, had any significant effect on the Unipol Group’s financial position and results of operations.

The “Procedure for the performance of related party transactions” is published on Unipol’s website ([www.unipol.it](http://www.unipol.it)) in the Corporate Governance section.

As regards the disclosure required by IAS 24, please refer to paragraph 4.5 - Transactions with related parties in the Notes to the financial statements.

## Significant events after the reporting period and business outlook

### Significant events after the reporting period

With reference to the indemnity agreement between Unipol and Unipol Banca (the "Agreement"), in July 2015, a settlement was reached with a third party counterparty relating to the assignment, without recourse, of three credit positions that fall within the scope of the Agreement, for a guaranteed maximum value of around €55m. This settlement will permit the collection of around €30m and a modest write-back compared with the valuations recorded at 31 December 2014.

At the beginning of August 2015 another credit position in the Agreement was repaid, for an amount of €11.7m.

Following the above-mentioned events, a decrease of the maximum amount guaranteed by the Agreement to €66.5m is to be recorded.

### Business outlook

In July, the positive outcome of negotiations on Greek debt reduced the volatility of the spread of Italian government securities, even though new causes for uncertainty then arose in the financial markets, including the downturns recorded by the Chinese stock markets. The objective of financial operations continues to be to achieve consistency between assets and liabilities and to maintain a high standard of portfolio quality through criteria of diversification of the issuers that maintain particular focus on their strength and liquidity.

As far as the performance of the businesses in which the Group operates is concerned, there are no significant events to report; numerous marketing commercial initiatives continue, with a view to operating successfully in a very competitive market arena.

The Group is continuing to integrate some business management IT systems and to undertake activities focused on corporate simplification, already identified, as outlined in the strategies defined in the Business Plan.

Bologna, 6 August 2015

The Board of Directors



# Condensed Consolidated Half-Yearly Financial Statement at 30 June 2015

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## Tables of Consolidated Financial Statements:

- Statement of financial position
  - Income statement and comprehensive income statement
  - Statement of changes in shareholders' equity
  - Statement of cash flows
-

Consolidated Statement of Financial Position - Assets

		<i>Amounts in €m</i>	30/6/2015	31/12/2014
<b>1</b>	<b>INTANGIBLE ASSETS</b>		2,093.3	2,133.2
1.1	Goodwill		1,581.9	1,581.9
1.2	Other intangible assets		511.4	551.2
<b>2</b>	<b>PROPERTY, PLANT AND EQUIPMENT</b>		1,495.9	1,521.6
2.1	Property		1,361.1	1,364.2
2.2	Other tangible assets		134.8	157.4
<b>3</b>	<b>TECHNICAL PROVISIONS - REINSURERS' SHARE</b>		995.5	988.4
<b>4</b>	<b>INVESTMENTS</b>		78,507.0	77,946.0
4.1	Investment property		2,542.2	2,645.6
4.2	Investments in subsidiaries, associates and interests in joint ventures		95.4	177.8
4.3	Held-to-maturity investments		1,894.9	2,238.0
4.4	Loans and receivables		14,700.6	14,657.7
4.5	Available-for-sale financial assets		48,754.6	48,378.1
4.6	Financial assets at fair value through profit or loss		10,519.3	9,848.8
<b>5</b>	<b>SUNDRY RECEIVABLES</b>		2,961.5	3,594.0
5.1	Receivables relating to direct insurance business		1,265.6	1,691.9
5.2	Receivables relating to reinsurance business		61.8	95.0
5.3	Other receivables		1,634.1	1,807.1
<b>6</b>	<b>OTHER ASSETS</b>		2,063.6	1,769.8
6.1	Non-current assets or assets of a disposal group held for sale		22.8	9.4
6.2	Deferred acquisition costs		81.7	75.6
6.3	Deferred tax assets		1,089.3	1,043.5
6.4	Current tax assets		92.0	119.9
6.5	Other assets		777.8	521.4
<b>7</b>	<b>CASH AND CASH EQUIVALENTS</b>		1,021.2	674.4
	<b>TOTAL ASSETS</b>		<b>89,138.0</b>	<b>88,627.3</b>

Consolidated Statement of Financial Position - Shareholders' Equity and Liabilities

		<i>Amounts in €m</i>	30/6/2015	31/12/2014
<b>1</b>	<b>SHAREHOLDERS' EQUITY</b>		<b>8,106.2</b>	<b>8,439.8</b>
1.1	attributable to the owners of the Parent		5,367.8	5,691.2
1.1.1	Share capital		3,365.3	3,365.3
1.1.2	Other equity instruments		0.0	0.0
1.1.3	Capital reserves		1,724.6	1,724.6
1.1.4	Income-related and other equity reserves		-429.6	-355.6
1.1.5	(Treasury shares)		-35.7	-35.7
1.1.6	Reserve for foreign currency translation differences		2.3	2.5
1.1.7	Gains or losses on available-for-sale financial assets		484.0	777.4
1.1.8	Other gains or losses recognised directly in equity		1.9	20.3
1.1.9	Profit (loss) for the year attributable to the owners of the Parent		254.9	192.3
1.2	attributable to non-controlling interests		2,738.4	2,748.6
1.2.1	Share capital and reserves attributable to non-controlling interests		2,205.9	1,971.9
1.2.2	Gains or losses recognised directly in equity		341.5	463.8
1.2.3	Profit (loss) for the year attributable to non-controlling interests		191.0	312.9
<b>2</b>	<b>PROVISIONS</b>		<b>571.9</b>	<b>643.2</b>
<b>3</b>	<b>TECHNICAL PROVISIONS</b>		<b>62,211.9</b>	<b>61,894.8</b>
<b>4</b>	<b>FINANCIAL LIABILITIES</b>		<b>15,973.2</b>	<b>15,459.4</b>
4.1	Financial liabilities at fair value through profit or loss		2,316.1	2,277.1
4.2	Other financial liabilities		13,657.1	13,182.2
<b>5</b>	<b>PAYABLES</b>		<b>1,141.7</b>	<b>933.0</b>
5.1	Payables arising from direct insurance business		172.6	153.7
5.2	Payables arising from reinsurance business		40.0	44.1
5.3	Other payables		929.1	735.2
<b>6</b>	<b>OTHER LIABILITIES</b>		<b>1,133.0</b>	<b>1,257.2</b>
6.1	Liabilities associated with disposal groups		0.0	0.1
6.2	Deferred tax liabilities		26.7	101.7
6.3	Current tax liabilities		26.0	28.2
6.4	Other liabilities		1,080.3	1,127.2
	<b>TOTAL SHAREHOLDERS' EQUITY AND LIABILITIES</b>		<b>89,138.0</b>	<b>88,627.3</b>

## Consolidated Income Statement

		<i>Amounts in €m</i>	30/6/2015	30/6/2014
1.1	Net premiums		8,089.6	9,851.3
1.1.1	<i>Gross premiums earned</i>		8,304.1	10,080.2
1.1.2	<i>Earned premiums ceded to reinsurers</i>		-214.5	-228.9
1.2	Commission income		79.9	62.3
1.3	Gains and losses on financial instruments at fair value through profit or loss		371.9	169.6
1.4	Gains on investments in subsidiaries, associates and interests in joint ventures		3.7	2.9
1.5	Gains on other financial instruments and investment property		1,659.4	1,765.2
1.5.1	<i>Interest income</i>		1,002.7	1,065.2
1.5.2	<i>Other income</i>		89.9	110.5
1.5.3	<i>Realised gains</i>		487.1	521.0
1.5.4	<i>Unrealised gains</i>		79.8	68.5
1.6	Other revenue		242.8	216.2
<b>1</b>	<b>TOTAL REVENUE AND INCOME</b>		<b>10,447.3</b>	<b>12,067.5</b>
2.1	Net charges relating to claims		-7,469.4	-8,982.3
2.1.1	<i>Amounts paid and changes in technical provisions</i>		-7,568.7	-9,075.4
2.1.2	<i>Reinsurers' share</i>		99.3	93.1
2.2	Commission expense		-18.5	-17.8
2.3	Losses on investments in subsidiaries, associates and interests in joint ventures		-7.8	-9.4
2.4	Losses on other financial instruments and investment property		-477.5	-619.5
2.4.1	<i>Interest expense</i>		-136.7	-134.5
2.4.2	<i>Other charges</i>		-23.2	-63.9
2.4.3	<i>Realised losses</i>		-90.2	-177.8
2.4.4	<i>Unrealised losses</i>		-227.4	-243.3
2.5	Operating expenses		-1,399.5	-1,592.7
2.5.1	<i>Commissions and other acquisition costs</i>		-924.6	-1,077.1
2.5.2	<i>Investment management expenses</i>		-38.8	-37.3
2.5.3	<i>Other administrative expenses</i>		-436.2	-478.2
2.6	Other costs		-427.2	-429.3
<b>2</b>	<b>TOTAL COSTS AND EXPENSES</b>		<b>-9,799.9</b>	<b>-11,650.9</b>
	<b>PRE-TAX PROFIT (LOSS) FOR THE YEAR</b>		<b>647.4</b>	<b>416.5</b>
3	Income tax		-201.5	-175.8
	<b>PROFIT (LOSS) FOR THE YEAR AFTER TAXES</b>		<b>445.9</b>	<b>240.7</b>
4	PROFIT (LOSS) FROM DISCONTINUED OPERATIONS		0.0	-1.1
	<b>CONSOLIDATED PROFIT (LOSS)</b>		<b>445.9</b>	<b>239.6</b>
	<i>of which attributable to the owners of the Parent</i>		<i>254.9</i>	<i>103.2</i>
	<i>of which attributable to non-controlling interests</i>		<i>191.0</i>	<i>136.4</i>

## Comprehensive Income Statement

<i>Amounts in €m</i>	30/6/2015	30/6/2014
<b>CONSOLIDATED PROFIT (LOSS)</b>	<b>445.9</b>	<b>239.6</b>
Other income items net of taxes not reclassified to profit or loss	10.4	0.0
Change in the shareholders' equity of the investees	7.1	4.5
Change in the revaluation reserve for intangible assets	0.0	0.0
Change in the revaluation reserve for property, plant and equipment	0.0	0.0
Gains and losses on non-current assets or disposal groups held for sale	0.0	0.0
Actuarial gains and losses and adjustments relating to defined benefit plans	3.3	-3.2
Other items	0.0	-1.2
<b>Other income items net of taxes reclassified to profit or loss</b>	<b>-444.7</b>	<b>657.4</b>
Change in the reserve for foreign currency translation differences	0.0	-4.0
Gains or losses on available-for-sale financial assets	-407.9	635.8
Gains or losses on cash flow hedges	-36.7	25.6
Gains or losses on hedges of a net investment in foreign operations	0.0	0.0
Change in the shareholders' equity of the investees	0.0	0.0
Gains and losses on non-current assets or disposal groups held for sale	0.0	0.0
Other items	0.0	0.0
<b>TOTAL OTHER COMPREHENSIVE INCOME (EXPENSE)</b>	<b>-434.2</b>	<b>657.4</b>
<b>TOTAL CONSOLIDATED COMPREHENSIVE INCOME (EXPENSE)</b>	<b>11.6</b>	<b>897.0</b>
<i>of which attributable to the owners of the Parent</i>	<i>-57.0</i>	<i>743.1</i>
<i>of which attributable to non-controlling interests</i>	<i>68.7</i>	<i>154.0</i>

### Consolidated Statement of Changes in Shareholders' Equity

		Balance at 31/12/2013	Changes to closing balances	Amounts allocated	Adjustments from reclassification to profit or loss	Transfers	Changes in investments	Balance at 30/6/2014
		<i>Amounts in €m</i>						
Equity attributable to the owners of the Parent	Share capital	3,365.3	0.0	0.0		0.0		3,365.3
	Other equity instruments	0.0	0.0	0.0		0.0		0.0
	Capital reserves	1,724.6	0.0	0.0		0.0		1,724.6
	Income-related and other equity reserves	327.1	0.0	-675.1		0.0	0.0	-348.0
	(Treasury shares)	-23.3	0.0	-0.7		0.0		-24.0
	Profit (loss) for the year	-78.6	0.0	302.0		-120.3		103.2
	Other comprehensive income (expense)	98.9	0.0	614.6	24.9	0.3	0.0	738.8
	<b>Total attributable to the owners of the Parent</b>	<b>5,414.1</b>	<b>0.0</b>	<b>240.8</b>	<b>24.9</b>	<b>-119.9</b>	<b>0.0</b>	<b>5,559.8</b>
Equity attributable to non- controlling interests	Share capital and reserves attributable to non-controlling interests	1,390.6	0.0	575.7		0.0	0.0	1,966.2
	Profit (loss) for the year	266.5	0.0	167.3		-297.4		136.4
	Other comprehensive income (expense)	409.8	0.0	8.7	8.9	0.0	0.0	427.4
	<b>Total attributable to non-controlling interests</b>	<b>2,066.9</b>	<b>0.0</b>	<b>751.6</b>	<b>8.9</b>	<b>-297.3</b>	<b>0.0</b>	<b>2,530.0</b>
<b>Total</b>	<b>7,481.0</b>	<b>0.0</b>	<b>992.3</b>	<b>33.8</b>	<b>-417.2</b>	<b>0.0</b>	<b>8,089.9</b>	

		Balance at 31/12/2014	Changes to closing balances	Amounts allocated	Adjustments from reclassification to profit or loss	Transfers	Changes in investments	Balance at 30/6/2015
Equity attributable to the owners of the Parent	Share capital	3,365.3	0.0	0.0		0.0		3,365.3
	Other equity instruments	0.0	0.0	0.0		0.0		0.0
	Capital reserves	1,724.6	0.0	0.0		0.0		1,724.6
	Income-related and other equity reserves	-355.6	0.0	71.4		-0.3	-145.1	-429.6
	(Treasury shares)	-35.7	0.0	0.0		0.0		-35.7
	Profit (loss) for the year	192.3	0.0	188.9		-126.3		254.9
	Other comprehensive income (expense)	800.2	0.0	-101.1	-169.0	-7.2	-34.6	488.2
	<b>Total attributable to the owners of the Parent</b>	<b>5,691.2</b>	<b>0.0</b>	<b>159.2</b>	<b>-169.0</b>	<b>-133.8</b>	<b>-179.8</b>	<b>5,367.8</b>
Equity attributable to non- controlling interests	Share capital and reserves attributable to non-controlling interests	1,971.9	0.0	88.9		0.0	145.1	2,205.9
	Profit (loss) for the year	312.9	0.0	102.3		-224.2		191.0
	Other comprehensive income (expense)	463.8	0.0	-43.2	-113.7	0.0	34.6	341.5
	<b>Total attributable to non-controlling interests</b>	<b>2,748.6</b>	<b>0.0</b>	<b>148.0</b>	<b>-113.7</b>	<b>-224.2</b>	<b>179.8</b>	<b>2,738.4</b>
<b>Total</b>	<b>8,439.8</b>	<b>0.0</b>	<b>307.2</b>	<b>-282.7</b>	<b>-358.0</b>	<b>0.0</b>	<b>8,106.2</b>	

STATEMENT OF CASH FLOWS (indirect method)

	<i>Amounts in €m</i>	30/06/2015	30/06/2014
Pre-tax profit (loss) for the period		647.4	416.5
Change in non-monetary items		318.0	2,089.0
Change in Non-Life premium provision		51.4	-97.5
Change in claims provision and other Non-Life technical provisions		-434.7	-205.6
Change in mathematical provisions and other Life technical provisions		1,434.2	2,302.9
Change in deferred acquisition costs		-6.1	-2.6
Change in provisions		-71.2	37.5
Non-monetary gains and losses on financial instruments, investment property and investments		-82.1	-246.9
Other changes		-573.5	301.3
<b>Change in receivables and payables generated by operating activities</b>		<b>671.4</b>	<b>436.1</b>
Change in receivables and payables relating to direct insurance and reinsurance		474.2	440.7
Change in other receivables and payables		197.2	-4.6
<b>Paid taxes</b>		<b>-107.2</b>	<b>-309.8</b>
<b>Net cash flows generated by/used for monetary items from investing and financing activities</b>		<b>-522.3</b>	<b>-632.1</b>
Liabilities from financial contracts issued by insurance companies		283.9	-44.0
Payables to bank and interbank customers		-103.1	10.1
Loans and receivables from banks and interbank customers		193.2	-668.9
Other financial instruments at fair value through profit or loss		-896.3	70.7
<b>TOTAL NET CASH FLOW FROM OPERATING ACTIVITIES</b>		<b>1,007.3</b>	<b>1,999.7</b>
<b>Net cash flow generated by/used for investment property</b>		<b>-10.0</b>	<b>8.0</b>
Net cash flow generated by/used for investments in subsidiaries, associates and interests in joint ventures		72.9	-4.5
Net cash flow generated by/used for loans and receivables		-184.8	570.2
Net cash flow generated by/used for held-to-maturity investments		346.7	165.2
Net cash flow generated by/used for available-for-sale financial assets		-1,283.9	-2,825.8
Net cash flow generated by/used for property, plant and equipment and intangible assets		-35.0	-58.6
Other net cash flows generated by/used for investing activities		175.1	0.0
<b>TOTAL NET CASH FLOW GENERATED BY/USED FOR INVESTING ACTIVITIES</b>		<b>-919.1</b>	<b>-2,145.6</b>
<b>Net cash flow generated by/used for equity instruments attributable to the owners of the Parent</b>			<b>0.0</b>
Net cash flow generated by/used for treasury shares			-0.7
Dividends distributed attributable to the owners of the Parent		-126.3	-120.3
Net cash flow generated by/used for share capital and reserves attributable to non-controlling interests		-223.5	-297.4
Net cash flow generated by/used for subordinated liabilities and equity-related instruments		0.6	26.9
Net cash flow generated by/used for other financial liabilities		607.7	617.7
<b>TOTAL NET CASH FLOW GENERATED BY/USED FOR FINANCING ACTIVITIES</b>		<b>258.5</b>	<b>226.3</b>
<b>Effect of exchange rate gains/losses on cash and cash equivalents</b>		<b>0.0</b>	<b>0.0</b>
<b>CASH AND CASH EQUIVALENTS AT 1 JANUARY</b>		<b>674.4</b>	<b>837.3</b>
<b>INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS</b>		<b>346.8</b>	<b>80.4</b>
<b>CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD</b>		<b>1,021.2</b>	<b>917.7</b>





# Notes to the Financial Statements

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# NOTES TO THE FINANCIAL STATEMENTS

## 1. Basis of presentation

The condensed consolidated half-yearly financial statements of the Unipol Group at 30 June 2015 are drawn up in application of IAS 34 and in compliance with the provisions of Art. 154-*ter* of Italian Legislative Decree 58/1998 (Consolidated Law on Finance) and with ISVAP Regulation no. 7 of 13 July 2007. They do not comprise all the information required for the annual financial statements and must be read together with the consolidated financial statements at 31 December 2014.

The condensed consolidated half-yearly financial statements are made up of:

- statement of financial position;
- income statement and comprehensive income statement;
- statement of changes in shareholders' equity;
- statement of cash flows;
- notes to the financial statements;
- tables appended to the notes to the financial statements.

The layout conforms to the provisions of ISVAP Regulation no. 7 of 13 July 2007, Part III as amended, relating to the layout of the Consolidated Financial Statements of insurance and reinsurance companies that must adopt IFRS.

The information requested in Consob Communication DEM/6064293 of 28 July 2006 is also provided.

The consolidation principles and classification and measurement criteria, as well as the consolidation principles applied when drafting the condensed consolidated half-yearly financial statements at 30 June 2015, are consistent with those used for the consolidated financial statements at 31 December 2014, to which reference is expressly made herein and which are to be considered an integral part of these Notes.

While drawing up the condensed consolidated half-yearly financial statements at 30 June 2015, by reason of the fact that it is an interim report, the Management had to make a greater use of evaluations, estimates and assumptions that affect the application of the accounting standards and the amounts related to assets and liabilities, as well as costs and revenue recognised in the accounts. However, it should be noted that, as these are estimates, not necessarily the final results will be the same as amounts disclosed herein. These estimates and assumptions are reviewed on a regular basis. Any changes resulting from the review of the accounting estimates are recognised in the period in which such review is performed and in the related future periods.

The presentation currency is the euro and all the amounts shown in the notes to the financial statements are disclosed in €m, except when specifically indicated, rounded to one decimal place; therefore the sum of the individual amounts is not always identical to the total.

The condensed consolidated half-yearly financial statements at 30 June 2015 are subject to a limited audit by the company PricewaterhouseCoopers SpA, charged to audit the accounts for the years 2012 to 2020.

## New accounting standards

### Amendments to IFRS 3, IFRS 13 and IAS 40 - 2011-2013 Annual Improvement Cycle

In December 2014, the Regulation (EU) 1361/2014 was approved in which amendments approved by IASB on the following accounting standards were endorsed:

- IFRS 3 “Business Combinations” The amendments aimed at clarifying the exclusion from the standard scope of all types of joint arrangements.
- IFRS 13 “Fair value measurement criteria” IFRS 13, paragraph 52, envisages restrictions on fair value measurement based on net value to financial assets and liabilities within the scope of IAS 39 (or IFRS 9). This amendment clarifies that the above-mentioned measurement is also referred to agreements, within the scope of IAS 39 (or IFRS 9), which do not meet the definition of financial assets and liabilities outlined by IAS 32 “Financial Instruments: Presentation”.
- IAS 40 “Investment property”. The amendment clarifies the interrelationship of IFRS 3 and IAS 40. The amendments to the accounting standard also outline the cases in which the interest in a property owned by a lessor through an operating lease can be classified by the entity as investment property.

Entities should apply amendments to IFRS 3, IFRS 13 and IAS 40 as from 1 January 2015.

### IFRIC 21 - Levies

The IFRIC 21 interpretation was published on 20 May 2013. It was issued to identify the method and time of recognition and accounting of levies (other than income tax) imposed by a government entity for which the entity does not receive specific goods or services. The interpretation deals with both tax liabilities falling within the field of application of IAS 37 and tax liabilities whose timing and amounts are certain.

The interpretation, endorsed with Regulation (EU) no. 634/2014 and published in the Official Journal L175 of 14 June 2014, applies to financial years beginning on or after 17 June 2014 (therefore, with reference to the Unipol Group as from the 2015 accounting period).

The application of the above-mentioned accounting standard had no relevant impact on the interim financial statements at 30 June 2015.

## New accounting standards which have still not entered into force

### Amendments to IAS 19 - Defined benefit plans: employee contributions

Regulation 2015/29, approved by the Commission on 17 December 2014, was published in the Official Journal of the European Union in January 2015. This Regulation endorsed amendments made on 21 November 2013 by IASB to IAS 19 “Employee contributions”. The amendments introduced to IAS 19 allow companies to present the contributions made by employees or third parties to defined benefit plans to reduce the service cost of the year in which the contributions are paid. The right is allowed for contributions that are independent from the number of years of service, so they are related to the services the employee has rendered in the year the contributions are paid. Amendments apply mandatorily on the first accounting period beginning on or after 1 February 2015 (therefore, with reference to the Unipol Group as from the 2016 accounting period).

## Consolidation scope

### Changes in the consolidation scope compared with 31 December 2014 and other transactions

- on 8 January 2015, following the conclusion of the liquidation procedure, the subsidiary Atavalue Srl in liquidazione was cancelled from the Register of Companies;
- on 15 January 2015, following the conclusion of the liquidation procedure, the subsidiary Soaimpanti Srl, in liquidazione was cancelled from the Register of Companies;
- on 10 February 2015, following the conclusion of the liquidation procedure, the subsidiary Omega 2004 SpA in liquidazione was cancelled from the Register of Companies;
- on 18 June 2015, following the conclusion of the liquidation procedure, the subsidiary Saint George Capital Management S.A. in liquidazione was cancelled;
- on 30 June 2015, Unipol Banca sold the entire investment (100%) held in its subsidiary Nettuno Fiduciaria Srl to Koros Srl, at the price of €0.2m.

The following transactions that did not alter the scope of consolidation are also worth noting:

- on 28 January 2015, UnipolSai Assicurazioni sold 20% of the subsidiary UnipolSai Investimenti SGR SpA to IGD SIIQ SpA for a total price of €4.2m. On 17 June 2015, UnipolSai Assicurazioni then sold 51% of its investment to Unipol for a total price of €10.7m;
- the associate Isi Insurance Direct Srl and the subsidiaries Città della Salute Scrl and SRP Service were placed in liquidation on 9 April 2015, 8 and 28 May 2015, respectively;
- on 15 May 2015, the subsidiary Gruppo Fondiaria-SAI Servizi changed its name into UnipolSai Servizi Consortili;
- on 24 June 2015, UnipolSai Finance increased its investment in the associate Assicoop Bologna SpA through the purchase of 9.79% of the company's share capital from the associate Pegaso Finanziaria SpA at a price of €1.9m. The percentage of investment now held by UnipolSai Finance is 50%.
- following the mandatory conversion of Class "A" savings shares into ordinary shares, with a conversion ratio of 1 out of 100, performed by the subsidiary UnipolSai Assicurazioni SpA, the direct investment held by Unipol decreased from 54.38% to 51.91%. The investment held by the subsidiary Unipol Finance into UnipolSai decreased, in turn, from 9.63% to 9.19%.

## Segment information

The scope of segment reporting is based on the major types of business in which the Group operates:

- Non-Life business;
- Life business;
- Banking business;
- Real estate business;
- Holding and Other Businesses.

No segment reporting based on geographical areas has been produced since the Group operates mainly on a national level and there appears to be no significant difference in the risks and benefits, according to the type of business activity carried out, that can be correlated with the economic situation in the individual regions.

The layout of segment reporting conforms to the provisions of ISVAP Regulation no. 7/2007.

## 2. Notes to the statement of financial position

Comments and further information on the items in the statement of financial position and the changes that took place compared to balances at 31 December of the previous year are given below (the numbering of the notes relates to the mandatory layout for the preparation of the statement of financial position).

### ASSETS

#### 1. Intangible assets

<i>Amounts in €m</i>	30/06/2015	31/12/2014	<i>variation in amount</i>
<b>Goodwill</b>	<b>1,581.9</b>	<b>1,581.9</b>	<b>0.0</b>
resulting from business combinations	1,581.6	1,581.6	0.0
from acquisition of bank branches	0.0	0.0	0.0
other	0.3	0.3	0.0
<b>Other intangible assets</b>	<b>511.4</b>	<b>551.2</b>	<b>-39.9</b>
portfolios acquired as a result of business combinations	357.8	402.4	-44.6
software and user licences	133.6	125.5	8.0
other intangible assets	20.0	23.3	-3.3
<b>Total intangible assets</b>	<b>2,093.3</b>	<b>2,133.2</b>	<b>-39.9</b>

Details of the goodwill resulting from business combinations are as follows:

<i>Amounts in €m</i>	30/06/2015	31/12/2014	<i>variation in amount</i>
Unisalute Spa	3.9	3.9	0.0
Compagnia Assicuratrice Linear Spa	17.1	17.1	0.0
UnipolSai Assicurazioni Spa	1,423.9	1,423.9	0.0
Arca Vita Spa	136.6	136.6	0.0
<b>Total goodwill resulting from business combinations</b>	<b>1,581.6</b>	<b>1,581.6</b>	<b>0.0</b>

As regards UnipolSai Assicurazioni, €1,176.9m related to the Non-Life CGU and €247m to the Life CGU.

During this half year, no trigger events incurred, other than those already taken into consideration at 31 December 2014, which indicate that goodwill might be impaired. Therefore, the Company deemed unnecessary to repeat the impairment testing at 30 June 2015.

In relation to the item **Portfolios acquired as a result of business combinations**, the decrease with respect to 31 December 2014, amounting to €44.6m, is due to amortisation for the year of values of the Non-Life portfolios acquired (€25.3m) and the Life portfolios (€19.3m).

#### 2. Property, plant and equipment

At 30 June 2015, property, plant and equipment, net of accumulated depreciation, amounted to €1,495.9m (€1,521.6m at 31/12/2014), €1,361.1m of which of property for own use (€1,364.2m at 31/12/2014) and €134.8m was other tangible assets (€157.4m at 31/12/2014).

### 3. Technical provisions - Reinsurers' share

At 30 June 2015, the balance of the item was equal to €995.5m (€988.4m at 31/12/2014).

### 4. Investments

	<i>Amounts in €m</i>	<b>30/6/2015</b>	<i>% comp.</i>	<b>31/12/2014</b>	<i>% comp.</i>	<i>% var.</i>
Investment property		2,542.2	3.2	2,645.6	3.4	-3.9
Investments in subsidiaries, associates and interests in joint ventures		95.4	0.1	177.8	0.2	-46.3
Financial assets (excl. those at fair value through profit or loss)		66,026.8	84.7	65,665.6	84.2	0.5
Held-to-maturity investments		1,894.9	2.4	2,238.0	2.9	-15.3
Loans and receivables		14,700.6	18.7	14,657.7	18.8	0.3
Available-for-sale financial assets		48,754.6	62.1	48,378.1	62.1	0.8
Held-for-trading financial assets		676.7	0.9	391.9	0.5	72.7
Financial assets at fair value through profit or loss		9,842.6	12.5	9,456.9	12.1	4.1
<b>Total Investments</b>		<b>78,507.0</b>	<b>100.0</b>	<b>77,946.0</b>	<b>100.0</b>	<b>0.7</b>

The decrease of the item Investments is mainly attributable to the partial repayment of the Profit Participating Bonds issued by the associates Garibaldi and Isola.

Details of Financial assets (excluding those at fair value through profit or loss) by investment type:

	<i>Amounts in €m</i>	<b>30/6/2015</b>	<i>% comp.</i>	<b>31/12/2014</b>	<i>% comp.</i>	<i>% var.</i>
Held-to-maturity investments		1,894.9	2.9	2,238.0	3.4	-15.3
Listed debt securities		1,567.7		1,925.5		-18.6
Unlisted debt securities		327.2		312.4		4.7
Loans and receivables		14,700.6	22.3	14,657.7	22.3	0.3
Unlisted debt securities		4,580.0		4,414.3		3.8
Loans and receivables from bank customers		8,706.0		9,005.6		-3.3
Interbank loans and receivables		299.7		338.5		-11.4
Deposits with ceding companies		28.6		30.9		-7.3
Other loans and receivables		1,086.2		868.5		25.1
Other financial investments		0.1		0.0		
Available-for-sale financial assets		48,754.6	73.8	48,378.1	73.7	0.8
Equity instruments at cost		71.2		73.7		-3.3
Listed equity instruments at fair value		999.3		827.5		20.8
Unlisted equity instruments at fair value		279.5		286.5		-2.5
Listed debt securities		44,986.2		44,650.9		0.8
Unlisted debt securities		857.5		1,321.6		-35.1
UCITS units		1,561.0		1,218.0		28.2
Held-for-trading financial assets		676.7	1.0	391.9	0.6	72.7
Listed debt securities		257.0		125.2		105.3
Unlisted debt securities		87.6		105.7		-17.1
UCITS units		42.9		45.6		-5.9
Derivatives		289.1		115.4		150.5
<b>Total financial assets</b>		<b>66,026.8</b>	<b>100.0</b>	<b>65,665.6</b>	<b>100.0</b>	<b>0.5</b>

Details of Financial assets at fair value through profit or loss by investment type:

	<i>Amounts in €m</i>	<b>30/6/2015</b>	<i>% comp.</i>	<b>31/12/2014</b>	<i>% comp.</i>	<i>% var.</i>
Financial assets at fair value through profit or loss		9,842.6	100.0	9,456.9	100.0	4.1
Listed equity instruments at fair value		167.8	1.7	158.3	1.7	6.0
Listed debt securities		3,891.3	39.5	3,636.5	38.5	7.0
Unlisted debt securities		965.7	9.8	1,640.5	17.3	-41.1
UCITS units		4,493.3	45.7	3,859.5	40.8	16.4
Derivatives		9.1	0.1	18.3	0.2	-50.0
Other financial assets		315.4	3.2	143.8	1.5	119.3

The information required by paragraphs 12 and 12A of IFRS 7 is contained in the appendix “Details of reclassified financial assets and their effects on the income statement and comprehensive income statement”. For information on fair value, reference should be made to paragraph 4.6 of these notes to the financial statements.

## 5. Sundry receivables

	<i>Amounts in €m</i>	<b>30/6/2015</b>	<i>% comp.</i>	<b>31/12/2014</b>	<i>% comp.</i>	<i>% var.</i>
Receivables relating to direct insurance business		1,265.6	42.7	1,691.9	47.1	-25.2
Receivables relating to reinsurance business		61.8	2.1	95.0	2.6	-34.9
Other receivables		1,634.1	55.2	1,807.1	50.3	-9.6
<b>Total sundry receivables</b>		<b>2,961.5</b>	<b>100.0</b>	<b>3,594.0</b>	<b>100.0</b>	<b>-17.6</b>

The item Other receivables also includes tax receivables in the amount of €681m (€573m at 31/12/2014), receivables from substitution tax on mathematical provisions, in the amount of €225.7m (€166.7m at 31/12/2014) and trade receivables, in the amount of €168.6m (€156.5m at 31/12/2014).

## 6. Other assets

	<i>Amounts in €m</i>	<b>30/6/2015</b>	<i>% comp.</i>	<b>31/12/2014</b>	<i>% comp.</i>	<i>% var.</i>
Non-current assets or assets of a disposal group held for sale		22.8	1.1	9.4	0.5	
Deferred acquisition costs		81.7	4.0	75.6	4.3	8.0
Deferred tax assets		1,089.3	52.8	1,043.5	59.0	4.4
Current tax assets		92.0	4.5	119.9	6.8	-23.2
Other assets		777.8	37.7	521.4	29.5	49.2
<b>Total other assets</b>		<b>2,063.6</b>	<b>100.0</b>	<b>1,769.8</b>	<b>100.0</b>	<b>16.6</b>

## 7. Cash and cash equivalents

At 30 June 2015, Cash and cash equivalents amounted to €1,021.2m (€674.4m at 31/12/2014).

## LIABILITIES

### 1. Shareholders' equity

#### 1.1. Shareholders' Equity attributable to the owners of the Parent

Shareholders' Equity, excluding non-controlling interests, is composed as follows:

<i>Amounts in €m</i>	30/6/2015	31/12/2014	<i>variation in amount</i>
Share capital	3,365.3	3,365.3	0.0
Capital reserves	1,724.6	1,724.6	0.0
Income-related and other equity reserves	-429.6	-355.6	-74.0
(Treasury shares)	-35.7	-35.7	0.0
Gains/losses on available-for-sale financial assets	484.0	777.4	-293.4
Other gains and losses recognised directly in equity	1.9	20.3	-18.4
Profit (loss) for the year	254.9	192.3	62.6
<b>Total shareholders' equity attributable to the owners of the Parent</b>	<b>5,367.8</b>	<b>5,691.2</b>	<b>-323.3</b>

At 30 June 2015, the Parent Unipol's share capital was €3,365.3m fully paid-up and was made up of 717,473,508 ordinary shares (at 31/12/2014, the share capital was composed of 443,993,991 ordinary shares and 273,479,517 preference shares).

As already recalled in the Management Report, on 29 June 2015 preference shares were converted into ordinary shares, based on the conversion ratio of 1 ordinary share out of 1 preference share.

Movements in shareholders' equity recognised during the period with respect to 31 December 2014 are set out in the attached statement of changes in shareholders' equity. The main changes in the year were as follows:

- a decrease of €126.3m due to dividend distribution;
- a decrease of €145.1m of the Income-related and other equity reserves due to the change in the share of participating interests in the UnipolSai Group after the conversion of Class A savings shares.
- a decrease of €293.4m owing to the decrease in the reserve for Gains and losses on available-for-sale financial assets, from €777.4m at 31 December 2014 to €484m at 30 June 2015. The decrease is due to a change in the participating interest of the UnipolSai Group for €34.1m and to a decrease in the fair value of assets pertaining to the Group for €259.3m;
- a decrease of €18.4m owing to the decrease in the reserve for Other gains or losses recognised directly in equity;
- an increase of €254.9m as a result of the Group profit at 30 June 2015.

Shareholders' Equity attributable to non-controlling interests amounted to €2,738.4m (€2,748.6m at 31/12/2014). Decreases are related to changes in Gains or losses recognised directly in equity, amounting to €156.9m and the payment of dividends to third parties, amounting to €224.2m. In particular, increases are related to the effect of the conversion of UnipolSai Class A savings shares, for an overall amount of €179.8m and the profit for the period attributable to non-controlling interests, amounting to €191m.

## Treasury shares or quotas

At 30 June 2015, the ordinary treasury shares held by Unipol and its subsidiaries totalled 9,874,831 (unchanged compared with 31/12/2014) and are broken down as follows:

- Unipol held 6,529,907;
- UnipolSai Assicurazioni held 3,175,902;
- Unisalute held 53,122;
- Linear Assicurazioni held 14,743;
- Arca Vita held 82,074;
- Arca Assicurazioni held 19,083.

On 1 July 2015, after shares were assigned to the Managers of the Unipol Group in accordance with the compensation plans based on financial instruments for the period 2010-2012, treasury shares held by Unipol and its subsidiaries totalled 9,593,375, of which:

- Unipol held 6,319,814;
- UnipolSai Assicurazioni held 3,108,860;
- Unisalute held 51,244;
- Linear Assicurazioni held 14,743;
- Arca Vita held 80,148;
- Arca Assicurazioni held 18,566.

## 2. Provisions

The item "Provisions" totalled €571.9m at 30 June 2015 (€643.2m at 31/12/2014) and mainly consisted of provisions for litigation, various disputes, charges relating to the sales network, provisions for salary policies and employee leaving incentives.

### Ongoing disputes and contingent liabilities

#### Unipol Banca execution of orders on financial transactions

In November 2007 and July 2009 some Unipol Banca customers instituted civil and criminal proceedings relating to alleged irregularities and illicit activities carried out by Unipol Banca while executing orders pertaining to OTC financial derivatives. The claimants submitted compensation requests for a total of €67.1m. The preliminary investigations of the criminal proceedings concluded in April 2009 with the Public Prosecutor applying for the case to be dismissed, which the claimants opposed. Deeming the opponents to have no case, Unipol Banca also applied for the civil case to be dismissed and made a counterclaim for payment of the amounts due by the claimants to Unipol Banca. In November 2009, the counterparties made further compensation requests totalling €145.4m. In court Unipol Banca disputed the lateness and inadmissibility of the new claims, stating that they were totally unfounded. In July 2011, the judge at the preliminary hearing at the Bologna Court ordered that the criminal proceedings instigated as a result of the claim brought by these customers, be dismissed.

As regards the civil cases, after the official technical expertise was lodged and the examination of the reports concluded at the hearing of 5 February 2015, two of the counterparties involved for minor amounts expressed their willingness to reach a compromise agreement to settle the dispute. The compromise deeds were finalised in April 2015, and the parties waived any mutual request and/or claim.

As regards cases of a more relevant amount and a case of a minor amount, on 8 June 2015 the partial judgments were published in which the Court of Bologna rejected all requests filed by plaintiffs with respect to the Bank. As regards the counterclaims filed by the Bank for payment of the amounts due by the claimants

related to their current accounts at the bank, the Court adjourned the cases for pre-trial examination stating that the expert, in his reports, gave a generic opinion on the correctness of the calculation of the amounts due to the Bank, without specifying whether he assessed that the calculation was correct from a strictly mathematical point of view. With separate order, the Court of Bologna therefore adjourned the cases for pre-trial examination and summoned the expert once again to clarify whether he assessed the correctness, from a strictly mathematical point of view, of the amounts related to overdrafts quantified in the Bank current accounts; the expert was also asked to calculate interest at legal rate as from the closing of the current accounts. The term for the filing of the expertise was fixed on 28 October 2015, in view of the following hearing scheduled on 19 November 2015.

### Relations with the Tax Authorities

#### Unipol

The IRES and IRAP tax dispute is still pending at the Supreme Cassation Court for the 2005 and 2006 tax periods of the former Aurora Assicurazioni, merged by incorporation into Unipol in 2007, pertaining mostly to findings relating to specific insurance provisions. As a result of the previous adverse decisions, the amounts due were paid by way of provisional collection; they had been fully allocated in the preceding years. There is a similar dispute for the year 2007, with favourable decision filed in 2013 by the Provincial Tax Commission of Bologna, against which the offices of the Financial Administration appealed in 2014. Provisions have been recognised for amounts considered fair to cover risks arising from developments in the dispute.

#### UnipolSai - former Unipol Assicurazioni

As a result of the transfer of the former Aurora business unit to the former Unipol Assicurazioni, in 2014 the former Unipol Assicurazioni was served an assessment notice for the 2009 tax period similar to the one that arrived in 2013 for the 2008 tax period (and those Unipol Gruppo Finanziario received for the 2005-2007 periods). In the same year 2014, the Ipec requests for the years 2008 and 2009 were presented, offsetting the charges with the previous tax losses available, and at the same time the assessment notice was contested by appealing to the provincial tax commission of Bologna. Provisions have been recognised for amounts considered fair to cover risks arising from developments in the dispute.

#### UnipolSai - former Fondiaria-SAI

The competent Regional Tax Authority of Piedmont is performing an investigation on the years 2009 to 2012 with regard to fees paid to Mr. Salvatore Ligresti for consultancy assignments, to fees paid to some directors, including the chairman Jonella Ligresti and the chief executive officer Fausto Marchionni, and to some sponsorship costs. The in-depth investigations originated from the report of the Regional Tax Authority of Tuscany that had already carried out similar research for the previous years, of the report that the *ad acta* Commissioner prepared as part of his assigned responsibility from IVASS, and from the Board of Statutory Auditors Reports pursuant to Art. 2408 of the Italian Civil Code. Bearing in mind similar cases already settled by the Company for the tax periods from 2004 to 2008, as well as the settlement of the issue related to the 2009 period during the first half of 2015, through the submission of the Ipec form, the residual allocation to a risk provisions set aside in previous years, was deemed sufficient to meet the risks pertaining to the years still potentially subject to criticism.

Furthermore, in connection with an assessment notice regarding IRPEG and ILOR for the year 1991 concerning the merged Fondiaria Assicurazioni, still pending at the Supreme Cassation Court as a result of the appeal filed by the Company, the potential liability in case of unfavourable outcome is entirely covered by the special provision.

#### Arca Assicurazioni

Following the general tax assessment involving the years 2008 to 2011 performed by the Veneto Regional Tax Authority, in 2014 the IRES tax for 2008 was defined through a settlement proposal and in February 2015 the IRES tax for 2009 was defined through a settlement proposal. Proceedings began, however, regarding dispute relating to IRAP and VAT. A provision was allocated in the financial statements to cover all possible charges.

For all the above companies and for the other companies in the Group, starting from 2003, assessment notices were served regarding VAT on active and passive co-insurance contracts entered into with other companies in the insurance sector. All the aforesaid assessments have been duly challenged before the competent Tax Commissions. Taking into account the prevalent favourable jurisprudence on these matters, no provisions have been allocated.

#### Atahotels

In May 2014 the Company was served a report on findings bearing objections on the amount of some lease instalments considered excessive and on the failure to charge back certain advertising costs. The objections were raised for IRES, IRAP and VAT reasons, and covered a time span ranging from 2009 to 2013. In face of these objections and following a thorough discussion with the offices of the Regional Tax Authority of Lombardy, the Company has already settled the year 2009. Provisions were allocated in the financial statements that are deemed to provide adequate cover for any other, potentially related, charge.

#### Auto Presto & Bene

In 2012, the Company was notified a report on findings claiming insufficiency of charges made to the Group company for services rendered in 2009 relating to IRES, IRAP and VAT. After presenting briefs and on the basis of comparisons with the competent Provincial Tax Authority of Turin, the Company settled the dispute with renouncement of the IRES and IRAP objections and containing the area of the VAT charge. The case in point contested occurs in the years 2010, 2011 and 2012 as well. Provisions were allocated in the financial statements that are deemed to provide adequate cover for any charge.

#### **Proceedings in progress with the Antitrust Authority**

On 26 March 2015, upon conclusion of the Investigation I/744 started with Order of 14 November 2012, the Antitrust Authority (AGCM) sanctioned UnipolSai and Assicurazioni Generali for alleged violations of Art. 2 of Law 287/1990 and/or Art. 101 of the Treaty on the Functioning of the European Union, in the assumption of coordination between said insurance companies aimed at limiting the competition between said parties in participation in tenders called by certain Local Public Transport Companies regarding MV TPL insurance coverage services for vehicles that are used to provide said transportation service. UnipolSai, deeming that it acted in full compliance with legality and correctness, retained its lawyers for the protection of its rights. The pecuniary penalty charged to UnipolSai amounted to €16.9m, covered by adequate provisions. The Company challenged the decision before the Regional Administrative Court of Lazio which fixed the hearing for discussion on next 2 December 2015.

#### **Consob sanction proceedings**

By means of communications dated 19 April 2013, Consob commenced two separate penalty proceedings against Fondiaria-SAI and Milano Assicurazioni for charges relating to their respective 2010 consolidated financial statements.

Pursuant to Art. 187-*septies*, paragraph 1 of the Consolidated Law on Finance, Consob notified Ms. Jonella Ligresti and Mr. Emanuele Erbetta, for the offices held in Fondiaria-SAI at the time of the events, of the violation set forth in Art. 187-*ter*, paragraph 1, of the Consolidated Law on Finance. Fondiaria-SAI is also

charged with this violation as a party bearing joint and several liability. It is also charged with the offence set forth in Art. 187-*quinquies*, paragraph 1, letter a), of the Consolidated Law on Finance for the aforementioned violation of Art. 187-*ter*, paragraph 1 of the Consolidated Law on Finance by Ms. Jonella Ligresti and Mr. Emanuele Erbetta, acting in the above mentioned capacities.

Consob also made the same charge against Milano Assicurazioni. In this regard, pursuant to Art. 187-*septies*, paragraph 1 of the Consolidated Law on Finance, the Commission charged Mr. Emanuele Erbetta, for the role he held in the subsidiary at the time of the events, with the violation established in Art. 187-*ter*, paragraph 1, of the Consolidated Law on Finance. Milano Assicurazioni is also charged with this violation as a party bearing joint and several liability. It is also charged with the offence set forth in Art. 187-*quinquies*, paragraph 1, letter a), of the Consolidated Law on Finance for the aforementioned violation of Art. 187-*ter*, paragraph 1 of the Consolidated Law on Finance by Mr. Emanuele Erbetta, acting in the above mentioned capacity.

Fondiarria-SAI and Milano Assicurazioni (now UnipolSai), assisted by their lawyers, presented their conclusions, asking that the administrative penalties set out in Art. 187-*ter*, Art. 187-*quinquies* and Art. 187-*septies* of the Consolidated Law on Finance be not imposed on the companies. On 20 March 2014 the Consob issued a resolution whereby, not deeming that the parties' defences deserved to be accepted, it ordered:

- Jonella Ligresti to pay €250,000 and to be disqualified from office for four months;
- Emanuele Erbetta to pay €400,000 and to be disqualified from office for eight months;
- UnipolSai to pay €650,000.

UnipolSai provided for the payment of the aforesaid fines, and also filed an appeal against Mrs. Ligresti and Mr. Erbetta. The latter provided for the full payment of the penalty charged to him. In any case, UnipolSai challenged the decision before the Court of Appeal of Bologna, which rejected the appeal on 6 March 2015. The Company, assisted by its lawyers, will challenge the decision before the Supreme Cassation Court.

#### **IVASS assessments**

On 2 July 2014, IVASS sent to UnipolSai the order of sanctions at the end of the proceeding started in 2012 against Unipol Assicurazioni on the matter of the measurement of the claims provisions of the MV and Boats TPL class. The imposed penalty amounted to €27,500. Since UnipolSai does not deem the conclusions of the Institute to be acceptable in any way, it appealed against this decision before the Regional Administrative Court (TAR).

#### **Writs of summons by shareholders of La Fondiaria Assicurazioni (Tender offer legal cases)**

From 2003 onwards, a number of La Fondiaria Assicurazioni ("Fondiaria") shareholders have initiated a series of legal proceedings claiming, albeit on different legal grounds and justifications, compensation for damages allegedly suffered due to failure to launch the takeover bid on Fondiaria shares by SAI Società Assicuratrice Industriale SpA ("SAI") in 2002.

On the whole, 16 proceedings were brought against the Company. At 30 June 2015, 6 proceedings were still pending, including a proceeding before the Milan Court of Appeal and 5 proceedings before the Supreme Cassation Court.

With regard to the contents of the judgments, it should be emphasised that:

- all the judgments (except those pronounced by the Court of Florence in favour of the defendant companies, and the one pronounced in August 2013 by the Court of Milan which confirmed legal time-

- barring of the proceedings) have, with different reasons as to why, accepted the plaintiff claims and ordered the defendants to pay significant amounts by way of compensation for damages. All decisions issued by the Milan Court of Appeal accepted the appeals proposed by the defendant companies;
- in the three judgments filed in August 2012, and in the one filed in September 2013, the Supreme Cassation Court upheld the appeals, reversed the second instance ruling and adjourned the cases to the Milan Court of Appeal in order for it to re-examine the merits of them and also provide for the costs of the legitimacy judgment.

The four Supreme Cassation Court judgments pronounced in 2012 and 2013 indicate a different legal stance adopted by the Supreme Cassation Court with respect to the positions of the defendant companies, which even now are constantly agreed by Appeals Court case law. In fact, the four Supreme Cassation Court judgments confirmed the legal principle that, in the event of violation of mandatory takeover bid regulations by those who - after acquisitions - become holders of more than 30% of the share capital, it is the responsibility of the shareholders which should be the target of the takeover bid to claim the right to compensation for damages if they can demonstrate potential loss of earnings. Therefore, as confirmation of the complexity of the issue in question, it should be noted that in 2013, after the aforementioned Supreme Cassation Court judgments of 2012, the Florence Court of Appeal rejected the appeals brought by a number of Fondiaria-SAI shareholders against the first instance judgment in favour of the defendants and the Milan Court of Appeal accepted the appeal brought by Premafin, rejecting the opposing party claims.

Special provisions were provided with respect of the above-mentioned legal disputes. The amounts were deemed as adequate.

#### **Bankruptcy of Im.Co. SpA in liquidazione and Sinergia Holding di Partecipazioni SpA in liquidazione**

In 2015, the agreement with Visconti Srl, in charge of the arrangements with creditors of Im.Co. and Sinergia, was fully implemented.

It should be noted that, on 17 November 2014, the Court of Milan approved the bankruptcy agreement regarding Im.Co that had been put forward by Visconti. The main effects of the relevant decree included transfer of the real estate complex in Milan at Via De Castilia to UnipolSai, and the real estate complex in Parma, Località San Pancrazio Parmense, to UnipolSai Real Estate. For further details, reference is made to descriptions in the Financial Statements at 31 December 2014.

As a result of the closure of the Bankruptcy proceeding of Im.Co, stated by the Court of Milan on 5 February 2015, all challenge proceedings recognised in liabilities in due time, were declared interrupted by the Judge. Pending judgements before the Supreme Cassation Court (Gen. Criminal Records Reg. 3291/13 and Gen. Criminal Records Reg. 1686/14) - following the endorsement of the composition with creditors and the acquisition of the property by Visconti - were subject to discontinuation that will be declared by the Supreme Cassation Court.

On 5 December 2014 the bankruptcy agreement regarding Sinergia was also approved.

#### **Dispute with the Municipality of Milan**

UnipolSai is involved in a dispute with the Municipality of Milan relating to a commitment for the transfer of areas at pre-established prices, entered into by the absorbed company Premafin and for which Im.Co. issued declarations of indemnity in favour of Premafin.

For further details, reference is made to descriptions in the 2014 Consolidated Financial Statements.

Based on the endorsement of the agreement with creditors of Im.Co, as well as provisions set out in the agreements signed with Visconti, negotiations with the Municipality of Milan and Visconti were started in order to reach an amicable settlement of the dispute. A final settlement is expected during the year.

### **Corporate liability action against certain former directors and statutory auditors decided by the Shareholders' Meetings of Fondiaria-SAI and Milano Assicurazioni**

With reference to the liability action against certain former directors and statutory auditors decided by the Shareholders' Meetings of Fondiaria-SAI and Milano Assicurazioni, reference is made to the information given in the Notes to the financial statements at 31 December 2014, in view of the fact that no new events occurred during the first half of 2015. It should be recalled that the first hearing before the Court of Milan is scheduled on 6 October 2015.

### **Castello Area**

On 6 March 2013, the Court of Florence acquitted Fondiaria-SAI on all counts (because the fact does not exist) in the criminal proceedings concerning the urbanisation of the Castello area (Florence).

In this regard, it should be noted that the Company was accused, in the criminal proceedings launched in 2008 by the Public Prosecutor's Office of Florence, of the crime of corruption, which involved other defendants that included some representatives of Fondiaria-SAI, certain professionals and some public administrators.

Fondiaria-SAI was accused of unlawful administration set forth in Art. 5 and Art. 25 of Legislative Decree 231/2001 in relation to the offence set out in Art. 319 and Art. 321 of the criminal code, which punishes the crime of corruption by a public official.

The Court also arranged for the release from seizure and return of the Castello area which had been subject to a precautionary seizure order in November 2008. The Public Prosecutor's Office filed an appeal against the ruling before the Florence Court of Appeal. The next hearing for discussion, initially fixed on 16 April 2015, was postponed on 27 October 2015.

### **Other ongoing criminal proceedings**

With reference to facts attributable to the previous management of Fondiaria-SAI and Milano Assicurazioni, compensation applications have been submitted to the civil court by two parties (the "Civil Cases") and the criminal court in proceedings Gen. Criminal Records Reg. 21713/13 and Gen. Criminal Records Reg. 24630/2013 (the "Criminal Cases") by various investors who had acquired shares of Fondiaria-SAI, Milano Assicurazioni and Premafin as well as by various "entities representing widespread interests". At the reporting date of this Half-yearly report, a total number of 2,263 subjects had been admitted as parties.

In the Civil Proceedings, the plaintiffs summarily stated that they had purchased and subscribed Fondiaria-SAI shares as they were prompted by the information in the information prospectuses published by Fondiaria-SAI on 24 June 2011 and 12 July 2012 in relation to the increases in share capital under option resolved by the company on 14 May 2011, 22 June 2011 and 19 March 2012 respectively. UnipolSai (former Fondiaria-SAI) appeared at both Civil Proceedings and disputed the plaintiffs' claims. The Civil Proceedings are at the preliminary phase.

The following Criminal Cases are currently pending:

- (a) Criminal Case (Gen. Criminal Records Reg. 21713/13) pending before the Court of Turin against defendants Salvatore Ligresti, Jonella Ligresti, Antonio Talarico, Fausto Marchionni, Emanuele Erbetta, Ambrogio Virgilio and Riccardo Ottaviani, accused of the offences of false corporate communications (Art. 2622 of the Civil Code) and market manipulation (Art. 185 of the Consolidated Law on Finance)

owing to the alleged falsification of the “claims provision” item recorded in the 2010 financial statements of Fondiaria-SAI.

A total number of 2,263 subjects were admitted as parties in these proceedings to demand compensation for damages caused by the offences. The civil claimants filed summons requests of the civilly liable party UnipolSai (former Fondiaria-SAI).

With its decree of 26 May 2014 the Court of Turin upheld the requests put forward by the civil claimants and ordered the summons of UnipolSai for the hearing of 18 July 2014.

UnipolSai received summons by 2,263 subjects and appeared before the court as civilly liable at the hearing of 18 July 2014.

A preliminary and summary analysis of the records shows that the parties appearing as civil claimants lodged compensation applications, in many cases without quantifying the alleged damages, whereby they affirmed, in brief: (i) in some cases that they were “investors in securities of Fondiaria -SAI” and “Milano Assicurazioni” and “injured parties” in the Criminal Cases; (ii) in other cases, that they had acquired Fondiaria-SAI and Milano Assicurazioni shares because they were “induced” by the allegedly “misleading” Fondiaria-SAI 2010 financial statements; (iii) that they were entitled to compensation for damages.

It is worth noting that, during the hearing held on 12 June 2015, the Public Prosecutor’s Office changed both charges. In particular: at charge 1) the amount was modified of the alleged “sub-reservation” of item “Claims provision” recorded in the 2010 financial statements of Fondiaria-SAI; at charge 2) the manipulation was added on Milano Assicurazioni shares, with reference to the alteration of economic-financial results disclosed in the 2010 consolidated financial statements of Milano Assicurazioni.

At the hearing held on 17 July 2015, the position of Mr. Emanuele Erbetta was removed following the acceptance of the plea bargaining request of 3 years of imprisonment and €200k of fine, not payable based on the *ne bis in idem* principle with the Consob fine charged to the same person, which became irrevocable due to the waive of the appeal before the Supreme Cassation Court against the appeal judgment of the Court of Appeal of Turin. The Court will decide on the plea bargaining request at the hearing scheduled on 23 February 2016.

At the hearing of 24 July 2015, the Court rejected, with order, the statement of lack of territorial jurisdiction raised by the defence of Jonella Ligresti following the change of charges. The Court then rejected the acquittal request, as per Art. 129 of the Italian Code of Criminal Procedure, lodged by the defence of Ambrogio Virgilio, based on the amended law on the offences of false corporate communications introduced by Law no. 69 of 27 May 2015, as the assumptions were deemed as groundless.

The trial was postponed to the hearing of 22 September 2015 for the discussion of the preliminary phase.

Further hearings were scheduled up to February 2016.

- (b) The criminal proceeding Gen. Criminal Records Reg. no. 14442/14 (former Gen. Criminal Records Reg. no. 24630/13), with the defendants Gioacchino Paolo Ligresti, Pier Giorgio Bedogni and Fulvio Gismondi accused of false corporate communications (Art.2622 of the Civil Code), market manipulation (Art. 185 of the Consolidated Law on Finance and, for Fulvio Gismondi only, false official statement in certificates (Art. 481 of the Italian Criminal Code), as well as with UnipolSai as allegedly liable pursuant to Art. 25-*sexies* of Legislative Decree no. 231/2001 of unlawful administration in relation to the stock market manipulation offence against the former Company senior managers, is still pending before the Court of Milan, Preliminary Investigations Judge Office. The trial was moved from the Public Prosecutor’s Office in Milan to the Court of Milan following the declaration of lack of territorial jurisdiction of 18 March 2014 made by the Court of Turin, Preliminary Investigations Judge Office. With order of 14 May 2015, the Preliminary Investigations Judge Office authorised the civil parties summoned by the civilly liable party UnipolSai, which appeared before the Court at the hearing of 1 July 2015.

At the hearing of 13 July 2015, Gioacchino Paolo Ligresti, Pier Giorgio Bedogni and Fulvio Gismondi asked to proceed with summary procedure. The Judge of Preliminary Hearings accepted the above procedure and therefore excluded the civilly liable UnipolSai, pursuant to Art. 87, paragraph 3, of the Italian Code of Criminal Procedure.

The position of defendants under the summary procedure was removed from the preliminary hearing, which goes on against the Company accused to be the administrative liable party pursuant to Legislative Decree 231/2001. In the trial under the summary procedure, the Company is still a civil claimant against the defendants. Despite the formal separation, the trials continue to be treated at the same hearings. At the hearing held on 22 July 2015, Public Prosecutor's indictment was performed, which concluded both the preliminary hearing and the summary procedure. The Deputy Prosecutor asked the acquittal of defendants Gioacchino Paolo Ligresti, Pier Giorgio Bedogni e Fulvio Gismondi from the crimes for which they are accused based on the non-existence of the criminal action and the acquittal of the administrative liable party UnipolSai as regards the alleged unlawful administration crime charged at item 4).

The trial was adjourned to the hearings on 22 and 24 September, and 13 and 15 October 2015, for discussion with the other parties.

It is reminded that in the criminal proceedings in question, during the investigation phase, by means of Decree dated 10 August 2013, the Preliminary Investigations Judge ordered a preventive seizure, targeted at the confiscation of assets of up to a value of €251,600,000, against Salvatore, Jonella, Gioacchino Paolo and Giulia Maria Ligresti, Antonio Talarico, Emanuele Erbetta, Fausto Marchionni, and against the Company in relation to the accusation set out in Art. 25-*sexies* of Legislative Decree 231/2001 ex Art. 19 and Art. 53 of the Legislative Decree 231/2001. On 12 September 2013, the Company filed a review request against said provision at the Court of Turin, deeming the precautionary initiative to be groundless and unjust, in particular charging that a Company profit could be identified equal to the change in the value of the security as a result of the stock market manipulation contested. The Court of review of Turin issued an order on 1 October 2013 accepting the request for review because of the very aspect claimed by the Company's defence team. The Public Prosecutor lodged an appeal before the Supreme Cassation Court against that measure on 10 October 2013. The Supreme Cassation Court, Fifth Criminal Division, rejected the appeal on 3 April 2014.

- (c) Criminal Case (Gen. Criminal Records Reg. 24630/2013) pending before the Court of Turin, Judge of Preliminary Hearings Office, against Benito Giovanni Marino, Marco Spadacini and Antonio D'Ambrosio, judged with summary procedure, ended with an acquittal judgement in favour of the defendants on 10 November 2014.

The Public Prosecutor lodged an appeal against the judgement.

- (d) The Criminal Case (Gen. Criminal Records Reg. 48356/2013 ) pending while preparing the writs for trial before the Court of Milan, First Criminal Section, against Salvatore Ligresti, Giancarlo De Filippo and Niccolò Lucchini, charged with the offences set forth in Art. 110 of the Criminal Code and Art. 185 of the Consolidated Law on Finance, as part of which UnipolSai was summoned and appeared before the court as civilly liable for the actions of the defendants. At the hearing of 28 April 2015, the Court lifted its reservation previously cast and accepted the exclusion request filed by the defence of UnipolSai, thus removing the Company from the trial as liable party. The decision of the Court upheld the defence arguments according to which the alleged acts charged to Salvatore Ligresti were not performed while exercising his managerial duties in the former Premafin Finanziaria SpA. Therefore, the Company is not liable as regards any damage to be paid to shareholders.

Taking into account the status of the proceedings described above and the knowledge acquired by the Company thus far, also on the basis of legal opinions and information obtained, it is not currently necessary to recognise provisions for risks and charges in relation to any requirement to pay compensation that could arise

for UnipolSai in the hypothetical case that it were found guilty in the Civil and Criminal Cases.

In fact, on the basis of international accounting standards (IAS 37), a provision should be recognised for an obligation if “it is probable (i.e. the event is more likely than not to occur) that an outflow of resources embodying economic benefits will be required to settle the obligation” and, furthermore, if “a reliable estimate can be made of the amount of the obligation”.

In the case in question, these conditions are not met, in that, because of multiple reasons and assessments, including legal ones, currently:

- (i) risk that UnipolSai will be ordered to pay the damages claimed by the counterparties, both in the Civil and Criminal Cases, is not deemed “probable”;
- (ii) it is not possible to estimate with “sufficient reliability” the extent of the damage that UnipolSai may be ordered to pay to investors in case of adverse outcome of the Civil and Criminal Cases.

### 3. Technical provisions

	<i>Amounts in €m</i>	<b>30/6/2015</b>	<i>% comp.</i>	<b>31/12/2014</b>	<i>% comp.</i>	<i>% var.</i>
Non-Life premium provisions		3,112.9	18.0	3,028.8	17.2	
Non-Life claims provisions		14,127.3	81.8	14,585.6	82.7	
Other Non-Life technical provisions		30.2	0.2	21.7	0.1	
<b>Total Non-Life provisions</b>		<b>17,270.3</b>	<b>100.0</b>	<b>17,636.0</b>	<b>100.0</b>	<b>-2.1</b>
Life mathematical provisions		33,850.9	75.3	32,776.5	74.1	
Provisions for amounts payable (Life business)		717.1	1.6	432.9	1.0	
Technical provisions where the investment risk is borne by policyholders and arising from pension fund management		7,921.8	17.6	7,854.4	17.7	
Other Life technical provisions		2,451.8	5.5	3,195.0	7.2	
<b>Total Life provisions</b>		<b>44,941.6</b>	<b>100.0</b>	<b>44,258.7</b>	<b>100.0</b>	<b>1.5</b>
<b>Total technical provisions</b>		<b>62,211.9</b>		<b>61,894.8</b>		<b>0.5</b>

### 4. Financial liabilities

Financial liabilities amounted to €15,973.2m (€15,459.4m at 31/12/2014).

#### 4.1 Financial liabilities at fair value through profit or loss

The item, which amounted to €2,316.1m (€2,277.1m at 31/12/2014), is broken down as follows:

- Held-for-trading financial liabilities totalled €386.4m (€669.6m at 31/12/2014).
- Financial liabilities designated at fair value through profit or loss totalled €1,929.7m (€1,607.6m at 31/12/2014).

## 4.2 Other financial liabilities

	<i>Amounts in €m</i>	<b>30/6/2015</b>	<i>% comp.</i>	<b>31/12/2014</b>	<i>% comp.</i>	<i>% var.</i>
Subordinated liabilities		2,596.1	19.0	2,622.9	19.9	-1.0
Liabilities from financial contracts issued by insurance companies		0.8	0.0	7.5	0.1	-89.2
Deposits received from reinsurers		289.0	2.1	296.5	2.2	-2.5
Debt securities issued		4,229.8	31.0	3,609.8	27.4	17.2
Payables to bank customers		5,946.2	43.5	5,717.0	43.4	4.0
Interbank payables		476.1	3.5	795.9	6.0	-40.2
Other loans obtained		113.7	0.8	121.5	0.9	-6.4
Sundry financial liabilities		5.3	0.0	11.2	0.1	-52.9
<b>Total other financial liabilities</b>		<b>13,657.1</b>	<b>100.0</b>	<b>13,182.2</b>	<b>100.0</b>	<b>3.6</b>

Details of **Subordinated liabilities** are shown in the table below:

Issuer	Nominal amount outstanding	Subord. level	Year of maturity	call	Rate	L/NL
UnipolSai	€300.0m	tier II	2021	every 3 months	3M Euribor + 250 b.p.	L
UnipolSai	€261.7m	tier II	2023	every 3 months	3M Euribor + 250 b.p.	L
UnipolSai	€400.0m	tier I	2023	every 6 months	6M Euribor + 251.5 b.p. (****)	NL
UnipolSai	€100.0m	tier II	2025	every 6 months from 30/12/2015	6M Euribor + 251.5 b.p. (*) (****)	NL
UnipolSai	€150.0m	tier II	2026	every 6 months from 14/07/2016	6M Euribor + 251.5 b.p. (*) (****)	NL
UnipolSai	€50.0m	tier II	2026	every 6 months from 14/07/2016	6M Euribor + 251.5 b.p. (*) (****)	NL
UnipolSai	€750.0m	tier I	in perpetuity	every 3 months from 18/06/2024	fixed rate 5.75% (**)	L
UnipolSai	€134.0m	tier I	2015 (**)		fixed rate 6.971%	NL
Unipol Banca	€49.6m	tier II	2015		fixed rate 3.6%	NL
Unipol Banca	€15.0m	tier II	2017		fixed rate 4.4%	NL
Unipol Banca	€83.0m	tier II	2017		3M Euribor + 20 b.p.	NL
Unipol Banca	€7.0m	tier II	2017		fixed rate 4.8%	NL
Unipol Banca	€61.3m	tier II	2017		3M Euribor + 30 b.p.	NL
Unipol Banca	€24.9m	tier II	2019		fixed rate 4.5%	NL
Unipol Banca	€49.7m	tier II	2019		fixed rate 4.5%	NL
Unipol Banca	€300.0m	tier II	2019		quarterly average 3M Euribor + 640	NL

(\*) loans hedged by IRS with maturity equal to the call date (these instruments transform the rate from floating to fixed).

(\*\*) from June 2024 floating rate of 3M Euribor + 518 b.p.

(\*\*\*) bondholders have the option of converting the bonds at any time in the period from 24 April 2014 to 22 December 2015

(\*\*\*\*) including additional Mediobanca spreads

The subordinated liabilities of the UnipolSai Group amounted to €2,006.8m at 30 June 2015 (€2,033.7m at 31/12/2014), whilst Unipol Banca outstanding subordinated liabilities totalled €589.3m (€589.2m at 31/12/2014). With reference to the convertible bond loan, issued by UnipolSai on 24 April 2014, with nominal value of €134m and maturity term in December 2015, it is worth noting that, pursuant to IAS 32.15, the item

Other financial liabilities includes the only component, totalling €5.3m, which can be classified as financial liability at 30 June 2015.

The item **Interbank payables** included €415m in subsidised loans obtained by Unipol Banca through participation in the ECB's TLTRO auctions (€765m at 31/12/2014).

#### Debt securities issued - Other loans obtained - Sundry financial liabilities

##### Exchange offers targeting the holders of notes representing the 2017 Notes and 2021 Notes issued by Unipol

Following the Exchange Offer promoted by Unipol and addressed to holders of notes representing the Unsecured Senior loan, with a nominal value of €750m and maturity term in 2017 ("2017 Notes"), and Unsecured Senior loan, with nominal value of €500m and maturity term in March 2021 ("2021 Notes" and, with "2017 Notes", jointly "Existing Notes"), issued by the Company and already described in the Management Report, to which reference is made, Unipol accepted all offers of Existing Notes, validly submitted pursuant to the Exchange Offers, for a total nominal value of €281,700,000, in particular:

- 2017 Notes: for a total capital value of €99,052,000; and
- 2021 Notes: for a total capital value of €182,648,000.

On 16 March 2015 the following were established: (i) the exchange ratio for 2021 Notes, 115.222%, (ii) the issue price of the New Notes, 99.881%, and (iii) the coupon rate (3.000%) and the return on the New Notes (3.014%).

For each single issue, the following table shows: total amount of nominal value accepted upon exchange, exchange ratio, interest accrued and outstanding amount after settlement date.

Existing Notes	Exchange Ratio	Final total accepted (€)	Interest accrued (€)	Total outstanding after the settlement date of the Exchange Offers (€)
2017 Notes	1.083293	99,052,000	€452.05 for every €50,000 of 2017 Notes	298,647,000
2021 Notes	1.153597	182,648,000	€155.40 for every €100,000 of 2021 Notes	317,352,000

On 18 March 2015, settlement date, Unipol issued New Notes totalling, in nominal value, €1,000,000,000, including €314,437,000 related to the exchange for holders of Existing Notes, whose offers were accepted, and €685,563,000 of new Notes.

At 30 June 2015, debt securities issued by Unipol, net of intragroup subscriptions, totalling €1,558.7m (€896.2m at 31/12/2014) were related to three senior unsecured bonds listed on the Luxembourg Stock Exchange, with a total nominal value of €1,616m (€898m at 31/12/2014):

- €299m of nominal value, 5% interest rate, 7 year duration, maturity in 2017;
- €317m of nominal value, 4.375% interest rate, 7 year duration, maturity in 2021;
- €1,000m of nominal value, 3% interest rate, 10 year duration, maturity in 2025.

The outstanding debt securities issued by Unipol Banca amounted to €2,671.1m (€2,713.6m at 31/12/2014).

With regard to Other loans obtained, totalling €113.7m (€121.5m at 31/12/2014), €111.6m were related to the loan stipulated by the Closed-End Real Estate Fund Tikal R.E. with Mediobanca acting as Agent Bank (amount substantially unchanged compared with 31/12/2014). The loan, originally for €119m, was granted for the purchase of property and improvements. The cost of the loan was at the 6M Euribor rate plus a credit

spread of 90 basis points. Since 2008, the Fund has made use of interest rate derivatives in implementation of a policy hedging the risk of an increase in interest rates on the loan taken out.

## 5. Payables

	<i>Amounts in €m</i>					
	30/6/2015	<i>% comp.</i>	31/12/2014	<i>% comp.</i>	<i>% var.</i>	
Payables arising from direct insurance business	172.6	15.1	153.7	16.5	12.3	
Payables arising from reinsurance business	40.0	3.5	44.1	4.7	-9.4	
<b>Other payables</b>	<b>929.1</b>	<b>81.4</b>	<b>735.2</b>	<b>78.8</b>	<b>26.4</b>	
Policyholders' tax due	152.9	13.4	175.9	18.9	-13.1	
Sundry tax payables	270.6	23.7	120.1	12.9	125.3	
Trade payables	238.2	20.9	208.8	22.4	14.0	
Post-employment benefits	89.6	7.8	97.7	10.5	-8.3	
Social security charges payable	42.1	3.7	43.0	4.6	-2.0	
Sundry payables	135.7	11.9	89.6	9.6	51.4	
<b>Total payables</b>	<b>1,141.7</b>	<b>100.0</b>	<b>933.0</b>	<b>100.0</b>	<b>22.4</b>	

## 6. Other liabilities

	<i>Amounts in €m</i>					
	30/6/2015	<i>% comp.</i>	31/12/2014	<i>% comp.</i>	<i>% var.</i>	
Current tax liabilities	26.0	2.3	28.2	2.2	-7.9	
Deferred tax liabilities	26.7	2.4	101.7	8.1	-73.7	
Liabilities associated with disposal groups	0.0	0.0	0.1	0.0	-100.0	
Commissions on premiums under collection	93.7	8.3	112.7	9.0	-16.8	
Deferred commission income	1.8	0.2	2.0	0.2	-10.9	
Accrued expense and deferred income	15.3	1.4	2.4	0.2	532.5	
Other liabilities	969.4	85.6	1,010.1	80.3	-4.0	
<b>Total other liabilities</b>	<b>1,133.0</b>	<b>100.0</b>	<b>1,257.2</b>	<b>100.0</b>	<b>-9.9</b>	

The item Deferred tax liabilities is shown net of the compensation carried out, pursuant to IAS 12, with the corresponding taxes (IRES or IRAP) recorded in deferred tax assets.

### 3. Notes to the Income Statement

Comments and further information on the items in the income statement and the variations that took place compared with 30 June 2014 are given below (the numbering of the notes relates to the mandatory layout for the preparation of the income statement).

#### REVENUE

##### 1.1 Net premiums

	<i>Amounts in €m</i>	30/6/2015	30/6/2014	<i>% var.</i>
Non-Life earned premiums		4,024.1	4,838.7	-16.8
Non-Life written premiums		4,106.6	4,775.9	-14.0
Changes in Non-Life premium provision		-82.5	62.9	
Life written premiums		4,279.9	5,241.5	-18.3
Non-Life and Life gross earned premiums		8,304.1	10,080.2	-17.6
Non-Life earned premiums ceded to reinsurers		-203.9	-214.8	-5.1
Non-Life premiums ceded to reinsurers		-225.5	-236.2	-4.5
changes in Non-Life premium provision - reinsurers' share		21.6	21.4	1.0
Life premiums ceded to reinsurers		-10.6	-14.1	-24.6
Non-Life and Life earned premiums ceded to reinsurers		-214.5	-228.9	-6.3
Total net premiums		8,089.6	9,851.3	-17.9

##### 1.2 Commission income

	<i>Amounts in €m</i>	30/6/2015	30/6/2014	<i>% var.</i>
Commission income from banking business		69.9	55.1	26.7
Commission income from investment contracts		9.0	7.0	29.1
Other commission income		1.0	0.2	554.3
Total commission income		79.9	62.3	28.3

##### 1.3 Gains and losses on financial instruments at fair value through profit or loss

	<i>Amounts in €m</i>	30/6/2015	30/6/2014	<i>% var.</i>
from held-for trading financial assets		238.8	-116.0	
from held-for trading financial liabilities		-1.6	13.5	
from financial assets/liabilities at fair value through profit or loss		134.7	272.1	
Total net income/expenses		371.9	169.6	119.3

#### 1.4 Gains on investments in subsidiaries, associates and interests in joint ventures

These totalled €3.7m (€2.9m at 30/06/2014).

#### 1.5 Gains on other financial instruments and investment property

	<i>Amounts in €m</i>	30/6/2015	30/6/2014	<i>% var.</i>
<b>Interest</b>		1,002.7	1,065.2	-5.9
on held-to-maturity investments		37.0	53.3	
on loans and receivables		239.0	274.8	
on available-for-sale financial assets		723.4	732.2	
on sundry receivables		1.9	1.0	
on cash and cash equivalents		1.5	3.9	
<b>Other income</b>		89.9	110.5	-18.6
from investment property		39.5	52.4	
from available-for-sale financial assets		50.4	58.0	
<b>Realised gains</b>		487.1	521.0	-6.5
on investment property		1.0	5.8	
on held-to-maturity investments		0.0	2.7	
on loans and receivables		10.6	36.2	
on available-for-sale financial assets		475.3	475.6	
on other financial liabilities		0.1	0.6	
<b>Unrealised gains and reversals of impairment losses</b>		79.8	68.5	16.4
on available-for-sale financial assets		31.3	68.4	
on other financial assets and liabilities		48.5	0.1	
<b>Total item 1.5</b>		1,659.4	1,765.2	-6.0

#### 1.6 Other revenue

	<i>Amounts in €m</i>	30/6/2015	30/6/2014	<i>% var.</i>
Sundry technical income		56.0	48.0	16.7
Exchange rate differences		9.2	3.7	152.4
Extraordinary gains		13.2	22.6	-41.6
Other income		164.4	141.9	15.8
<b>Total other revenue</b>		242.8	216.2	12.3

## COSTS

### 2.1 Net charges relating to claims

	<i>Amounts in €m</i>	30/6/2015	30/6/2014	<i>% var.</i>
<b>Net charges relating to claims - direct and indirect business</b>		<b>7,568.7</b>	<b>9,075.4</b>	<b>-16.6</b>
<b>Non-Life business</b>		<b>2,692.3</b>	<b>3,201.0</b>	<b>-15.9</b>
Non-Life amounts paid		3,219.9	3,505.2	
changes in Non-Life claims provision		-460.7	-239.7	
changes in Non-Life recoveries		-67.6	-65.3	
changes in other Non-Life technical provisions		0.7	0.7	
<b>Life business</b>		<b>4,876.4</b>	<b>5,874.5</b>	<b>-17.0</b>
Life amounts paid		3,276.8	3,678.5	
changes in Life amounts payable		282.3	118.2	
changes in mathematical provisions		1,088.2	1,835.2	
changes in other Life technical provisions		149.1	100.3	
changes in provisions where the investment risk is borne by policyholders and arising from pension fund management		80.0	142.2	
<b>Charges relating to claims - reinsurers' share</b>		<b>-99.3</b>	<b>-93.1</b>	<b>6.7</b>
<b>Non-Life business</b>		<b>-94.8</b>	<b>-81.8</b>	<b>15.8</b>
Non-Life amounts paid		-115.5	-119.4	
changes in Non-Life claims provision		20.3	35.3	
changes in Non-Life recoveries		0.4	2.3	
<b>Life business</b>		<b>-4.5</b>	<b>-11.3</b>	<b>-60.1</b>
Life amounts paid		-11.8	-16.3	
changes in Life amounts payable		0.5	1.2	
changes in mathematical provisions		7.0	4.0	
changes in other Life technical provisions		-0.3	-0.2	
<b>Total net charges relating to claims</b>		<b>7,469.4</b>	<b>8,982.3</b>	<b>-16.8</b>

### 2.2 Commission expense

	<i>Amounts in €m</i>	30/6/2015	30/6/2014	<i>% var.</i>
Commission expense from banking business		10.8	13.6	-20.4
Commission expense from investment contracts		4.5	4.0	12.2
Other commission expense		3.2	0.2	1,211.6
<b>Total commission expense</b>		<b>18.5</b>	<b>17.8</b>	<b>3.9</b>

### 2.3 Charges on investments in subsidiaries, associates and interests in joint ventures

These totalled €7.8m (€9.4m at 30/06/2014).

### 2.4 Charges on other financial instruments and investment property

	<i>Amounts in €m</i>	30/6/2015	30/6/2014	<i>% var.</i>
<b>Interest:</b>		136.7	134.5	1.7
on other financial liabilities		136.3	132.8	
on payables		0.5	1.7	
<b>Other charges:</b>		23.2	63.9	-63.6
from investment property		14.6	21.0	
from held-to-maturity investments		0.0	0.0	
from loans and receivables		0.0	0.0	
from available-for-sale financial assets		3.1	3.0	
from sundry payables		0.0	0.0	
from cash and cash equivalents		0.1	0.3	
from other financial liabilities		5.3	39.5	
<b>Realised losses:</b>		90.2	177.8	-49.3
on investment property		0.1	4.2	
on held-to-maturity investments		0.0	0.7	
on loans and receivables		0.6	89.8	
on available-for-sale financial assets		88.5	82.5	
on sundry payables		0.0	0.0	
on other financial liabilities		1.0	0.6	
<b>Unrealised losses and impairment losses:</b>		227.4	243.3	-6.5
on investment property		72.9	77.8	
on held-to-maturity investments		0.0	0.0	
on loans and receivables		98.8	150.1	
on available-for-sale financial assets		55.6	15.3	
<b>Total item 2.4</b>		<b>477.5</b>	<b>619.5</b>	<b>-22.9</b>

Impairment losses on shares and OICR, in the amount of €6.8m (€15.3m at 30/06/2014) were recognised under losses on available-for-sale financial assets. The remaining losses, amounting to €48.8m, are due to fair value losses recognised on hedged financial instruments (fair value hedge).

Losses on loans and receivables, equal to €98.8m, were related to value adjustments for impairment of receivables from bank customers (€150.1m at 30/06/2014).

Losses on investment property, equal to €72.9m (€77.8m at 30/06/2014), are due to amortisation pertaining to the period and amounting to €21.4m (€22.2m at 30/06/2014), as well as to impairment losses amounting to €51.5m (€55.6m at 30/06/2014).

## 2.5 Operating expenses

Operating expenses are apportioned by sectors as follows:

	<i>Amounts in €m</i>	<b>30/6/2015</b>	<i>% comp.</i>	<b>30/6/2014</b>	<i>% comp.</i>	<i>% var.</i>
Insurance sector		1,251.6	89.4	1,405.4	88.2	-10.9
Banking sector		147.9	10.6	156.7	9.8	-5.6
Holding and Other Businesses Sector		55.8	4.0	64.8	4.1	-13.9
Real Estate Sector		14.2	1.0	7.4	0.5	92.3
Intersegment eliminations		-70.0	-5.0	-41.5	-2.6	68.4
<b>Total operating expenses</b>		<b>1,399.5</b>	<b>100.0</b>	<b>1,592.7</b>	<b>100.0</b>	<b>-12.1</b>

Below are details of Operating expenses in the Insurance sector:

	NON-LIFE			LIFE			TOTAL		
	<i>Amounts in €m</i>	Jun-15	Jun-14	<i>% var.</i>	Jun-15	Jun-14	<i>% var.</i>	Jun-15	Jun-14
Acquisition commissions	616.2	696.8	-11.6	77.7	105.6	-26.5	693.8	802.4	-13.5
Other acquisition costs	214.7	216.6	-0.9	23.8	24.3	-2.0	238.5	240.9	-1.0
Changes in deferred acquisition costs	-7.2	-1.8		1.1	-0.8	-242.6	-6.1	-2.6	131.6
Collection commissions	83.9	95.2	-11.9	5.0	5.1	-2.7	88.8	100.3	-11.5
Profit sharing and other commissions from reinsurers	-67.9	-60.8	11.8	-2.0	-2.7	-26.2	-69.9	-63.5	10.2
Investment management expenses	30.4	25.3	20.6	23.3	20.5	13.6	53.7	45.8	17.4
Other administrative expenses	187.1	216.9	-13.7	65.6	65.1	0.7	252.7	282.1	-10.4
<b>Total operating expenses</b>	<b>1,057.2</b>	<b>1,188.2</b>	<b>-11.0</b>	<b>194.4</b>	<b>217.1</b>	<b>-10.5</b>	<b>1,251.6</b>	<b>1,405.4</b>	<b>-10.9</b>

## 2.6 Other costs

	<i>Amounts in €m</i>	<b>30/6/2015</b>	<i>% comp.</i>	<b>30/6/2014</b>	<i>% comp.</i>	<i>% var.</i>
Other technical charges		162.2	38.0	120.4	28.0	34.8
Impairment losses on receivables		3.6	0.8	14.8	3.5	-75.7
Other charges		261.4	61.2	294.1	68.5	-11.1
<b>Total other costs</b>		<b>427.2</b>	<b>100.0</b>	<b>429.3</b>	<b>100.0</b>	<b>-0.5</b>

## 3. Income tax

Against pre-tax income of €647.4m, taxes pertaining to the period of €201.5m were recorded, corresponding to a tax rate of 31.1% (42.2% at 30/06/2014).

## 4. Other Information

### 4.1 Hedge Accounting

#### Fair value hedges

Fair value hedging concerns bonds linked to European inflation, for which the actual interest rate risk was hedged through Inflation Swap IRS.

UnipolSai Assicurazioni: as regards hedging through Interest Rate Swap, it is worth noting that, during the first half of 2015, all contracts in place at 31 December 2014 were terminated and new IRS contracts were entered to hedge bonds classified under Available-for-sale assets.

As regards the closed positions, the economic effects pertaining to the period came to a negative €15.6m, as regards capital losses on hedging instruments and a positive €15.1m, as regards fair value change of underlying assets, classified under Available-for-sale assets, with a net economic effect which came to a negative €0.5m.

With reference to the new positions, the fair value change related to the hedged risk of bonds came to a negative €48.8m, while the fair value change of IRS amounted to a positive €54.9m, with a positive net economic effect of €6.1m, including the tax effect of €2.1m.

At 30 June 2015, hedging was effective since the ratios between the respective variations in fair value were still within the range 80%-125%.

UnipolSai Assicurazioni: as regards hedging through Bond Forwards, it is worth noting that, during the first half of 2015, all contracts in place were terminated with a total capital gain of €221.8m, also including the effects of the disposal of bonds hedged and classified under Available-for-sale assets.

Unipol Banca: the financial instruments designated as hedging instruments were Interest Rate Swaps, whose fair value at 30 June 2015 was a positive €0.5m. The change in the fair value of the bonds issued by Unipol Banca subject to hedging, classified under Other financial liabilities, recognised in the hedge validity period, was a positive €0.5m.

At 30 June 2015 hedging was effective since the ratios between the respective variations in fair value were still within the range 80%-125%.

The economic effects pertaining to 2015 amounted to a negative €1.1m as regards the change in the fair value of the IRSs and a positive €1.06m as regards the change in the fair value of the underlying assets, with a negative net economic effect of €0.04m.

## Cash flow hedges

The objective of the existing hedges is to transform the interest rate on financial assets/liabilities from a floating rate to a fixed rate, stabilising the cash flows.

### Cash flow hedge at 30/06/2015 (amounts in €m)

Company	Hedged financial instruments	Notional amount hedged	Derivative	Gross effect recognised in shareholders' equity	Net tax effect
UnipolSai	Hybrid bonds in perpetuity issued	300.0	IRS	15.1	9.9
UnipolSai	AFS bonds	1,304.3	IRS	-26.6	-17.4
Arca Vita	AFS bonds	3.0	IRS	-0.03	0.02
Unipol Banca	Bond loans issued	132.0	IRS	-8.6	-5.7
Unipol Banca	AFS bonds	250.0	IRS	-4.9	-3.3
Tikal	Bank loans	55.0	IRS	2.3	2.3
<b>Total</b>				<b>-22.7</b>	<b>-14.3</b>

At 31 December 2014, the gross effect on Shareholders' Equity, of Gains or losses on cash flow hedges, was a positive €33.6m (€22.4m net of tax).

## 4.2 Earnings (loss) per share

	30/6/2015	30/6/2014
Profit/loss allocated to ordinary shares (€m)	254.9	71.7
Weighted average of ordinary shares outstanding during the year (no./m)	707.6	444.0
<b>Basic earnings (loss) per share (€ per share)</b>	<b>0.36</b>	<b>0.16</b>

On 29 June 2015, all 273,479,517 Unipol preference shares were converted into 273,479,517 ordinary shares, with the same characteristics of outstanding ordinary shares at the conversion effective date. Therefore, at 30 June 2015, the share capital was made up of 717,473,508 ordinary shares, all with no nominal value.

As regards the calculation of the gains per share, ordinary shares issued for conversion were accounted for as from 1 January 2015, consistently with the related dividend payment date.

### 4.3 Dividends

In view of the profit for the year made by the Parent Unipol SpA at 31 December 2014 (as shown in the financial statements drawn up in accordance with Italian GAAP), the Shareholders' Meeting of Unipol SpA held on 18 June 2015, resolved on the distribution of dividends totalling €126.3m, €52m of which to Preference Shares and €74.3m to Ordinary Shares, corresponding to €0.19 per Preference Share and €0.17 per Ordinary Share.

The Shareholders' Meeting also set the dividend payment date for 24 June 2015 (ex-dividend date 22/06/2015).

### 4.4 Non-current assets or assets of a disposal group held for sale

Reclassifications made in application of IFRS 5, totalling €22.8m (€9.4m at 31/12/2014), concern only assets for which the relative preliminary sales contracts have already been signed.

### 4.5 Transactions with related parties

Since 2014, the Group has carried out the centralisation of most of the service contracts into **UnipolSai Assicurazioni**, which provides services in the following areas:

- Governance (services supporting internal control, risk management and compliance);
- Anti-money laundering and Anti-terrorism;
- Finance;
- Communications and Media relation;
- Assessment of Investments;
- Human Resources and Organisation (external selection, training, development, remuneration policies and systems, personnel management, Trade Union relations and disputes, welfare of employees, safety, organisation, personnel administration);
- Claims Settlement;
- Insurance (distribution regulations and insurance processes, tariffs and auto portfolio management, reinsurance, marketing, economic contractual management of the network);
- Life (procedures, applications and regulatory, products, settlements and bancassurance);
- Legal (corporate affairs, group legal, anti-fraud, legal insurance advice, privacy, general legal and disputes, corporate legal, complaints and specialist assistance to customers, management of equity investments, institutional relations);
- IT services;
- Administrative (accounting, tax, administrative and financial statements services, insurance and economic management control, purchases and general services);
- Real estate (logistics, asset and investment management and banking portfolio).

**Unisalute** provides the following services for the other companies in the Group:

- Managing addressing services, providing medical advice and assistance by telephone, making bookings, managing and settling claims relating to specific guarantees/products on behalf of UnipolSai and Linear;
- Support services for employee training and learning on behalf of Unipol, UnipolSai, Linear and Linear Life;
- Policyholder record updating services and administrative services associated with the payment of health policy claims.

The services provided by Unisalute and its subsidiary Centri Medici Unisalute mainly concerned the following areas:

- Administration and budget;
- Planning and management control;
- Marketing;
- Commercial;
- IT services.

SIAT performs the following services in favour of UnipolSai:

- Technical assistance in the negotiation and stipulation of transport contracts;
- Portfolio services for agreements in the transport sector;
- Administrative support in the relationships with insurance counterparties.

Europa Tutela Giudiziaria performs the following services in favour of a number of Group companies:

- Investigation, management and settlement of claims relating to the Legal Expenses portfolio;
- Technical and commercial support for Legal Expenses business contracts.

Systema provides Incontra with services of an administrative nature associated with bancassurance activities (monitoring of processes, customer services and claims support).

Auto Presto & Bene performs car repair services in favour of a number of Group companies:

UnipolRe Limited renders administrative and accounting services related to inwards and outwards reinsurance, in favour of UnipolSai Assicurazioni.

In the first half of 2015, the UnipolSai Servizi Consortili consortium continued to manage only certain supply and service agreements:

- Lease services of areas;
- Logistics and organisational services related to real estate properties.

Arca Vita provides the following services:

- Services related to human resource management and development, training, organisation, corporate affairs, purchasing, legal services and complaints, secretariat and general services, security and privacy, administration, management control in favour of Arca Inlinea, Arca Sistemi and Arca Direct Assicurazioni;
- Services related to internal audit, risk management and compliance in favour of Arca Assicurazioni;
- Services related to internal audit in favour of Arca Vita International Ltd;
- Services related to anti-terrorism in favour of Arca Assicurazioni.

Arca Inlinea provides sales support services in favour of Arca Assicurazioni, Arca Vita, Arca Direct Assicurazioni and Arca Vita International.

Arca Sistemi provides the following services:

- Services related to the design, development and management of IT systems in favour of Arca Vita, Arca Assicurazioni, Arca Inlinea and Arca Direct Assicurazioni;
- Services related to the design, development and management of alternative storage in favour of Arca Vita and Arca Assicurazioni;
- Services as IT architecture provider in favour of Arca Vita International.

UnipolSai Real Estate, with reference to the Real Estate Property Portfolio, owned or leased by the Group, provides services in the following areas:

- Project Management;
- Property Management;
- Facility Management;
- Procurement;
- IT services.

Unipol Banca provides the following services to the companies in the Group of which it is the holding company:

- Personnel (up to 30 June 2015);
- Anti-money laundering (up to 30 June 2015);
- Internal auditing;

None of the above transactions are atypical or unusual.

Fees are based mainly on external costs incurred, for example for products and services acquired from suppliers, and on the costs arising from the activities of the companies themselves, i.e. generated by their own staff, and taking account of:

- the performance objectives that provision of the service to the Company must achieve;
- the strategic investments to be implemented in order to ensure the agreed levels of service.

The following elements are specifically taken into consideration:

- personnel costs;
- operating costs (logistics, etc.);
- general costs (IT, consultancy, etc.).

The amounts for financing activities are calculated by applying a fee on managed volumes. The services provided by Unisalute, Europa Tutela Giudiziaria, Auto Presto & Bene and UnipolRe involve fixed prices.

Both the Parent Unipol and the subsidiaries, including UnipolSai, Unipol Banca, Arca Vita and Arca Assicurazioni, second staff to the Group companies in order to optimise synergies within the Group.

Financial and commercial transactions between the banking companies and other companies in the Group were the usual types of transaction carried out by a complex group and related to services, deposit accounts or corporate financing and finance lease agreements. Agreements were also entered into for the sale and/or management of banking, financial and insurance products and services and for the provision of auxiliary banking services in general. The financial effects of these transactions were governed by the market terms applied to major customers.

It should be noted that, in accordance with Art. 2497 et seq. of the Italian Civil Code, none of the shareholders of the Parent Unipol carries out management and coordination activities.

Following the conversion of Unipol preference shares into ordinary shares, at 30 June 2015, Finsoe SpA held an investment in Unipol equal to 31.404% (at 31/12/2014 the investment was 50.75% on the ordinary share capital), which is a controlling investment, as defined in Art. 2359, par. 1.2 of the Italian Civil Code.

Finsoe does not exercise any powers of management or coordination, either technical or financial, in relation to Unipol.

#### **Put and call option on Unipol Banca shares**

At 30 June 2015, UnipolSai had a put option with the Parent Unipol for 246,726,761 shares of Unipol Banca

owned by the latter (equal to 27.49% of the investee's share capital), expiring on 6 January 2019, at a price not lower than €332m.

In view of the above, UnipolSai granted Unipol a corresponding call option on the same number of shares and at the same price, but providing Unipol with the possibility of exercising the option at any moment up to 6 January 2019.

#### Credit indemnity agreement between Unipol and the subsidiary Unipol Banca

In relation to the credit indemnity agreement between Unipol and the subsidiary Unipol Banca, at 30 June 2015 Unipol allocated an additional amount of €20m to the provision for risks, which therefore amounted in total to €512.7m.

Commissions pertaining to the first half amounted to €13.8m.

#### Termination of the tax consolidation regime for Finsoe for the 2013-2015 three-year period.

Starting from 2015, and for the 2015-2017 three-year period, the Parent Unipol set out the tax consolidation as consolidating company, and terminated the tax consolidation regime of the holding company Finsoe, which, following the conversion of Unipol preference shares into ordinary shares, reduced its investment in the ordinary share capital of Unipol below 50%.

The following table shows transactions with related parties (holding company and associates) carried out during the first half of 2015, as laid down in IAS 24 and in Consob Communication DEM/6064293/2006.

Transactions with subsidiaries have not been recognised since in drawing up the consolidated financial statements transactions among Group companies consolidated using the line-by-line method have been eliminated as part of the normal consolidation process.

#### Information on transactions with related parties

<i>Amounts in €m</i>	Holding company	Associates	Total	% inc. (1)	% inc. (2)
Loans and receivables	0.0	111.5	111.5	0.1	11.1
Sundry receivables	2.4	19.2	21.5	0.0	2.1
Other assets	0.2	0.0	0.2	0.0	0.0
<b>TOTAL ASSETS</b>	<b>2.6</b>	<b>130.7</b>	<b>133.3</b>	<b>0.1</b>	<b>13.2</b>
Other financial liabilities	0.5	24.9	25.4	0.0	2.5
Sundry payables	0.1	0.3	0.4	0.0	0.0
<b>TOTAL LIABILITIES</b>	<b>0.6</b>	<b>25.2</b>	<b>25.8</b>	<b>0.0</b>	<b>2.6</b>
Commission income	0.0	0.1	0.1	0.0	0.0
Gains on other financial instruments and investment property	0.0	1.6	1.6	0.4	0.2
Other revenue	0.0	0.5	0.5	0.1	0.0
<b>TOTAL REVENUE AND INCOME</b>	<b>0.0</b>	<b>2.2</b>	<b>2.2</b>	<b>0.5</b>	<b>0.2</b>
Commission expense	0.1	0.0	0.1	0.0	0.0
Operating expenses	0.3	53.9	54.2	12.2	5.4
Other costs	0.9	0.6	1.4	0.3	0.1
<b>TOTAL COSTS AND EXPENSES</b>	<b>1.3</b>	<b>54.5</b>	<b>55.7</b>	<b>12.5</b>	<b>5.5</b>

(1) Percentage based on total assets in the consolidated statement of financial position recognised under Shareholders' Equity, and based on the net consolidated profit/(loss) for the year for income statement items.

(2) Percentage on total net cash flow from operating activities mentioned in the statement of cash flows.

Loans and receivables from associates referred to loans granted by Unipol Banca to associates (€101.2m) and to interest-free loans amounting to €10.1m provided by UnipolSai Real Estate to the associates Borsetto (€8.3m) and Penta Domus (€1.8m).

The item Sundry receivables from holding company were related, in the amount of €2.3m, to receivables of the Parent Unipol from the former tax consolidating company Finsoe, for a reimbursement of the IRAP tax. Sundry receivables from associates included €18.7m in receivables due from insurance brokerage agencies for commissions.

The item Other financial liabilities due to associates referred to bank deposits at Unipol Banca totalling €24.9m.

Gains on other financial instruments and investment property from associates, equal to €1.6m, were related to interest income on loans and receivables obtained by Unipol Banca with respect to associates.

The item Operating expenses due to associates included €53.6m of commissions and other charges paid to insurance brokerage agencies.

## 4.6 Fair value measurements – IFRS 13

As regards the fair value measurement criteria and criteria to determine the fair value hierarchy, reference is made to the Consolidated Financial Statements at 31 December 2014, in the Notes, chapter 2 - Main accounting standards.

### Fair value measurement on a recurring basis

The table below shows a comparison between the assets and liabilities measured at fair value at 30 June 2015 and 31 December 2014, broken down based on fair value hierarchy level.

Assets and liabilities at fair value on a recurring and non-recurring basis: breakdown by fair value level								
<i>Amounts in €m</i>	Level 1		Level 2		Level 3		Total	
	Jun-15	Dec-14	Jun-15	Dec-14	Jun-15	Dec-14	Jun-15	Dec-14
<b>Assets and liabilities at fair value on a recurring basis</b>								
Available-for-sale financial assets	46,998.6	46,202.0	728.6	710.0	1,027.4	1,466.2	48,754.6	48,378.1
Financial assets at fair value through profit or loss:								
- held for trading	314.8	127.9	281.0	141.3	80.8	122.6	676.7	391.9
- at fair value through profit or loss	8,567.3	7,741.9	169.3	158.7	1,106.0	1,556.3	9,842.6	9,456.9
Investment property								
Property, plant and equipment								
Intangible assets								
<b>Total assets at fair value on a recurring basis</b>	<b>55,880.7</b>	<b>54,071.8</b>	<b>1,178.9</b>	<b>1,010.0</b>	<b>2,214.2</b>	<b>3,145.1</b>	<b>59,273.9</b>	<b>58,226.9</b>
Financial liabilities at fair value through profit or loss:								
- held for trading	33.3	55.3	334.3	609.5	18.7	4.7	386.4	669.6
- at fair value through profit or loss					1,929.7	1,607.6	1,929.7	1,607.6
<b>Total liabilities at fair value on a recurring basis</b>	<b>33.3</b>	<b>55.3</b>	<b>334.3</b>	<b>609.5</b>	<b>1,948.4</b>	<b>1,612.3</b>	<b>2,316.1</b>	<b>2,277.1</b>
<b>Assets and liabilities at fair value on a non-recurring basis</b>								
Non-current assets or assets of a disposal group held for sale								
Liabilities associated with disposal groups								

The amount of financial instruments classified in Level 3 at 30 June 2015 stood at €2,214.2m.

Details of changes in Level 3 financial assets and liabilities in the same period are shown below.

Details of changes in level 3 financial assets and liabilities at fair value on a recurring basis								
	Available-for-sale financial assets	Financial assets at fair value through profit or loss		Investment property	Property, plant and equipment	Intangible assets	Financial liabilities at fair value through profit or loss	
		held for trading	at fair value through profit or loss				held for trading	at fair value through profit or loss
<i>Amounts in €m</i>								
<b>Opening balance</b>	<b>1,466.2</b>	<b>122.6</b>	<b>1,556.3</b>				<b>4.7</b>	<b>1,607.6</b>
Acquisitions/Issues	68.7	2.2						
Sales/Repurchases	-470.4	-0.1	-178.9					
Repayments	-12.5	0.0	-247.4					
Gains or losses recognised through profit or loss		0.1	-25.7				13.9	
- of which unrealised gains/losses		0.1	-25.7				13.9	
Gains or losses recognised in the comprehensive income statement	-17.7							
Transfers to level 3								
Transfers to other levels	-12.4	-44.0						
Other changes	5.6	0.0	1.7					322.1
<b>Closing balance</b>	<b>1,027.4</b>	<b>80.8</b>	<b>1,106.0</b>				<b>18.7</b>	<b>1,929.7</b>

The transfers from Level 1 to Level 2 which occurred during the reference period were insignificant.

### Analysis and stress testing of non-observable parameters (Level 3)

The table below shows, for level 3 financial assets and liabilities measured at fair value, the effects of the change in the non-observable parameters used in the fair value measurement.

With reference to “assets measured at fair value on a recurring basis” and belonging to Level 3, the stress test of non-observable parameters is performed with reference to financial instruments valued on a Mark to Model basis and on which the measurement is carried out through one or more non-observable parameters.

The portion of securities subject to analysis has a market value of €19m at 30 June 2015.

The non-observable parameters subject to a shock are benchmark spread curves constructed to assess bonds of issuers for which the prices of the bonds issued or CDS curves are unavailable.

The following table shows the results of the shocks:

	€m	Curve Spread			
		+10 bps	-10 bps	+50 bps	-50 bps
Fair value					
Shock					
Fair Value delta		-0.09	0.09	-0.42	0.44
Fair Value delta %		-0.45%	0.46%	-2.22%	2.32%

## Fair value measurement on a non-recurring basis

IFRS 13 governs the fair value measurement and the associated disclosure also for assets and liabilities not measured at fair value on a recurring basis.

For these assets and liabilities, fair value is calculated only for the purposes of information requirements for the market. Furthermore, since these assets and liabilities are not typically traded, their fair value is largely based on the use of internal parameters that cannot be directly observed in the market, with the sole exception of listed securities classified as Held-to-maturity investments.

Assets and liabilities not measured at fair value: breakdown by fair value level												
	Carrying amount		Fair value									
			Level 1		Level 2		Level 3		Total			
	<i>Amounts in €m</i>		Jun-15	Dec-14	Jun-15	Dec-14	Jun-15	Dec-14	Jun-15	Dec-14	Jun-15	Dec-14
<b>Assets</b>												
Held-to-maturity investments	1,894.9	2,238.0	1,735.7	2,128.2	330.2	324.1					2,065.9	2,452.2
Loans and receivables	14,700.6	14,657.7	7.7	9.3	4,134.8	3,996.0	11,446.8	12,161.1			15,589.3	16,166.4
Investments in subsidiaries, associates and interests in joint ventures	95.4	177.8					95.4	177.8			95.4	177.8
Investment property	2,542.2	2,645.6					2,581.9	2,724.8			2,581.9	2,724.8
Property, plant and equipment	1,495.9	1,521.6					1,645.4	1,627.2			1,645.4	1,627.2
<b>Total assets</b>	<b>20,729.0</b>	<b>21,240.6</b>	<b>1,743.4</b>	<b>2,137.4</b>	<b>4,465.0</b>	<b>4,320.1</b>	<b>15,769.6</b>	<b>16,691.0</b>			<b>21,978.0</b>	<b>23,148.5</b>
<b>Liabilities</b>												
Other financial liabilities	13,657.1	13,182.2	2,885.4	2,262.5			10,827.3	11,019.5			13,712.8	13,282.0

## 4.7 Information on personnel

	30/6/2015	31/12/2014	variation
Total number of Unipol Group employees	14,374	14,223	151
<i>of which on a fixed-term contract</i>	936	401	535
Full Time Equivalent - FTE	13,693	13,563	130

The foreign company employees (1,417) include 573 insurance agents.

The increase in the Group employees compared with 31 December 2014 (+151) is primarily due to:

- decrease of 341 employees who participated in the Solidarity Fund, pre-retirement plans and other incentives to leave.
- increase of 496 seasonal staff in the Atahotels hotel chain.

### Access to the Solidarity Fund for the insurance sector - Trade Union agreement of 29 December 2014

Due to the refusal by 321 employees with the required requirements to enter the Fund and therefore the non-fulfilment of the targets set out in the Merger Agreement dated 18 December 2013 <sup>1</sup>, UnipolSai implemented the provisions set out in the Trade Union Agreement of 29 December 2014 that envisaged in particular:

- the extension to 15 February 2015, of the terms to participate in the Company's pre-retirement plans for staff meeting the pension requirements at 31 December 2014, or to 30 June 2015, and of the participation to the Solidarity Fund for personnel who will meet the pension requirements within the time span between 1 July 2015 and 31 December 2019;
- the activation of legal proceedings to reduce the number of staff if, on 18 February 2015, the Company acknowledged that the personnel meeting the requirements for pre-pension or pension within 30 June 2015 was unwilling to participate in the pre-retirement plans.

On 23 February 2015, the Company informed the Trade Union that there were still 53 employees in excess who did not take part in the pre-retirement plan expired on 15 February 2015.

Therefore, on 4 March 2015, the Company started the collective workforce downsizing for a total of 53 persons, pursuant and by the effects of provisions set out by Law 223 of 1991 since it was acknowledged that this surplus could not be managed through a mutually-agreed termination of the employment contracts.

Upon request of Trade Unions, starting from 11 March 2015, the joint evaluation envisaged by the above-mentioned law was developed at the Company. With reference to selection criteria, Trade Unions asked that, in order to mitigate any social impact of the procedure, the leaving workforce had to be selected not according criteria set out by law, but according to the meeting of requirements to gain the right for pre-retirement or pension within 30 June 2015.

The negotiation within the Company continued until 16 April 2015 when, with the purpose to limit the consequences at social level resulting from the implementation of the above-mentioned reorganization and restructuring process, the Parties agreed to outline and conclude the procedure as per Art. 4 and Art. 24 of Law no. 223 of 1991 with an agreement signed at the same date with Trade Unions FISAC/CGIL, FIBA/CISL and UILCA/UIL, with the following terms and conditions.

In order to mitigate the social impact of the procedure as per Art. 4 and Art. 24 of Law no. 223 of 1991, the Parties agreed to identify the surplus workforce - regardless of the work site, position within the Company and

<sup>1</sup> For further information on the Merger Trade Union Agreement dated 18 December 2013, and the Supplementary Trade Union Agreement of 29 December 2014, reference is made to the 2014 Consolidated Financial Statements, paragraph 5.8 of the Notes.

professional profile - within the non-managerial staff of any level working at UnipolSai already meeting, or in any case who will meet, by 30 June 2015, the pre-retirement or pension requirements, although being in right of continuing work. Those who would have a pension lower than €1,500 net per month, over 13 monthly payments, were to be excluded, as well as were excluded disabled people mandatorily employed pursuant to law and those meeting the pension requirements, but having less than 35 years of contributions at 30 June 2015.

With a notice dated 15 May 2015, the Ministry of Labour and Social Policy rejected the requests of Trade Unions FNA and SNFIA - that did not sign the previous agreements of 29 December 2014 and 16 April 2015 - to continue negotiations with the Parties at the Ministry.

Therefore, on 26 May 2015, UnipolSai performed the workforce downsizing which, according to criteria set out by the Parties, involved 25 employees instead of 53, for which the procedure was initially opened.

### **Banking business**

During May 2015, the negotiation with Trade Unions as per Art. 20 of CCNL ABI (National Labour Contract), was started in the event of mounting concerns on unemployment resulting from the restructuring and reorganization processes aimed at both streamlining and improve efficiency of the distribution network of branches, and achieving a significant cost reduction, including personnel costs.

The above-mentioned negotiation with Trade Unions ended with the signature of a special Trade Union Agreement on 16 July 2015, in which, amongst other, the Parties agreed upon the following:

- leave incentives for personnel meeting the pension requirements within 30 June 2016;
- setting up of a Solidarity Fund for the credit sector, in favour of those who will meet the pension requirements within the time span between 1 July 2016 and 31 December 2019;
- the adoption of other contract instruments aimed at limiting personnel costs and helping to achieve the targets of cost synergies set out by the Business Plan, such as: incentives for part-time contracts and unpaid leaves; use of residual holidays over the 2015/2016 two-year period; restrictions on overtime work.

### **Share-based compensation plans**

The Unipol Group pays additional benefits to the Chief Executive Officer and senior executives under closed share-based compensation plans by which Unipol Ordinary shares are granted if specific targets are achieved (performance shares).

The compensation plan based on financial instruments for the period 2010-2012 ended on 31 December 2012. The first tranche, amounting to 282,793 shares, was paid to those entitled on 1 July 2014 and the second tranche, amounting to 281,456 shares, was paid on 1 July 2015. A third and last tranche is scheduled on 1 July 2016.

A compensation plan based on financial instruments (performance share type), is also in place for the 2013 to 2015 period. The Unipol shares will be granted over more than one year, starting from 2016.

The cost recorded with a contra-item in shareholders' equity for the first half of 2015 came to €0.7m (€4m at 30/06/2014).

## 4.8 Non-recurring significant transactions and events

During the first half of 2015, no significant non-recurring events or transactions occurred.

## 4.9 Atypical and/or unusual positions or transactions

During the first half of 2015, there were no atypical and/or unusual transactions that, because of their significance, importance, nature of the counterparties involved in the transaction, transfer pricing procedures, or occurrence close to the end of the period, could give rise to doubts relating to: the accuracy and completeness of the information in this report, a conflict of interest, the safeguarding of the company's assets or the protection of non-controlling shareholders.

## 4.10 Risk Report

The purpose of the Risk Report is to provide additional supporting information to allow stakeholders to make an assessment of the Group's equity and financial situation in the perspective of a Risk Management that operates in accordance with the general principles contained in ISVAP Regulation no. 20/2008 and in the Solvency II rules (implemented in Italy by Legislative Decree 74/2015), which are due to enter into force from 1 January 2016 onwards.

During the first half of the year 2015, the Group continued the preparation activities for the coming into force of the new solvency regime. In particular, with reference to the pre-application phase, the activities were continued for the implementation of the Partial Internal Model directed, *inter alia*, to calculation of the minimum solvency capital requirement.

As regards the Internal control and risk management system adopted by the Company, as well as monitoring procedures (company internal committees) and capital allocation policies, reference is expressly made to paragraph 5.14 of the Notes to the 2014 Consolidated Financial Statements.

As regards the financial risks at 30 June 2015, the level of sensitivity of the Unipol Group's portfolios of financial assets to the main market risk factors is shown below. Sensitivity is calculated as a variation in the market value of the assets following a:

- parallel change in the interest rate curve of +10 bps;
- -20% change in the share prices;
- +10 bps change in the credit spread;

	HOLDING		INSURANCE BUSINESS		BANKING BUSINESS		TOTAL	
	Impact on Income Statement	Impact on Statement of financial position	Impact on Income Statement	Impact on Statement of financial position	Impact on Income Statement	Impact on Statement of financial position	Impact on Income Statement	Impact on Statement of financial position
<i>Amounts in €m</i>								
<b>Unipol Group</b>								
Interest rate sensitivity (+10 bps)	0.00	-1.05	11.41	-271.85	-0.02	-5.61	11.39	-278.52
Credit spread sensitivity (+10 bps)	-0.05	-1.88	-1.81	-302.46	-0.02	-6.53	-1.89	-310.87
Equity sensitivity (-20%)	0.00	-11.41	-34.32	-493.03	-0.01	-5.77	-34.33	-510.21

The values include the hedging derivatives, including tax effects.

Information relating to exposure to sovereign debt securities referred to in Consob Communication DEM/11070007 of 5 August 2011

	Balance at 30 June 2015			
	<i>Amounts in €m</i>	Nominal value	Carrying amount	Market value
<b>Italy</b>		37,858.0	38,398.8	38,675.2
Available-for-sale financial assets		33,176.8	33,990.8	33,990.8
Financial assets at fair value through profit or loss		339.2	181.5	181.5
Held-to-maturity investments		1,367.3	1,378.6	1,538.9
Loans and receivables		2,974.9	2,847.9	2,964.0
<b>Spain</b>		1,698.3	1,455.9	1,453.2
Available-for-sale financial assets		1,592.5	1,366.3	1,366.3
Held-to-maturity investments		56.0	57.0	61.2
Loans and receivables		49.8	32.6	25.7
<b>Germany</b>		237.5	252.5	252.5
Available-for-sale financial assets		57.5	66.7	66.7
Held-to-maturity investments		180.0	185.8	185.8
<b>Portugal</b>		187.0	198.2	204.5
Available-for-sale financial assets		134.0	146.1	146.1
Held-to-maturity investments		53.0	52.1	58.4
<b>Ireland</b>		90.0	98.9	98.9
Available-for-sale financial assets		90.0	98.9	98.9
<b>Canada</b>		70.8	76.2	76.2
Available-for-sale financial assets		70.8	76.2	76.2
<b>France</b>		67.8	72.0	72.7
Available-for-sale financial assets		17.8	21.2	21.2
Held-to-maturity investments		50.0	50.8	51.5
<b>Belgium</b>		61.5	63.4	64.8
Available-for-sale financial assets		36.5	38.1	38.1
Held-to-maturity investments		25.0	25.3	26.7
<b>New Zealand</b>		39.3	41.4	41.4
Available-for-sale financial assets		39.3	41.4	41.4
<b>Poland</b>		29.2	31.1	31.1
Available-for-sale financial assets		29.2	31.1	31.1
<b>Latvia</b>		20.0	22.5	22.5
Available-for-sale financial assets		20.0	22.5	22.5
<b>Slovenia</b>		19.5	22.4	22.4
Available-for-sale financial assets		19.5	22.4	22.4
<b>Bulgaria</b>		10.0	9.7	9.7
Available-for-sale financial assets		10.0	9.7	9.7
<b>Others Countries</b>		40.3	39.3	39.3
Available-for-sale financial assets		37.2	0.9	0.9
Financial assets at fair value through profit or loss		2.9	2.9	2.9
Held-to-maturity investments		0.1	32.8	32.8
Loans and receivables		0.0	2.8	2.8
<b>TOTAL</b>		<b>40,429.0</b>	<b>40,822.6</b>	<b>41,104.8</b>

(\*) Serbia, Netherlands, Austria, Finland, Switzerland, USA, Czech Republic, Slovakia, Sweden, Hungary

The following table shows details of Sovereign exposures (i.e. bonds issued by central and local governments and by government organisations and loans granted to them) held by the Unipol Group at 30 June 2015.

At 30 June 2015, the carrying amount of the sovereign exposures represented by debt securities totalled €40,822.6m (€42,000.7m at 31/12/2014), 94% being accounted for by securities issued by the Italian State (95% at 31/12/2014).

Bologna, 6 August 2015

The Board of Directors





## Tables appended to the Notes to the Financial Statements

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Name	Country of registered office	Country of operations (5)	Method (1)	Business activity (2)	% Direct holding	% Indirect holding	Total participating interest (3)	% Votes available at Ordinary Meeting (4)	% Consolidation
Unipol Gruppo Finanziario Spa	086 Italy	Bologna	G	4			100.00%	100.00%	100.00%
Compagnia Assicuratrice Linear Spa	086 Italy	Bologna	G	1	100.00%		100.00%	100.00%	100.00%
Unisalute Spa	086 Italy	Bologna	G	1	98.53%		98.53%	100.00%	100.00%
Midi Srl	086 Italy	Bologna	G	10		100.00%	100.00%	100.00%	100.00%
Unipol Banca Spa	086 Italy	Bologna	G	7	57.75%		84.06%	100.00%	100.00%
Centri Medici Unisalute Srl	086 Italy	Bologna	G	11		42.25%	UnipolSai Assicurazioni Spa	100.00%	100.00%
UnipolSai Finance Spa	086 Italy	Bologna	G	9		100.00%	Unisalute Spa	98.53%	100.00%
Grecale Abs Srl (*)	086 Italy	Bologna	G	11		100.00%	UnipolSai Assicurazioni Spa	62.28%	100.00%
							Unipol Banca Spa	6.23%	100.00%
							10.00%	UnipolSai Finance Spa	100.00%
Linear Life Spa	086 Italy	Bologna	G	1	100.00%		100.00%	100.00%	100.00%
Castoro Rmbis Srl (*)	086 Italy	Milan	G	11			Unipol Banca Spa	100.00%	100.00%
Atlante Finance Srl (*)	086 Italy	Milan	G	11			Unipol Banca Spa	100.00%	100.00%
Ambra Property Srl	086 Italy	Bologna	G	11	100.00%		100.00%	100.00%	100.00%
Arca Vita Spa	086 Italy	Verona	G	1	63.39%		63.39%	100.00%	100.00%
Arca Assicurazioni Spa	086 Italy	Verona	G	1		98.12%	Arca Vita Spa	62.20%	100.00%
Arca Vita International Ltd	040 Ireland	Dublin	G	2	100.00%		Arca Vita Spa	63.39%	100.00%
Arca Direct Assicurazioni Srl	086 Italy	Verona	G	11		100.00%	Arca Vita Spa	63.39%	100.00%
Arca InLinea Scarl	086 Italy	Verona	G	11		60.22%	Arca Vita Spa	62.92%	100.00%
							39.78%	Arca Assicurazioni Spa	100.00%
Arca Sistemi Scarl	086 Italy	Verona	G	11		82.03%	Arca Vita Spa	63.19%	100.00%
							16.97%	Arca Assicurazioni Spa	100.00%
							1.00%	Arca InLinea Scarl	100.00%
Grecale 2011 RMBS srl (*)	086 Italy	Bologna	G	11			Unipol Banca Spa	100.00%	100.00%
Punta di Ferro srl	086 Italy	Bologna	G	10		100.00%	UnipolSai Assicurazioni Spa	62.28%	100.00%
SME Grecale Srl (*)	086 Italy	Bologna	G	11			Unipol Banca Spa	100.00%	100.00%
UnipolSai Assicurazioni Spa	086 Italy	Bologna	G	1	51.91%			62.28%	100.00%
							1.38%	UnipolSai Finance Spa	100.00%
							0.01%	Pronto Assistance Spa	100.00%
							0.004%	Popolare Vita Spa	100.00%
							0.12%	Sai Holding Italia Spa	100.00%
							0.34%	UnipolSai Nederland Bv	100.00%
							0.05%	Santemational Sa en Liquidation	100.00%
							9.19%	Unipol Finance Srl	100.00%
Bim Vita Spa	086 Italy	Turin	G	1		50.00%	UnipolSai Assicurazioni Spa	31.14%	100.00%
Dialogo Assicurazioni Spa	086 Italy	Milan	G	1		99.85%	UnipolSai Assicurazioni Spa	62.19%	100.00%
Europa Tutela Giudiziarla - Compagnia di Assicurazioni Spa	086 Italy	Milan	G	1		100.00%	UnipolSai Assicurazioni Spa	62.28%	100.00%
Incontra Assicurazioni Spa	086 Italy	Milan	G	1		51.00%	UnipolSai Assicurazioni Spa	31.76%	100.00%
Liguria - Società di Assicurazioni - Spa	086 Italy	Milan	G	1		99.97%	UnipolSai Assicurazioni Spa	62.26%	100.00%
Liguria Vita Spa	086 Italy	Milan	G	1		100.00%	Liguria - Società di Assicurazioni - Spa	62.26%	100.00%
Pronto Assistance Spa	086 Italy	Turin	G	1		100.00%	UnipolSai Assicurazioni Spa	62.28%	100.00%
Siat-Società Italiana Assicurazioni e Riassicurazioni - per Azioni	086 Italy	Genoa	G	1		94.69%	Sai Holding Italia Spa	58.98%	100.00%
Systema Compagnia di Assicurazioni Spa	086 Italy	Milan	G	1		100.00%	UnipolSai Assicurazioni Spa	62.28%	100.00%
Ddor Novi Sad	289 Serbia	Novi Sad (Serbia)	G	3		99.99%	UnipolSai Assicurazioni Spa	62.28%	100.00%
Ddor Re	289 Serbia	Novi Sad (Serbia)	G	6		0.002%	Ddor Novi Sad	62.28%	100.00%

Name	Country of registered office	Country of operations (5)	Method (1)	Business activity (2)	% Direct holding	% Indirect holding	Total participating interest (3)	Notes available at Ordinary Meeting (4)	% Consolidation
Popolare Vita Spa	Italy	Verona	G	1		100.00%	UnipolRe Limited	31.14%	100.00%
The Lawrence Life Assurance Company Ltd	Ireland	Dublin (Ireland)	G	2		100.00%	Popolare Vita Spa	31.14%	100.00%
UnipolRe Limited	Ireland	Dublin (Ireland)	G	5		100.00%	UnipolSai Nederland Bv	62.28%	100.00%
Finitalia Spa	Italy	Milan	G	11		100.00%	Unipol Banca Spa	84.06%	100.00%
Sai Holding Italia Spa	Italy	Turin	G	11		100.00%	UnipolSai Assicurazioni Spa	62.28%	100.00%
UnipolSai Nederland Bv	Netherlands	Amsterdam (NL)	G	11		100.00%	UnipolSai Assicurazioni Spa	62.28%	100.00%
Sailux Sa en Liquidation	Luxembourg	Luxembourg	G	11		100.00%	UnipolSai Finance Spa	62.28%	100.00%
Santernational Sa en Liquidation	Luxembourg	Luxembourg	G	11		100.00%	UnipolSai Assicurazioni Spa	62.28%	100.00%
Finsai International Sa	Luxembourg	Luxembourg	G	11		36.15%	UnipolSai Finance Spa	62.28%	100.00%
UnipolSai Investimenti Sgr Spa	Italy	Turin	G	8	51.00%	63.85%	UnipolSai Assicurazioni Spa	69.06%	100.00%
Sai Mercati Mobiliari - Società di Intermediazione Mobiliare Spa	Italy	Milan	G	11		29.00%	UnipolSai Assicurazioni Spa	62.28%	100.00%
Apb Car Service Srl	Italy	Turin	G	11		70.00%	Auto Presto & Bene Spa	43.60%	100.00%
Auto Presto & Bene Spa	Italy	Turin	G	11		100.00%	UnipolSai Assicurazioni Spa	62.28%	100.00%
Casa di Cura Villa Donatello - Spa	Italy	Florence	G	11		100.00%	UnipolSai Assicurazioni Spa	62.28%	100.00%
Centro Oncologico Fiorentino Casa di Cura Villanova Srl	Italy	Sesto Fiorentino (FI)	G	11		100.00%	UnipolSai Assicurazioni Spa	62.28%	100.00%
Città della Salute Srl in liquidazione	Italy	Florence	G	11		50.00%	Casa di Cura Villa Donatello - Spa	62.28%	100.00%
Donatello Day Surgery Srl in Liquidazione	Italy	Florence	G	11		47.50%	Centro Oncologico Fiorentino Casa di Cura Villanova Srl	62.28%	100.00%
Florence Centro di Chirurgia Ambulatoriale Srl	Italy	Florence	G	11		2.50%	Florence Centro di Chirurgia Ambulatoriale Srl	62.28%	100.00%
UnipolSai Servizi Consortili Società a Responsabilità Limitata	Italy	Bologna	G	11		100.00%	Centro Oncologico Fiorentino Casa di Cura Villanova Srl	62.28%	100.00%
						0.02%	Unipol Banca Spa	62.28%	100.00%
						98.37%	UnipolSai Assicurazioni Spa		
						0.02%	Bim Vita Spa		
						0.20%	Dialogo Assicurazioni Spa		
						0.02%	Europa Tutela Giudiziarla - Compagnia di Assicurazioni Spa		
						0.02%	Incontra Assicurazioni Spa		
						0.02%	Liguria - Società di Assicurazioni - Spa		
						0.02%	Liguria Vita Spa		
						0.90%	Pronto Assistance Spa		
						0.11%	Sist-Società Italiana Assicurazioni e Riassicurazioni - per Azioni		
						0.18%	Systema Compagnia di Assicurazioni Spa		
						0.02%	UnipolRe Limited		
						0.02%	Finitalia Spa		
						0.02%	Sai Mercati Mobiliari - Società di Intermediazione Mobiliare Spa		
						0.02%	Auto Presto & Bene Spa		
						0.02%	Pronto Assistance Servizi Scarl		
						0.02%	UnipolSai Real Estate Srl		
Tenute del Cerro Spa - Società Agricola	Italy	Bologna	G	11		98.81%	UnipolSai Assicurazioni Spa	62.28%	100.00%
						1.19%	Pronto Assistance Spa		
Service Gruppo Fondiaria - Sai Srl	Italy	Florence	G	11		100.00%	UnipolSai Assicurazioni Spa	62.28%	100.00%
Sogint Società a Responsabilità Limitata	Italy	Milan	G	11		100.00%	UnipolSai Assicurazioni Spa	62.28%	100.00%
Sro Services Sa in Liquidazione	Switzerland	Lugano (CH)	G	11		100.00%	Santernational Sa en Liquidation	62.28%	100.00%
Pronto Assistance Servizi Scarl	Italy	Turin	G	11		0.10%	Unipol Banca Spa	62.24%	100.00%



Consolidation scope: interests in entities with material non-controlling interests

Amounts in €m

Summary income and financial position data												
Name	% non-controlling interests	% votes available at Ordinary General Meetings to non-controlling interests	Consolidated profit (loss) attributable to non-controlling interests	Shareholders' Equity attributable to non-controlling interests	Total assets	Investments	Technical provisions	Financial liabilities	Shareholders' equity	Profit (loss) for the period	Dividends distributed to non-controlling interests	Gross premiums written
UnipoSai Assicurazioni Spa	38.82%		200.2	2,248.6	54,921.4	49,370.8	43,363.3	3,300.4	6,137.1	531.1	187.4	5,381.7
Popolare Vita Spa	69.41%		7.7	319.4	8,426.0	8,252.7	7,819.7	36.9	523.1	35.5	28.1	1,190.7
The Lawrence Life Assurance Company Ltd	69.41%		4.2	53.5	3,206.3	2,758.3	3,089.5	1.9	77.1	6.6	0.0	406.4

Details of unconsolidated investments

Name	Country of registered office	Country of operations (5)	Business activity (1)	Type (2)	% Direct holding	% Indirect holding	Total participating interest (3)	% Votes available at Ordinary General Meeting (4)	Carrying amount (€m)
Hotel Villaggio Città del Mare Spa in Liquidazione	086 Italy	Terrasini (PA)	11	b		49.00% UnipotSai Assicurazioni Spa	30.52%		0.1
Euresa Holding SA en Liquidation	092 Luxembourg	Luxembourg	4	b		25.00% UnipotSai Assicurazioni Spa	15.57%		5.8
Assiccoop Modena & Ferrara Spa	086 Italy	Modena	11	b		43.75% UnipotSai Finance Spa	27.25%		4.5
Assiccoop Bologna Spa	086 Italy	Bologna	11	b		50.00% UnipotSai Finance Spa	31.14%		0.5
Assiccoop Siena Spa	086 Italy	Siena	11	b		49.00% UnipotSai Finance Spa	30.52%		0.3
ZIS Fiera 2	086 Italy	Bologna	11	b		31.72% Mldi Srl	19.76%		0.3
Fondazione Unipolis	086 Italy	Bologna	11	a		100.00% UnipotSai Assicurazioni Spa	62.28%		0.3
Uci - Ufficio Centrale Italiano	086 Italy	Milan	11	b		0.0001% Compagnia Assicuratrice Linear Spa	23.76%		
						0.01% Arca Assicurazioni Spa			
						37.76% UnipotSai Assicurazioni Spa			
						0.0001% Dialogo Assicurazioni Spa			
						0.002% Incontra Assicurazioni Spa			
						0.30% Liguria - Società di Assicurazioni - Spa			
						0.09% Siat-Società Italiana Assicurazioni e Riassicurazioni - per Azioni			
						0.0002% Sistema Compagnia di Assicurazioni Spa			
Assiccoop Imola Spa	086 Italy	Imola (BO)	11	b		47.33% UnipotSai Finance Spa	29.48%		2.9
Sofitea Società Finanziaria per Gestioni Assicurative Srl in Liquidazione	086 Italy	Rome	11	b		35.32% UnipotSai Assicurazioni Spa	22.00%		0.0
Assiccoop Firenze - Spa	086 Italy	Florence	11	b		44.00% UnipotSai Finance Spa	27.40%		0.8
Pegaso Finanziaria Spa	086 Italy	Bologna	9	b		45.00% UnipotSai Finance Spa	28.03%		5.6
SCS Azionimova Spa	086 Italy	Bologna	11	b		42.85% Unipot Banca Spa	36.02%		1.9
Promorest Srl	086 Italy	Castenaso (BO)	11	b		49.92% Unipot Banca Spa	41.96%		5.1
Isti Insurance Direct Srl in Liquidazione	086 Italy	Rome	11	b		100.00% Arca Assicurazioni Spa	62.20%		0.0
Camposcifa Srl in Liquidazione	086 Italy	Milan	11	b		26.16% Unipot Banca Spa	21.99%		0.2
Assiccoop Grosseto Società per Azioni	086 Italy	Grosseto	11	b		50.00% UnipotSai Finance Spa	31.14%		0.8
Assiccoop Emilia Nord Srl	086 Italy	Parma	11	b		50.00% UnipotSai Finance Spa	31.14%		5.7
Assiccoop Romagna Futura Srl	086 Italy	Ravenna	11	b		50.00% UnipotSai Finance Spa	31.14%		5.5
Garibaldi Sca	092 Luxembourg	Luxembourg	11	b		32.00% UnipotSai Assicurazioni Spa	19.93%		6.1
Isola Sca	092 Luxembourg	Luxembourg	11	b		29.56% UnipotSai Assicurazioni Spa	18.41%		2.6
Fin.Priv. Srl	086 Italy	Milan	11	b		28.57% UnipotSai Assicurazioni Spa	17.79%		36.4
Consulenza Aziendale per l'Informatica Sca Società per Azioni	086 Italy	Turin	11	b		30.07% UnipotSai Assicurazioni Spa	18.73%		1.5
Ddor Auto - Limited Liability Company	289 Serbia	Novi Sad (Serbia)	3	a		100.00% Ddor Novi Sad	62.28%		0.0
Funivie del Piccolo San Bernardo Spa	086 Italy	La Thuile (AO)	11	b		23.55% UnipotSai Real Estate Srl	14.67%		2.3
Ddor Garant	289 Serbia	Belgrade (Serbia)	11	b		32.46% Ddor Novi Sad	24.91%		0.5
						7.54% Ddor Re			
Hotel Terme di Saint Vincent - Srl	086 Italy	La Thuile (AO)	11	a		100.00% Atahotels - Compagnia Italiana Aziende Turistiche Alberghiere Spa	62.28%		0.1
Ital H&R Srl	086 Italy	Pieve Emanuele (MI)	11	a		100.00% Itafresidence Srl	62.28%		0.0
Tour Executive Srl in Liquidazione	086 Italy	Milan	11	a		100.00% Atahotels - Compagnia Italiana Aziende Turistiche Alberghiere Spa	62.28%		0.1
A7 Srl in Liquidazione	086 Italy	Milan	10	b		20.00% UnipotSai Real Estate Srl	12.46%		0.1
Borsetto Srl	086 Italy	Turin	10	b		44.93% UnipotSai Real Estate Srl	27.98%		0.9

Details of unconsolidated investments

Name	Country of registered office	Country of operations (5)	Business activity (1)	Type (2)	% Direct holding	% Indirect holding	Total participating interest (3)	% Votes available at Ordinary General Meeting (4)	Carrying amount (€m)
Butterfly Am Srl	Luxembourg	Luxembourg	11	b		28.57% UnipolSai Real Estate Srl	17.79%		3.1
Servizi Immobiliari Martinelli Spa	Italy	Cinisello Balsamo (MI)	10	b		20.00% UnipolSai Real Estate Srl	12.46%		0.2
Sviluppo Centro Est Srl in Liquidazione	Italy	Rome	10	b		40.00% UnipolSai Real Estate Srl	24.91%		
Metropolis Spa - in Liquidazione	Italy	Milan	10	b		29.71% UnipolSai Real Estate Srl	18.50%		
Penta Domus Spa	Italy	Turin	10	b		24.66% UnipolSai Real Estate Srl	15.36%		1.1
Valore Immobiliare Srl in Liquidazione	Italy	Trieste	10	b		50.00% UnipolSai Assicurazioni Spa	31.14%		0.4
CONO ROMA - Società a Responsabilità Limitata in Liquidazione	Italy	Rome	11	b		50.00% UnipolSai Finance Spa	31.14%		

(1) 1=Italian insurers; 2=EU insurers; 3=non-EU insurers; 4=insurance holdings; 4.1=mixed financial holding companies; 5=EU reinsurers; 6=non-EU reinsurers; 7=banks; 8=asset management companies; 9=other holdings; 10=real estate companies; 11=other

(2) a=subsidiaries (IFRS10); b= associates (IAS28); c=joint ventures (IFRS11). Please mark with an asterisk (\*) any companies classified as held for sale pursuant to IFRS 5 and add the key below the statement

(3) the product of investment relations concerning all companies which, positioned in an investment chain, may be between the company responsible for the consolidated financial statements and the company in question. If the latter is a direct investee of multiple subsidiaries, add together the individual products first

(4) total % availability of votes at ordinary general meetings if different from the direct or indirect investment

(5) this disclosure is required only if the country of operations is different from the country of the registered office

Statement of financial position by business segment

	Amounts in €m														Total	
	Non-Life business		Life business		Banks		Holding and Other Businesses		Real Estate		Intersegment eliminations		Total			
	30/6/2015	31/12/2014	30/6/2015	31/12/2014	30/6/2015	31/12/2014	30/6/2015	31/12/2014	30/6/2015	31/12/2014	30/6/2015	31/12/2014	30/6/2015	31/12/2014		
1	1,486.9	1,502.6	582.5	602.7	9.3	10.6	16.0	18.8	0.4	0.6	-1.8	-2.1	2,093.3	2,133.2		
2	674.9	712.9	60.9	61.8	14.3	15.9	218.1	233.9	525.8	495.0	1.8	2.1	1,495.9	1,521.6		
3	890.8	873.2	104.7	115.2									995.5	988.4		
4	16,921.5	17,617.3	49,121.3	48,225.9	11,474.4	11,713.3	1,239.9	424.1	1,136.5	1,263.2	-1,386.7	-1,297.8	78,507.0	77,946.0		
4.1	1,439.8	1,431.8	11.0	11.1	1.1	1.1	45.0	45.0	1,045.3	1,156.6			2,542.2	2,645.6		
4.2	71.5	61.8	8.7	95.3	7.1	7.5	0.1	0.2	8.0	13.1			95.4	177.8		
4.3	635.5	639.5	780.4	780.5	461.0	818.0							1,894.9	2,238.0		
4.4	2,004.6	2,108.9	3,292.8	3,253.3	9,940.4	10,226.4	804.3	323.4	38.6	36.1	-1,380.1	-1,290.5	14,700.6	14,657.7		
4.5	12,507.3	13,257.1	34,901.1	34,375.0	929.6	652.5	378.5	43.5	44.6	57.4	-6.5	-7.3	48,754.6	48,378.1		
4.6	244.7	118.2	10,127.3	9,710.6	135.3	8.0	12.1	12.0					10,519.3	9,848.8		
5	2,317.9	2,813.8	554.0	738.7	94.0	85.0	242.3	131.7	54.8	36.6	-301.3	-211.8	2,961.5	3,594.0		
6	980.1	737.6	109.2	199.8	470.6	417.8	588.5	579.4	41.3	24.5	-126.1	-189.3	2,063.6	1,769.8		
6.1	34.5	27.3	47.2	48.3									81.7	75.6		
6.2	945.6	710.2	62.0	151.5	470.6	417.8	588.5	579.4	41.3	24.5	-126.1	-189.3	1,981.9	1,694.2		
7	353.5	300.1	676.1	518.0	96.6	99.8	614.4	608.3	116.7	111.1	-836.1	-962.8	1,021.2	674.4		
	23,625.6	24,557.5	51,208.5	50,462.0	12,159.2	12,342.5	2,919.2	1,996.2	1,875.6	1,930.9	-2,650.1	-2,661.8	89,138.0	88,627.3		
1													8,106.2	8,439.8		
2	482.8	557.8	29.9	24.6	18.0	16.8	531.7	511.7	18.0	22.4	-508.5	-490.1	571.9	643.2		
3	17,270.3	17,636.0	44,941.6	44,258.7									62,211.9	61,894.8		
4	1,606.2	1,819.9	2,941.4	2,800.3	10,870.7	11,151.7	1,892.0	1,280.4	1,629	1,64.0	-1,500.0	-1,756.9	15,973.2	15,459.4		
4.1	64.9	184.6	2,159.6	2,002.2	86.0	84.5	3.0	2.6	2.6	3.3			2,316.1	2,277.1		
4.2	1,541.3	1,635.3	781.8	798.1	10,784.7	11,067.2	1,889.0	1,277.8	1,603	1,60.7	-1,500.0	-1,756.9	13,657.1	13,182.2		
5	849.2	774.1	198.9	195.6	154.8	74.9	229.6	97.0	52.3	55.4	-343.1	-264.0	1,141.7	933.0		
6	625.9	736.4	352.4	267.2	401.5	355.9	36.2	47.0	15.7	1.5	-298.6	-150.8	1,133.0	1,257.2		
													89,138.0	88,627.3		

Income statement by business segment

	Amounts in €m													
	Non-Life business		Life business		Banks		Holding and Other Businesses		Real Estate		Intersegment eliminations		Total	
	30/6/2015	30/6/2014	30/6/2015	30/6/2014	30/6/2015	30/6/2014	30/6/2015	30/6/2014	30/6/2015	30/6/2014	30/6/2015	30/6/2014	30/6/2015	30/6/2014
1.1	3,820.2	4,623.9	4,269.3	5,227.4									8,089.6	9,851.3
1.1.1	4,024.1	4,838.7	4,279.9	5,241.5									8,304.1	10,080.2
1.1.2	-203.9	-214.8	-10.6	-14.1									-214.5	-228.9
1.2	3.4	2.4	10.0	9.0	73.2	77.1	13.8	7.8	-20.5	-34.0			79.9	62.3
1.3	204.7	-15.6	168.1	179.3	0.0	5.6	-0.2	0.4	-0.8	-0.1			371.9	169.6
1.4	3.5	2.8	0.1	0.1	0.2	0.1		0.0					3.7	2.9
1.5	451.9	542.4	972.3	967.5	245.0	256.6	6.4	5.3	-49.3	-44.2			1,659.4	1,765.2
1.6	116.8	113.6	41.0	26.1	16.3	18.8	132.1	161.8	10.5	10.7	-73.8	-114.8	242.8	216.2
1	4,600.4	5,269.5	5,460.8	6,409.2	334.7	358.2	152.1	175.3	42.8	48.2	-143.6	-193.0	10,447.3	12,067.5
2.1	-2,597.5	-3,119.1	-4,871.9	-5,863.2									-7,469.4	-8,982.3
2.1.1	-2,692.3	-3,201.0	-4,876.4	-5,874.5									-7,568.7	-9,075.4
2.1.2	94.8	81.8	4.5	11.3									99.3	93.1
2.2	-3.3	-2.6	-5.1	-5.3	-25.2	-23.7	0.0	0.0	0.0	15.2		13.9	-18.5	-17.8
2.3	-0.5	-7.4	-2.0	-2.0	0.0	-0.1	0.0	-0.1	-5.1	-1.8			-7.8	-9.4
2.4	-155.1	-202.5	-58.7	-119.3	-144.6	-148.9	-32.2	-26.2	-76.3	-49.0	-11.7	-73.4	-477.5	-619.5
2.5	-1,057.2	-1,188.2	-194.4	-217.1	-147.9	-156.7	-55.8	-64.8	-14.2	-7.4	70.0	41.5	-1,399.5	-1,582.7
2.6	-252.7	-288.7	-79.1	-76.2	-11.1	-9.0	-125.0	-246.8	-29.5	-19.7	70.2	211.1	-427.2	-429.3
2	-4,066.2	-4,808.6	-5,211.3	-6,281.1	-328.9	-338.4	-213.0	-338.0	-124.1	-77.9	143.6	193.1	-9,799.9	-11,650.9
	534.2	460.9	249.6	128.1	5.9	19.7	-60.9	-162.6	-81.3	-29.7		0.1	647.4	416.5
	<b>PRE-TAX PROFIT (LOSS) FOR THE YEAR</b>													

Details of property, plant and equipment and intangible assets				
	Amounts in €m	At cost	At restated or fair value	Total carrying amount
Investment property		2,542.2		2,542.2
Other property		1,361.1		1,361.1
Other tangible assets		134.8		134.8
Other intangible assets		511.4		511.4

Details of financial assets

Amounts in €m	Held-to-maturity investments		Loans and receivables		Available-for-sale financial assets		Financial assets at fair value through profit or loss				Total carrying amount	
	Held-to-maturity investments		Loans and receivables		Available-for-sale financial assets		Held-for-trading financial assets		Financial assets at fair value through profit or loss		Total carrying amount	
	30/6/2015	31/12/2014	30/6/2015	31/12/2014	30/6/2015	31/12/2014	30/6/2015	31/12/2014	30/6/2015	31/12/2014	30/6/2015	31/12/2014
Equity instruments and derivatives at cost					71.2	73.7	0.0	0.0	0.0	0.0	71.2	73.7
Equity instruments at fair value					1,278.7	1,113.9	0.0	0.0	167.8	158.3	1,446.5	1,272.3
of which: listed securities					999.3	827.5	0.0	0.0	167.8	158.3	1,167.1	985.8
Debt securities	1,894.9	2,238.0	4,580.0	4,414.3	45,843.7	45,972.5	344.6	230.8	4,857.1	5,277.0	57,520.2	58,132.6
of which: listed securities	1,567.7	1,925.5	0.0	0.0	44,986.2	44,650.9	257.0	125.2	3,891.3	3,636.5	50,702.2	50,338.0
UCITS units					1,561.0	1,218.0	42.9	45.6	4,493.3	3,859.5	6,097.2	5,123.1
Loans and receivables from bank customers			8,706.0	9,005.6							8,706.0	9,005.6
Interbank loans and receivables			299.7	338.5							299.7	338.5
Deposits with ceding companies			28.6	30.9							28.6	30.9
Financial receivables on insurance contracts									174.2	66.1	174.2	66.1
Other loans and receivables			1,086.2	868.5							1,086.2	868.5
Non-hedging derivatives							280.2	99.3	9.1	18.3	289.3	117.5
Hedging derivatives							8.9	16.1	0.0	0.0	8.9	16.1
Other financial investments			0.1	0.0					141.2	77.7	141.3	77.7
<b>Total</b>	<b>1,894.9</b>	<b>2,238.0</b>	<b>14,700.6</b>	<b>14,657.7</b>	<b>48,754.6</b>	<b>48,378.1</b>	<b>676.7</b>	<b>391.9</b>	<b>9,842.6</b>	<b>9,456.9</b>	<b>75,869.4</b>	<b>75,122.5</b>

Details of assets and liabilities relating to insurance contracts where the investment risk is borne by policyholders and arising from pension fund management

Amounts in €m	Benefits linked to investment funds and market indices		Benefits linked to pension fund management		Total	
	30/6/2015	31/12/2014	30/6/2015	31/12/2014	30/6/2015	31/12/2014
Recognised assets	6,260.3	5,982.6	3,569.8	3,471.9	9,830.1	9,454.5
Intragroup assets *	0.0	0.0	0.0	0.0	0.0	0.0
<b>Total Assets</b>	<b>6,260.3</b>	<b>5,982.6</b>	<b>3,569.8</b>	<b>3,471.9</b>	<b>9,830.1</b>	<b>9,454.5</b>
Recognised financial liabilities	1,358.7	1,069.0	546.9	526.9	1,905.6	1,595.9
Recognised technical provisions	4,898.9	4,909.4	3,022.9	2,945.0	7,921.8	7,854.4
Intragroup liabilities *	0.0	0.0	0.0	0.0	0.0	0.0
<b>Total liabilities</b>	<b>6,257.6</b>	<b>5,978.4</b>	<b>3,569.8</b>	<b>3,471.9</b>	<b>9,827.4</b>	<b>9,450.3</b>

\* Assets and liabilities netted on consolidation

Details of technical provisions – reinsurers' share			
	Amounts in €m	Total carrying amount	
		30/6/2015	31/12/2014
Non-Life provisions		890.8	873.2
Life provisions		104.7	115.2
Technical provisions where the investment risk is borne by policyholders and provisions arising from pension fund management		0.0	0.0
Mathematical provisions and other technical provisions		104.7	115.2
<b>Total technical provisions - reinsurers' share</b>		<b>995.5</b>	<b>988.4</b>

### Details of technical provisions

	Total carrying amount	
	30/6/2015	31/12/2014
Non-Life provisions	17,270.3	17,636.0
Premium provision	3,112.9	3,028.8
Claims provision	14,127.3	14,585.6
Other technical provisions	30.2	21.7
including provisions allocated as a result of the liability adequacy test	0.0	0.0
<b>Life provisions</b>	<b>44,941.6</b>	<b>44,258.7</b>
Provision for amounts payable	717.1	432.9
Mathematical provisions	33,850.9	32,776.5
Technical provisions where the investment risk is borne by policyholders and provisions arising from pension fund management	7,921.8	7,854.4
Other technical provisions	2,451.8	3,195.0
including provisions allocated as a result of the liability adequacy test	0.0	0.0
including deferred liabilities to policyholders	2,323.4	3,064.2
<b>Total technical provisions</b>	<b>62,211.9</b>	<b>61,894.8</b>

Details of financial liabilities

	Financial liabilities at fair value through profit or loss						Total carrying amount
	Held-for-trading financial liabilities		Financial liabilities at fair value through profit or loss		Other financial liabilities		
	30/6/2015	31/12/2014	30/6/2015	31/12/2014	30/6/2015	31/12/2014	
Amounts in €m							
Equity instruments	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Subordinated liabilities	0.0	0.0	0.0	0.0	2,596.1	2,622.9	2,596.1
Liabilities from financial contracts issued by insurance companies			1,918.2	1,607.6	0.8	7.5	1,919.0
Arising from contracts where the investment risk is borne by policyholders			1,370.5	1,079.5			1,370.5
Arising from pension fund management			547.7	528.1			547.7
Arising from other contracts			0.0	0.0	0.8	7.5	0.8
Deposits received from reinsurers					289.0	296.5	289.0
Financial items payable on insurance contracts					0.0	0.0	0.0
Debt securities issued	0.0	0.0	0.0	0.0	4,229.8	3,609.8	4,229.8
Payables to bank customers					5,946.2	5,717.0	5,946.2
Interbank payables					476.1	795.9	476.1
Other loans obtained	0.0	0.0	0.0	0.0	113.7	121.5	113.7
Non-hedging derivatives	100.3	106.3	11.5	0.0			111.8
Hedging derivatives	286.1	563.3	0.0	0.0			286.1
Sundry financial liabilities	0.0	0.0	0.0	0.0	5.3	11.2	5.3
<b>Total</b>	<b>386.4</b>	<b>669.6</b>	<b>1,929.7</b>	<b>1,607.6</b>	<b>13,657.1</b>	<b>13,182.2</b>	<b>15,973.2</b>
							<b>15,459.4</b>

Details of technical insurance items		
Amounts in €m	30/6/2015	30/6/2014
<b>Non-Life business</b>		
<b>NET PREMIUMS</b>		
a Written premiums	3,820.2	4,623.9
b Change in premium provision	3,881.1	4,539.6
	-60.8	84.3
<b>NET CHARGES RELATING TO CLAIMS</b>		
a Amounts paid	-2,597.5	-3,119.1
b Change in claims provision	-3,104.4	-3,385.7
c Change in recoveries	440.4	204.4
d Change in other technical provisions	67.2	63.0
	-0.7	-0.7
<b>Life business</b>		
<b>NET PREMIUMS</b>		
	4,269.3	5,227.4
<b>NET CHARGES RELATING TO CLAIMS</b>		
	-4,871.9	-5,863.2
a Amounts paid	-3,265.0	-3,662.2
b Change in provision for amounts payable	-282.8	-119.4
c Change in mathematical provisions	-1,095.3	-1,839.2
d Change in technical provisions where the investment risk is borne by policyholders and arising from pension fund management	-80.0	-142.2
e Change in other technical provisions	-148.8	-100.2

Investment income and charges

Amounts in €m	Interest	Other income	Other charges	Realised gains	Realised losses	Total realised gains and losses	Unrealised gains		Unrealised losses		Total unrealised gains and losses	Total gains and losses 30/6/2015	Total gains and losses 30/6/2014
							Unrealised capital gains	Write-backs	Unrealised capital losses	Impairment			
<b>Balance on investments</b>	1,053.0	193.4	-61.6	768.1	-144.8	1,808.1	368.9	0.1	-351.0	-67.9	-49.9	1,758.2	1,520.9
a Arising from investment property		39.5	-14.6	1.0	-0.1	25.7	0.0	0.0	-21.4	-51.5	-72.9	-47.2	-44.8
b Arising from investments in subsidiaries, associates and interests in j-venture		3.5	-2.5	0.2	0.0	1.2	0.0	0.0		-5.2	-5.2	-4.0	-6.5
c Arising from held-to-maturity investments	37.0	0.0	0.0	0.0	0.0	37.0	0.0	0.0	0.0	0.0	0.0	37.0	55.3
d Arising from loans and receivables	239.0	0.0	0.0	10.6	-0.6	249.0	48.4	0.1	-94.5	-4.4	-50.3	198.7	71.1
e Arising from available-for-sale financial assets	723.4	50.4	-3.1	475.3	-88.5	1,157.5	31.3	0.0	-48.8	-6.8	-24.4	1,133.1	1,233.3
f Arising from held-for-trading financial assets	5.5	8.0	-4.7	166.1	-48.3	126.6	149.9		-37.7		112.2	238.8	-116.0
g Arising from financial assets at fair value through profit or loss	48.2	92.0	-36.5	114.8	-7.3	211.1	139.3		-148.5		-9.2	201.8	328.4
Balance on sundry receivables	1.9	0.0	0.0	0.0	0.0	1.9					0.0	1.9	1.0
Balance on cash and cash equivalents	1.5	0.0	-0.1		0.0	1.4					0.0	1.4	3.6
Balance on financial liabilities	-136.3	0.0	-52.5	0.1	-1.8	-190.4	1.4	0.0	-22.2	0.0	-20.8	-211.2	-215.0
a Arising from held-for-trading financial liabilities	0.0	0.0	0.0	0.0	-0.8	-0.8	1.4		-2.2		-0.8	-1.6	13.5
b Arising from financial liabilities at fair value through profit or	0.0	0.0	-47.1	0.0	0.0	-47.1	0.0		-20.0		-20.0	-67.1	-56.3
c Arising from other financial liabilities	-136.3		-5.3	0.1	-1.0	-142.5	0.0	0.0	0.0		0.0	-142.5	-172.2
Balance on payables	-0.5		0.0		0.0	-0.5				0.0	0.0	-0.5	-1.7
<b>Total</b>	919.6	193.4	-114.2	768.2	-146.6	1,620.4	370.3	0.1	-373.2	-67.9	-70.7	1,549.7	1,308.9

Details of insurance business expenses

	Amounts in €m		Non-Life business		Life business	
	30/6/2015	30/6/2014	30/6/2015	30/6/2014	30/6/2015	30/6/2014
Gross commissions and other acquisition costs net of commissions and profit-sharing from reinsurers	-839.6	-946.1	-105.6	-131.5		
Investment management expenses	-30.4	-25.3	-23.3	-20.5		
Other administrative expenses	-187.1	-216.9	-65.6	-65.1		
<b>Total</b>	<b>-1,057.2</b>	<b>-1,188.2</b>	<b>-194.4</b>	<b>-217.1</b>		

Details of the consolidated comprehensive income statement

	Amounts in €m		Amounts allocated		Adjustments from reclassification to profit or loss		Other changes		Total changes		Income tax		Balance	
	30/6/2015	30/6/2014	30/6/2015	30/6/2014	30/6/2015	30/6/2014	30/6/2015	30/6/2014	30/6/2015	30/6/2014	30/6/2015	30/6/2014	30/6/2015	31/12/2014
Other income items not reclassified to profit or loss	10.4	-0.3	0.0	0.0	0.0	0.3	0.0	0.0	10.4	0.0	-2.0	0.6	13.7	3.2
Reserve deriving from changes in the shareholders' equity of the investees	7.1	4.5	0.0	0.0	0.0	0.0	0.0	0.0	7.1	4.5	0.0	0.0	15.6	8.5
Revaluation reserve for intangible assets	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Revaluation reserve for property, plant and equipment	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	20.7	20.7
Gains and losses on non-current assets or assets of a disposal group held for sale	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Actuarial gains and losses and adjustments relating to defined benefit plans	3.3	-3.5	0.0	0.0	0.0	0.3	0.0	0.3	3.3	-3.2	-2.0	0.6	-22.7	-26.0
Other items	0.0	-1.2	0.0	0.0	0.0	0.0	0.0	0.0	0.0	-1.2	0.0	0.0	0.0	0.0
Other income items reclassified to profit or loss	-154.8	623.6	-282.7	33.8	-7.2	0.1	33.8	657.4	-444.7	228.3	-345.0	816.1	1,260.7	3.8
Reserve for foreign currency translation differences	0.0	-4.0	0.0	0.0	0.0	0.0	0.0	-4.0	0.0	0.0	0.0	0.0	3.8	3.8
Gains or losses on available-for-sale financial assets	-118.1	601.9	-282.7	33.8	-7.2	0.1	33.8	635.8	-407.9	208.8	-330.9	826.5	1,234.4	1,234.4
Gains or losses on cash flow hedges	-36.7	25.6	0.0	0.0	0.0	0.0	0.0	25.6	-36.7	19.5	-14.1	-14.3	22.4	22.4
Gains or losses on hedges of a net investment in foreign operations	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Reserve deriving from changes in the shareholders' equity of the investees	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Gains and losses on non-current assets or assets of a disposal group held for sale	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Other items	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
<b>TOTAL OTHER COMPREHENSIVE INCOME (EXPENSE)</b>	<b>-144.3</b>	<b>623.3</b>	<b>-282.7</b>	<b>33.8</b>	<b>-7.2</b>	<b>0.4</b>	<b>33.8</b>	<b>657.4</b>	<b>-434.2</b>	<b>226.3</b>	<b>-344.4</b>	<b>829.7</b>	<b>1,264.0</b>	<b>1,264.0</b>

Details of reclassified financial assets and their effects on the income statement and comprehensive income statement

Amounts in €m

Categories of financial assets subject to reclassification		Type of asset	Amount of assets reclassified in the half-year at the reclassification date	Carrying amount at 30/6/2015 of reclassified assets		Fair value at 30/6/2015 of reclassified assets		Assets reclassified in the half-year		Assets reclassified up to 30/6/2015		Assets reclassified in the half-year		Assets reclassified up to 30/6/2015	
from	to			Assets reclassified in the half-year	Assets reclassified up to 30/6/2015	Assets reclassified in the half-year	Assets reclassified up to 30/6/2015	Gains or losses recognised through profit or loss	Gains or losses recognised in the comprehensive income statement	Profit or loss that would have been recognised in the income statement if there had been no reclassification	Profit or loss that would have been recognised in the comprehensive income statement if there had been no reclassification	Gains or losses recognised through profit or loss	Gains or losses recognised in the comprehensive income statement	Profit or loss that would have been recognised in the income statement if there had been no reclassification	Profit or loss that would have been recognised in the comprehensive income statement if there had been no reclassification
At fair value through profit or loss	Loans and receivables	debt securities		286.6	247.8		0.1								0.0
At fair value through profit or loss	Loans and receivables	other fin. instr.													
Available-for-sale	Loans and receivables	debt securities		333.9	287.8										6.6
Available-for-sale	Loans and receivables	other fin. instr.													
At fair value through profit or loss	Available-for-sale	equity instruments													
At fair value through profit or loss	Available-for-sale	debt securities													
At fair value through profit or loss	Available-for-sale	other fin. instr.													
At fair value through profit or loss	Held-to-maturity investments	debt securities													
At fair value through profit or loss	Held-to-maturity investments	other fin. instr.													
Available-for-sale	Held-to-maturity investments	debt securities													
Available-for-sale	Held-to-maturity investments	other fin. instr.													
<b>Total</b>				<b>620.5</b>	<b>535.7</b>		<b>0.1</b>							<b>-7.8</b>	<b>6.6</b>

Assets and liabilities at fair value on a recurring and non-recurring basis: breakdown by fair value level

Amounts in €m	Level 1		Level 2		Level 3		Total	
	30/06/2015	31/12/2014	30/06/2015	31/12/2014	30/06/2015	31/12/2014	30/06/2015	31/12/2014
<b>Assets and liabilities at fair value on a recurring basis</b>								
Available-for-sale financial assets	46,998.6	46,202.0	728.6	710.0	1,027.4	1,466.2	48,754.6	48,378.1
Financial assets at fair value through profit or loss	314.8	127.9	281.0	141.3	80.8	122.6	676.7	391.9
Financial assets at fair value through profit or loss	8,567.3	7,741.9	169.3	158.7	1,106.0	1,556.3	9,842.6	9,456.9
Investment property								
Property, plant and equipment								
Intangible assets								
<b>Total assets at fair value on a recurring basis</b>	<b>55,880.7</b>	<b>54,071.8</b>	<b>1,178.9</b>	<b>1,010.0</b>	<b>2,214.2</b>	<b>3,145.1</b>	<b>59,273.9</b>	<b>58,226.9</b>
Financial liabilities at fair value through profit or loss	33.3	55.3	334.3	609.5	18.7	4.7	386.4	669.6
Financial liabilities at fair value through profit or loss					1,929.7	1,607.6	1,929.7	1,607.6
<b>Total liabilities at fair value on a recurring basis</b>	<b>33.3</b>	<b>55.3</b>	<b>334.3</b>	<b>609.5</b>	<b>1,948.4</b>	<b>1,612.3</b>	<b>2,316.1</b>	<b>2,277.1</b>
<b>Assets and liabilities at fair value on a non-recurring basis</b>								
Non-current assets or assets of a disposal group held for sale								
Liabilities associated with disposal groups								

Details of changes in level 3 assets and liabilities measured at fair value on a recurring basis

Amounts in €	Available-for-sale financial assets	Financial assets through profit or loss		Investment property	Property, plant and equipment	Intangible assets	Financial liabilities at fair value	
		Held-for-trading financial assets	Financial assets at fair value through profit or loss				Held-for-trading financial liabilities	Financial liabilities at fair value through profit or loss
Opening balance	1,466.2	122.6	1,556.3				4.7	1,607.6
Acquisitions/Issues	68.7	2.2						
Sales/Repurchases	-470.4	-0.1	-178.9					
Repayments	-12.5	0.0	-247.4					
Gains or losses recognised through profit or loss		0.1	-25.7				13.9	
- of which unrealised gains/losses		0.1	-25.7				13.9	
Gains or losses recognised in the statement of other comprehensive income	-17.7							
Transfers to level 3								
Transfers to other levels	-12.4	-44.0						
Other changes	5.6	0.0	1.7					322.1
Closing balance	1,027.4	80.8	1,106.0				18.7	1,929.7

Assets and liabilities not measured at fair value: breakdown by fair value level

Amounts in €m	Carrying amount		Fair value										
			Level 1			Level 2			Level 3			Total	
	30/06/2015	31/12/2014	30/06/2015	31/12/2014	30/06/2015	31/12/2014	30/06/2015	31/12/2014	30/06/2015	31/12/2014	30/06/2015	31/12/2014	
<b>Assets</b>													
Held-to-maturity investments	1,894.9	2,238.0	1,735.7	2,128.2	330.2	324.1					2,065.9	2,452.2	
Loans and receivables	14,700.6	14,657.7	7.7	9.3	4,134.8	3,996.0			11,446.8	12,161.1	15,589.3	16,166.4	
Investments in subsidiaries, associates and interests in j-v	95.4	177.8							95.4	177.8	95.4	177.8	
Investment property	2,542.2	2,645.6							2,581.9	2,724.8	2,581.9	2,724.8	
Property, plant and equipment	1,495.9	1,521.6							1,645.4	1,627.2	1,645.4	1,627.2	
<b>Total assets</b>	<b>20,729.0</b>	<b>21,240.6</b>	<b>1,743.4</b>	<b>2,137.4</b>	<b>4,465.0</b>	<b>4,320.1</b>	<b>15,769.6</b>	<b>16,691.0</b>	<b>21,978.0</b>	<b>23,148.5</b>			
<b>Liabilities</b>													
Other financial liabilities	13,657.1	13,182.2	2,885.4	2,262.5					10,827.3	11,019.5	13,712.8	13,282.0	





# Statement on the Consolidated Financial Statements

(in accordance with Article 81-ter of Consob Regulation 11971/1999)

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**STATEMENT ON THE CONDENSED CONSOLIDATED HALF-YEARLY FINANCIAL STATEMENTS  
IN ACCORDANCE WITH ART. 81-ter OF CONSOB REGULATION NO. 11971 OF 14 MAY 1999 AND SUBSEQUENT AMENDMENTS AND ADDITIONS**

1. The undersigned, Carlo Cimbri, as Chief Executive Officer, and Maurizio Castellina, as Manager in charge of financial reporting of Unipol Gruppo Finanziario S.p.A., hereby certify, also taking into account the provisions of art. 154-bis, paragraphs 3 and 4 of Legislative Decree no. 58 of 24 February 1998:

- the adequacy in relation to the characteristics of the company and
- the effective application,

of the administrative and accounting procedures for preparation of the condensed consolidated half-yearly financial statements for the first half of 2015.

2. The assessment of the adequacy of the administrative and accounting procedures for preparing the condensed consolidated half-yearly financial statements at 30 June 2015 is based on a process defined by Unipol Gruppo Finanziario S.p.A., inspired by the *COSO Framework (Internal Control – Integrated Framework)*, issued by the *Committee of Sponsoring Organizations of the Treadway Commission* and, as regards the IT component, by the *COBIT Framework (Control Objectives for IT and related technology)*, unanimously recognised as the reference standards for the implementation and evaluation of internal control systems.

3. We also declare that:

3.1. the Condensed Consolidated Half-yearly Financial Statements at 30 June 2015:

- were drafted in compliance with the IAS/IFRS International Accounting Standards adopted by the European Union in accordance with EC Regulation no. 1606/2002, and Italian Legislative Decree no. 38/2005, Italian Legislative Decree no. 209/2005 and the applicable IVASS provisions, regulations and circulars;
- correspond to the underlying accounting documents and records;
- are suitable to provide a true and fair view of the equity, economic and financial situation of the issuer and of the consolidated companies;

3.2. the interim report on operations includes a reliable analysis of the references to the significant events that occurred in the first six months of the year and their impact on the condensed consolidated half-yearly financial statements, together with a description of the main risks and uncertainties for the remaining six months of the year. The interim report on operations also includes a reliable analysis of the information on significant related party transactions.

Bologna, 6 August 2015

The Chief Executive Officer

*Carlo Cimbri*

The Manager in charge

of financial reporting

*Maurizio Castellina*

*(signed on the original)*





# Independent Auditors' Report

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## REVIEW REPORT ON CONDENSED CONSOLIDATED HALF-YEAR FINANCIAL STATEMENTS

To the Shareholders of  
Unipol Gruppo Finanziario SpA

### CONDENSED CONSOLIDATED HALF-YEAR FINANCIAL STATEMENTS AT 30 JUNE 2015

#### *Foreword*

We have reviewed the accompanying condensed consolidated half-year financial statements of Unipol Gruppo Finanziario SpA and its subsidiaries (the Unipol Group) as of 30 June 2015, comprising the statement of financial position, the income statement, the comprehensive income statement, the statement of changes in shareholders' equity, the statement of cash flow and the related notes. The Directors are responsible for the preparation of condensed consolidated half-year financial statements at 30 June 2015 in accordance with International Accounting Standard applicable to interim financial reporting (IAS 34) as adopted by the European Union. Our responsibility is to express a conclusion on the condensed consolidated half-year financial statements based on our review.

#### *Scope of review*

We conducted our review in accordance with the criteria for a review recommended by the National Commission for Companies and the Stock Exchange (CONSOB) in Resolution No. 10867 of 31 July 1997. A review of consolidated condensed interim financial statements consists of making enquiries, primarily of entity's person responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than a full scope audit conducted in accordance with International Standards on Auditing (ISA Italia) and, consequently, does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion on the condensed consolidated half-year financial statements.

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#### **PricewaterhouseCoopers SpA**

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***Conclusion***

Based on our review, nothing has come to our attention that causes us to believe that the accompanying condensed consolidated half-year financial statements of the Unipol Group as of 30 June 2015 are not prepared, in all material respects, in accordance with International Accounting Standard applicable to interim financial reporting (IAS 34) as adopted by the European Union.

***Basis of preparation***

As described in the notes, the condensed consolidated half-year financial statements have been prepared also to meet the reporting requirements of ISVAP's Rule No. 7 dated 13 July 2007.

Milan, 7 August 2015

PricewaterhouseCoopers SpA

*Signed by*

Angelo Giudici  
(Partner)

This report is only a translation from the original report in Italian, issued in accordance with Italian law.

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Share capital  
€3,365,292,408.03 fully paid-up  
Bologna Register of Companies  
Tax and VAT No. 00284160371  
R.E.A. 160304

Parent of the Unipol Insurance Group  
Entered in the Register of Insurance Groups – No. 046

Parent of the Unipol Banking Group  
Entered in the Register of Banking Groups

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